



Worldwide Sales Enablement  
Worldwide Sales and Partner Training

Advancing Tomorrow

### Partner Education Connection (PEC)

March 24<sup>th</sup>, 2015

### Bi-Weekly Content Update: March 9<sup>th</sup> through March 20<sup>th</sup>, 2015

We are pleased to share our bi-weekly update for new content deployed and content moved to end-of-life. This update includes registrations for the top five courses accessed from our previous update categorized, by theatre, and a new PEC Tip.

We welcome input on how we may further support your efforts. Send a message to [pec-content@cisco.com](mailto:pec-content@cisco.com) with any suggestions or feedback.

#### Key Highlights:

#### [PEC/mPEC Scheduled Downtime Beginning Friday, April 17<sup>th</sup>](#)

Top five course usage since previous update, categorized by theatre:

[GLOBAL](#), [AMERICAS](#), [APJ,GC](#), [EMEAR](#)

#### Today's [PEC TIP](#)

#### New Deployments:

194 New Courses , \* 107 New Courses now available on the mPEC

Architectures	<a href="#">Cross Architecture</a> <a href="#">Cloud</a> <a href="#">Collaboration</a> <a href="#">Data Center and Virtualization</a> <a href="#">Enterprise Networks</a> <a href="#">IoT</a> <a href="#">Security</a> <a href="#">Service Provider</a>
Learning Category	<a href="#">Total Field</a>

**Languages**

[English](#)  
[German](#)  
[Portuguese](#)  
[Spanish](#)

**End-of-Life:**

186 Pieces of content moved to [end-of-life](#) status

**Top Five Course Registrations:**            **Courses marked with (\*) are now available on mPEC.**

The following 5 tables represent the top five course usage since the previous update, categorized by Theatre

**AMERICAS**[Back to Top](#)

Course Title	Registrations
<a href="#">Selling Business Outcomes v1.0</a>	164
<a href="#">* Adaptive Security Appliance (ASA) - Voice of the Engineer - Security - PPT</a>	88
<a href="#">Partnering with Cisco for SMB Sales</a>	69
<a href="#">Partnering with Cisco for SMB Sales - PPT</a>	65
<a href="#">ICND1 v2.0: Interconnecting Cisco Networking Devices - Part 1</a>	64

**Asia Pacific/Japan(APJ)**[Back to Top](#)

Course Title	Registrations
<a href="#">* Application Centric Infrastructure - Service Insertion - Part 4 of 4 - Mar 12 - PDF</a>	54
<a href="#">* Nexus - Leverage the architectural advantages of Nexus 5600 - Mar 3 - PDF</a>	51
<a href="#">* Cisco Data Center - Introduction Data Center Solution Support - Mar 3 - PDF</a>	46
<a href="#">* Collaboration 11.0 Prerelease mini-series - Cisco Unified Contact Center Express Update - Feb 26 - PDF</a>	43
<a href="#">Application Centric Infrastructure - Service Insertion - Part 4 of 4 - Mar 12 - Webex</a>	33

**Europe, Middle East,Africa and Russia (EMEAR)**[Back to Top](#)

Course Title	Registrations
<a href="#">Selling Business Outcomes v1.0</a>	121
<a href="#">* Adaptive Security Appliance (ASA) - Voice of the Engineer - Security - PPT</a>	80
<a href="#">* Access Points - Architecture Fundamentals - Enterprise Networking - PPT</a>	57
<a href="#">* PW: 20150312_Cisco IOS XE 3.7 - PDF</a>	55
<a href="#">* PW: 20140306_Cisco_Wireless - PDF</a>	46

**Greater China(GC)**[Back to Top](#)

Course Title	Registrations
Selling Business Outcomes v1.0	18
* Application Centric Infrastructure - Service Insertion - Part 4 of 4 - Mar 12 - PDF	17
* Collaboration 11.0 Prerelease mini-series - Cisco Unified Contact Center Express Update - Feb 26 - PDF	9
GOLDLab: DCUCS Deploying Service Profiles - Lab 2	8
GoldLab: DCUCS Deploying Advanced Service Profile - Lab 3	7

## GLOBAL

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Course Title	Registrations
Selling Business Outcomes v1.0	331
* Adaptive Security Appliance (ASA) - Voice of the Engineer - Security - PPT	194
* Access Points - Architecture Fundamentals - Enterprise Networking - PPT	121
ICND1 v2.0: Interconnecting Cisco Networking Devices - Part 1	111
Partnering with Cisco for SMB Sales	106

## New Course deployments

The following tables represent new courses deployed on the PEC since the previous update

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### Architectures

#### Cross Architecture

(Courses listed under this category are tagged with multiple architectures)

[TAC - Voice of the Engineer - Download - Webex](#)

\* [TAC - Voice of the Engineer - PPT](#)

[TAC - Voice of the Engineer - Streaming - Webex](#)

\* [TAC - Voice of the Engineer - Video](#)

#### Cloud

\* [Cisco Business Transformation Services and Solutions - PW - Evolving Your Business to a Hybrid IT Model - Video](#)

\* [Cloud - Time to Get Your Head in the Cloud - Video](#)

\* [Network Transformation - Power Training - No Network no Cloud - Video](#)

#### Collaboration

\* [Best Practices for Migrating Previous Versions of CUCM to Version 10.5 - Voice of the Engineer - Video](#)

[Best Practices for Migrating Previous Versions of CUCM to Version 10.5 - Voice of the Engineer - Webex](#)

\* [Cisco Collaboration Meeting Rooms \(CMR\) - PIW - Latest Enhancements to Collaboration Meeting Room \(CMR\) Hybrid and Cloud - PDF](#)

[Cisco Collaboration Meeting Rooms \(CMR\) - PIW - Latest Enhancements to Collaboration Meeting Room \(CMR\) Hybrid and Cloud - Webex](#)

\* [Collaboration - PIW - EMEAR Collaboration March 2015 Partner Launch - PDF](#)

\* [Collaboration - PIW - EMEAR Collaboration March 2015 Partner Launch - Video](#)

[Collaboration - PIW - EMEAR Collaboration March 2015 Partner Launch - Webex](#)

\* [Collaboration - SalesBytes - Cisco Collaboration Overview, Moving Into The New World of the Agile Workforce - MAR 2015 - Video](#)

\* [Collaboration - SalesBytes - Cisco Mid Market Collaboration Solutions, Driving Partner Success - MAR 2015 - Video](#)

\* [Collaboration - SalesBytes - Cisco Unified Communication Overview, The Power of Collaboration - MAR 2015 - Video](#)

\* [Collaboration - SalesBytes - Reimagine Conferencing, Transform Teamwork - MAR 2015 - Video](#)

\* [Collaboration - SalesBytes - Reimagine Customer Care - MAR 2015 - Video](#)

\* [Collaboration - SalesBytes - The Cisco Collaboration Story For Massive Market Expansion - MAR 2015 - Video](#)

\* [Empowering your workplace \(DX series\) - Voice of the Engineer - Video](#)

[Empowering your workplace \(DX series\) - Voice of the Engineer - Webex](#)

\* [Microsoft Competitive Update - Cisco and Microsoft: "Why Cisco?" - Video](#)

\* [Microsoft Competitive Update - Cisco's Microsoft Strategy - Video](#)

\* [Partner Launch - Collaboration March 2015 Partner Launch Webcast - Mar 10 - PDF](#)

[Partner Launch - Collaboration March 2015 Partner Launch Webcast - Mar 10 - Webex](#)

## Data Center and Virtualization

\* [Actian - Selling MPP with Cisco - Voice of the Account Manager - March 17 2015 - Video](#)

[Actian - Selling MPP with Cisco - Voice of the Account Manager - March 17 2015 - Webex](#)

\* [Application Centric Infrastructure - Power Training - Lead with Nexus 9K today to drive to the future with ACI - Video](#)

\* [Application Centric Infrastructure - Service Insertion - Part 4 of 4 - Mar 12 - PDF](#)

\* [Application Centric Infrastructure - Service Insertion - Part 4 of 4 - Mar 12 - Video](#)

[Application Centric Infrastructure - Service Insertion - Part 4 of 4 - Mar 12 - Webex](#)

\* [Application Virtual Switch- Voice of the Engineer - Video](#)

[Application Virtual Switch- Voice of the Engineer - Webex](#)

\* Big Data - PIW - Big Data Solutions - Data Warehouse Optimisation - PDF

\* Big Data - PIW - Big Data Solutions - Data Warehouse Optimisation - Video

Big Data - PIW - Big Data Solutions - Data Warehouse Optimisation - Webex

\* Cisco Application Centric Infrastructure - PIW - Lead today with the Nexus 9000 to secure our future with ACI - PDF

\* Cisco Application Centric Infrastructure - PIW - Lead today with the Nexus 9000 to secure our future with ACI - Video

Cisco Application Centric Infrastructure - PIW - Lead today with the Nexus 9000 to secure our future with ACI - Webex

\* Cisco Data Center - Introduction Data Center Solution Support - Mar 3 - PDF

\* Cisco Data Center - Introduction Data Center Solution Support - Mar 3 - Video

Cisco Data Center - Introduction Data Center Solution Support - Mar 3 - Webex

\* Cisco Intercloud Fabric Demonstration - Video

\* Cisco Nexus 9K Power Talk - Video

\* Diseno de un centro de datos con Nexus 9k - Voice of the Engineer - Video

Diseno de un centro de datos con Nexus 9k - Voice of the Engineer - Webex

\* Enterprise Networks - PIW - Introduction to the Software Defined Workspace With Citrix and Cisco - Video

\* Informatica - Selling Data Integration with Cisco - Voice of the Account Manager - March 10 2015 - Video

Informatica - Selling Data Integration with Cisco - Voice of the Account Manager - March 10 2015 - Webex

\* MDS - Voice of the Engineer - Video

MDS - Voice of the Engineer - Webex

MDS 9000 Proposal

\* MapR - Selling Big Data with Cisco - Voice of the Account Manager - March 3 2015 - Video

\* Nexus - Cisco Nexus 2300 - Gen 3 FEX - Mar 19 - PDF

Nexus - Cisco Nexus 2300 - Gen 3 FEX - Mar 19 - Webex

\* Nexus - How to position Cisco Nexus and ACI and present to brownfield/greenfield customers - Mar 17 - PDF

Nexus - How to position Cisco Nexus and ACI and present to brownfield/greenfield customers - Mar 17 - Webex

\* Nexus - Leverage the architectural advantages of Nexus 5600 - Mar 3 - PDF

\* Nexus - Leverage the architectural advantages of Nexus 5600 - Mar 3 - Video

Nexus - Leverage the architectural advantages of Nexus 5600 - Mar 3 - Webex

\* [PW: 20140319\\_Nexus\\_Update](#) - PDF

[PW: 20140319\\_Nexus\\_Update](#) - Webex

\* [dCloud - Cisco dCloud Demo - Learn how to demonstrate Cisco AsyncOS 8.0.5 with ASA - Mar 12](#) - PDF

\* [dCloud - Cisco dCloud Demo - Learn how to demonstrate Cisco AsyncOS 8.0.5 with ASA - Mar 12](#) - Video

[dCloud - Cisco dCloud Demo - Learn how to demonstrate Cisco AsyncOS 8.0.5 with ASA - Mar 12](#) - Webex

## Enterprise Networks

\* [Access Points - Architecture Fundamentals - Enterprise Networking](#) - Video

\* [Cisco Catalyst Multigigabit Switching - PW - 802.11ac Wave 2 - Get ready for the new Cisco Catalyst Multigigabit Switches](#) - Video

\* [Connected Mobile Experiences \(CMX\) - PW - Delivering business value with location based services](#) - Video

\* [Emerging Wireless Technologies - Tech Talk - Enterprise Networking](#) - Video

\* [Enterprise Mobility - Power Training - Win with Mobility](#) - Video

\* [Meraki - Voice of the Account Manager - Enterprise Networking](#) - Video

\* [Mobility - PW - 30 minutes to Win with Mobility Cisco Game Plan - Educate yourselves and win Prizes](#) - PDF

[Mobility - PW - 30 minutes to Win with Mobility Cisco Game Plan - Educate yourselves and win Prizes](#) - Webex

\* [Mobility: State of the Products - Voice of the Engineer](#) - Video

[Mobility: State of the Products - Voice of the Engineer](#) - Webex

\* [Multi-Gigabit Ethernet - Voice of the Engineer - Enterprise Networking](#) - Video

\* [PW: 20140306\\_Cisco\\_Wireless](#) - Video

\* [PW: 20150312\\_Cisco IOS XE 3.7](#) - PDF

\* [PW: 20150312\\_Cisco IOS XE 3.7](#) - Video

[PW: 20150312\\_Cisco IOS XE 3.7](#) - Webex

\* [Revisando Acceso Unificado - Voice of the Engineer](#) - Video

[Revisando Acceso Unificado - Voice of the Engineer](#) - Webex

[Small Cell Update - Voice of the Engineer - Enterprise Networking - Download](#) - Webex

\* [Small Cell Update - Voice of the Engineer - Enterprise Networking](#) - PPT

\* [Small Cell Update - Voice of the Engineer - Enterprise Networking](#) - Video

\* [Vmare Cisco UCS E Series – Case Study Northrim Bank](#) - PDF

- \* [Vmw are Cisco UCS E Series – Case Study Promutuel - PDF](#)
- \* [Vmw are Cisco UCS E Series – Cisco C-Series and Vmw are VSAN Sales Guide V1.0 - PDF](#)
- \* [Vmw are Cisco UCS E Series – Cisco IWAN 2.0 - PDF](#)
- \* [Vmw are Cisco UCS E Series – Cisco UCS E-Series Servers - PDF](#)
- \* [Vmw are Cisco UCS E Series – Cisco Unified Computing System - PDF](#)
- \* [Vmw are Cisco UCS E Series – Cisco and Vmw are EUC Salesguide V1.1 - PDF](#)
- \* [Vmw are Cisco UCS E Series – Data Sheet UCS E-Series - PDF](#)
- \* [Vmw are Cisco UCS E Series – Extending the Data Center Lean IT for Remote and Branch Offices - PDF](#)
- \* [Vmw are Cisco UCS E Series – Intelligent Branch Data Center - PDF](#)
- \* [Vmw are Cisco UCS E Series – Retailer Maximizes Space - PDF](#)
- \* [Vmw are Cisco UCS E Series – Solution Overview UCS E-Series VDI - PDF](#)
- \* [Vmw are Cisco UCS E Series – UCS E-Series vSphere Design Guide - PDF](#)
- \* [Vmw are Cisco UCS E Series – Vmw are Cisco UCS E-Series Interactive Sales Guide V1.2 - PDF](#)
- \* [WLAN Tools - Voice of the Engineer - Video](#)
- [WLAN Tools - Voice of the Engineer - Webex](#)
- \* [IWAN - Tech Talk - Core - Enterprise Networking - Video](#)

## IoT

- \* [IPICS - Voice of the Engineer - Video](#)
- [IPICS - Voice of the Engineer - Webex](#)

## Security

- \* [Actualización Tecnológica para Partners - Cisco ASA 5506-X SMB Threat Firewall - PDF](#)
- \* [Actualización Tecnológica para Partners - Cisco ASA 5506-X SMB Threat Firewall - Video](#)
- [Actualización Tecnológica para Partners - Cisco ASA 5506-X SMB Threat Firewall - Webex](#)
- \* [Cisco Cyber Threat Defense - PIW - Network as a Sensor and Security - PDF](#)
- [Cisco Cyber Threat Defense - PIW - Network as a Sensor and Security - Webex](#)
- \* [Cisco dCloud Security Demo Series - Cisco SourceFire 5.3 v1.1 - PDF](#)

\* Cisco dCloud Security Demo Series - Cisco SourceFire 5.3 v1.1 - Video

Cisco dCloud Security Demo Series - Cisco SourceFire 5.3 v1.1 - Webex

\* Email Security Appliance 9.0 Launch - Voice of the Engineer - Video

Email Security Appliance 9.0 Launch - Voice of the Engineer - Webex

FirePOWER & AMP - Architecture Fundamentals - Security - Download - Webex

\* FirePOWER & AMP - Architecture Fundamentals - Security - PPT

\* FirePOWER & AMP - Architecture Fundamentals - Security - Video

Identity Services Engine Express (ISE) - Voice of the Engineer - Security - Download - Webex

\* Identity Services Engine Express (ISE) - Voice of the Engineer - Security - PPT

Identity Services Engine Express (ISE) - Voice of the Engineer - Security - Streaming - Webex

\* Identity Services Engine Express (ISE) - Voice of the Engineer - Security - Video

\* Inside Cisco IT: How Cisco Automates Protection of Intellectual Property - PDF

Netflow for Security - Advanced Architecture Solutions for Secure Network and Data Center Infrastructures - Mar 2015 - Download - WebEx

Netflow for Security - Advanced Architecture Solutions for Secure Network and Data Center Infrastructures - Mar 2015 - Streaming - WebEx

\* Netflow for Security - Advanced Architecture Solutions for Secure Network and Data Center Infrastructures - Mar 2015 - Video

\* Promociones de Seguridad para Partners de Cisco - Sales Acceleration Series - Video

Promociones de Seguridad para Partners de Cisco - Sales Acceleration Series - Webex

\* Promoções de Segurança para Parceiros Cisco - Sales Acceleration Series - Video

Promoções de Segurança para Parceiros Cisco - Sales Acceleration Series - Webex

\* Security - Power Training - Time to be your customers #1 Security Partner - Video

## Service Provider

\* Cisco ASR 9000 Series & IOS-XR 5.3 - Voice of the Account Manager - March 10 2015 - PDF

\* Cisco ASR 9000 Series & IOS-XR 5.3 - Voice of the Account Manager - March 10 2015 - Video

Cisco ASR 9000 Series & IOS-XR 5.3 - Voice of the Account Manager - March 10 2015 - Webex

\* Cisco Premium Mobile Broadband - PIW - Premium Mobile Broadband Solution: 4G/LTE in the Private Domain - PDF

Cisco Premium Mobile Broadband - PIW - Premium Mobile Broadband Solution: 4G/LTE in the Private Domain - Webex

\* Converged Optical Transport Solution - PIW - Converged Optical Transport Networks - PDF



\* [Converged Optical Transport Solution - PIW - Converged Optical Transport Networks - Video](#)

[Converged Optical Transport Solution - PIW - Converged Optical Transport Networks - Webex](#)

[GOLDLab: SP-Quantum Virtual Packet Core and Policy](#)

\* [Sales Tools - PIW - Cisco Sales enablement tools best practices shared - PDF](#)

[Sales Tools - PIW - Cisco Sales enablement tools best practices shared - Webex](#)

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## Learning Category

### Total Field

\* [PIW \(PARTNER PLUS ELITE ONLY\) - Lead today with the Nexus 9000 to secure our future with ACI, 12th March 2015 - PDF](#)

\* [PIW \(PARTNER PLUS ELITE ONLY\) - Lead today with the Nexus 9000 to secure our future with ACI, 12th March 2015 - Video](#)

[PIW \(PARTNER PLUS ELITE ONLY\) - Lead today with the Nexus 9000 to secure our future with ACI, 12th March 2015 - Webex](#)

\* [PIW \(PARTNER PLUS ELITE ONLY\) - Partner Help Plus - Get Priority Pre-Sales Technical Support, 19th March 2015 - PDF](#)

\* [PIW \(PARTNER PLUS ELITE ONLY\) - Partner Help Plus - Get Priority Pre-Sales Technical Support, 19th March 2015 - Webex](#)

\* [PIW \(PARTNER PLUS ONLY\) - Cisco Winner's Circle, 12th March 2015 - PDF](#)

\* [PIW \(PARTNER PLUS ONLY\) - Cisco Winner's Circle, 12th March 2015 - Video](#)

[PIW \(PARTNER PLUS ONLY\) - Cisco Winner's Circle, 12th March 2015 - Webex](#)

\* [PIW - Partner Plus Elite - Use your Virtual Wallet, 19th March 2015 - PDF](#)

\* [PIW - Partner Plus Elite - Use your Virtual Wallet, 19th March 2015 - Webex](#)

\* [Sales Tools - PIW \(PARTNER PLUS ONLY\) - 05-03-2015-Save money for your customers and find net new opportunities - Video](#)

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## New Deployment Courses by Language

### English

[MDS 9000 Proposal](#)

\* [Microsoft Competitive Update - Cisco' s Microsoft Strategy - MP4](#)

\* [Microsoft Competitive Update - Cisco and Microsoft: "Why Cisco?" - Video](#)

[GSQS\\_Testing\\_PEC\\_Job\\_pleaseIgnore](#)

\* [Partner Launch - Collaboration March 2015 Partner Launch Webcast - Mar 10 - PDF](#)

[Informatica - Selling Data Integration with Cisco - Voice of the Account Manager - March 10 2015 - Webex](#)

\* [Cisco Nexus 9K Power Talk - Video](#)

\* [Vmware Cisco UCS E Series – Intelligent Branch Data Center - PDF](#)

\* [PIW - Partner Plus Elite - Use your Virtual Wallet, 19th March 2015 - PDF](#)

\* [PIW - Partner Plus Elite - Use your Virtual Wallet, 19th March 2015 - Webex](#)

\* [PIW \(PARTNER PLUS ELITE ONLY\) - Partner Help Plus - Get Priority Pre-Sales Technical Support, 19th March 2015 - PDF](#)

\* [PIW \(PARTNER PLUS ELITE ONLY\) - Partner Help Plus - Get Priority Pre-Sales Technical Support, 19th March 2015 - Webex](#)

\* [Vmware Cisco UCS E Series – Cisco Unified Computing System - PDF](#)

\* [Vmware Cisco UCS E Series – Cisco and Vmware EUC Salesguide V1.1 - PDF](#)

\* [Vmware Cisco UCS E Series – Cisco IWAN 2.0 - PDF](#)

\* [Vmware Cisco UCS E Series – Cisco C-Series and Vmware VSAN Sales Guide V1.0 - PDF](#)

\* [Vmware Cisco UCS E Series – Vmware Cisco UCS E-Series Interactive Sales Guide V1.2 - PDF](#)

\* [Vmware Cisco UCS E Series – Retailer Maximizes Space - PDF](#)

\* [Vmware Cisco UCS E Series – UCS E-Series vSphere Design Guide - PDF](#)

\* [Vmware Cisco UCS E Series – Cisco UCS E-Series Servers - PDF](#)

\* [Vmware Cisco UCS E Series – Solution Overview UCS E-Series VDI - PDF](#)

\* [Vmware Cisco UCS E Series – Data Sheet UCS E-Series - PDF](#)

\* [Vmware Cisco UCS E Series – Case Study Promutuel - PDF](#)

\* [Vmware Cisco UCS E Series – Case Study Northrim Bank - PDF](#)

\* [Vmware Cisco UCS E Series – Extending the Data Center Lean IT for Remote and Branch Offices - PDF](#)

\* [Mobility - PIW - 30 minutes to Win with Mobility Cisco Game Plan - Educate yourselves and win Prizes - PDF](#)

[Mobility - PIW - 30 minutes to Win with Mobility Cisco Game Plan - Educate yourselves and win Prizes - Webex](#)

\* [Sales Tools - PIW - Cisco Sales enablement tools best practices shared - PDF](#)

[Sales Tools - PIW - Cisco Sales enablement tools best practices shared - Webex](#)

\* [Cisco Collaboration Meeting Rooms \(CMR\) - PIW - Latest Enhancements to Collaboration Meeting Room \(CMR\) Hybrid and Cloud - PDF](#)

[Cisco Collaboration Meeting Rooms \(CMR\) - PIW - Latest Enhancements to Collaboration Meeting Room \(CMR\) Hybrid and Cloud - Webex](#)

\* [Cisco Cyber Threat Defense - PIW - Network as a Sensor and Security - PDF](#)

Cisco Cyber Threat Defense - PIW - Network as a Sensor and Security - Webex
Cisco Premium Mobile Broadband - PIW - Premium Mobile Broadband Solution: 4G/LTE in the Private Domain - Webex
* PIW (PARTNER PLUS ELITE ONLY) - Lead today with the Nexus 9000 to secure our future with ACI, 12th March 2015 - Video
* PIW (PARTNER PLUS ONLY) - Cisco Winner's Circle, 12th March 2015 - Video
* TAC - Voice of the Engineer - Video
* Cisco ASR 9000 Series & IOS-XR 5.3 - Voice of the Account Manager - March 10 2015 - Video
PIW (PARTNER PLUS ELITE ONLY) - Lead today with the Nexus 9000 to secure our future with ACI, 12th March 2015 - Webex
* Cisco Premium Mobile Broadband - PIW - Premium Mobile Broadband Solution: 4G/LTE in the Private Domain - PDF
Partner Launch - Collaboration March 2015 Partner Launch Webcast - Mar 10 - Webex
* Nexus - How to position Cisco Nexus and ACI and present to brownfield/greenfield customers - Mar 17 - PDF
* Enterprise Mobility - Power Training - Win with Mobility - Video
* Network Transformation - Power Training - No Network no Cloud - Video
* Security - Power Training - Time to be your customers #1 Security Partner - Video
* Small Cell - Power Training - Small Cell Solutions for the Mobile Enterprise - Video
* Application Centric Infrastructure - Power Training - Lead with Nexus 9K today to drive to the future with ACI - Video
* Inside Cisco IT: How Cisco Automates Protection of Intellectual Property - PDF
Nexus - How to position Cisco Nexus and ACI and present to brownfield/greenfield customers - Mar 17 - Webex
Netflow for Security - Advanced Architecture Solutions for Secure Network and Data Center Infrastructures - Mar 2015 - Streaming - WebEx
Netflow for Security - Advanced Architecture Solutions for Secure Network and Data Center Infrastructures - Mar 2015 - Download - WebEx
Action - Selling MPP with Cisco - Voice of the Account Manager - March 17 2015 - Webex
* Nexus - Cisco Nexus 2300 - Gen 3 FEX - Mar 19 - PDF
Nexus - Cisco Nexus 2300 - Gen 3 FEX - Mar 19 - Webex
* Small Cell Update - Voice of the Engineer - Enterprise Networking - Video
* FirePOWER & AMP - Architecture Fundamentals - Security - Video
* Identity Services Engine Express (ISE) - Voice of the Engineer - Security - Video
* Netflow for Security - Advanced Architecture Solutions for Secure Network and Data Center Infrastructures - Mar 2015 - Video
* Action - Selling MPP with Cisco - Voice of the Account Manager - March 17 2015 - Video

* Cisco Intercloud Fabric Demonstration - Video
* dCloud - Cisco dCloud Demo - Learn how to demonstrate Cisco AsyncOS 8.0.5 with ASA - Mar 12 - PDF
* Application Centric Infrastructure - Service Insertion - Part 4 of 4 - Mar 12 - PDF
dCloud - Cisco dCloud Demo - Learn how to demonstrate Cisco AsyncOS 8.0.5 with ASA - Mar 12 - Webex
Application Centric Infrastructure - Service Insertion - Part 4 of 4 - Mar 12 - Webex
* Converged Optical Transport Solution - PIW - Converged Optical Transport Networks - PDF
* Converged Optical Transport Solution - PIW - Converged Optical Transport Networks - Video
Converged Optical Transport Solution - PIW - Converged Optical Transport Networks - Webex
* Big Data - PIW - Big Data Solutions - Data Warehouse Optimisation - PDF
* Big Data - PIW - Big Data Solutions - Data Warehouse Optimisation - Video
Big Data - PIW - Big Data Solutions - Data Warehouse Optimisation - Webex
* Cisco Application Centric Infrastructure - PIW - Lead today with the Nexus 9000 to secure our future with ACI - PDF
* Cisco Application Centric Infrastructure - PIW - Lead today with the Nexus 9000 to secure our future with ACI - Video
Cisco Application Centric Infrastructure - PIW - Lead today with the Nexus 9000 to secure our future with ACI - Webex
* Collaboration - PIW - EMEAR Collaboration March 2015 Partner Launch - PDF
* Collaboration - PIW - EMEAR Collaboration March 2015 Partner Launch - Video
* Cisco Data Center - Introduction Data Center Solution Support - Mar 3 - PDF
* Nexus - Leverage the architectural advantages of Nexus 5600 - Mar 3 - PDF
Collaboration - PIW - EMEAR Collaboration March 2015 Partner Launch - Webex
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GOLDLab: SP-Quantum Virtual Packet Core and Policy
Small Cell Update - Voice of the Engineer - Enterprise Networking - Download - Webex
* Small Cell Update - Voice of the Engineer - Enterprise Networking - PPT
FirePOWER & AMP - Architecture Fundamentals - Security - Download - Webex

* FirePOWER & AMP - Architecture Fundamentals - Security - PPT
Identity Services Engine Express (ISE) - Voice of the Engineer - Security - Download - Webex
* MapR - Selling Big Data with Cisco - Voice of the Account Manager - March 3 2015 - Video
* Sales Tools - PIW (PARTNER PLUS ONLY) - 05-03-2015-Save money for your customers and find net new opportunities - Video
Identity Services Engine Express (ISE) - Voice of the Engineer - Security - Streaming - Webex
* Identity Services Engine Express (ISE) - Voice of the Engineer - Security - PPT
TAC - Voice of the Engineer - Download - Webex
TAC - Voice of the Engineer - Streaming - Webex
* TAC - Voice of the Engineer - PPT
* Informatica - Selling Data Integration with Cisco - Voice of the Account Manager - March 10 2015 - Video
* Connected Mobile Experiences (CMX) - PIW - Delivering business value with location based services - Video
* Cisco Catalyst Multigigabit Switching - PIW - 802.11ac Wave 2 - Get ready for the new Cisco Catalyst Multigigabit Switches - Video
* PIW (PARTNER PLUS ELITE ONLY) - Lead today with the Nexus 9000 to secure our future with ACI, 12th March 2015 - PDF
* PIW (PARTNER PLUS ONLY) - Cisco Winner's Circle, 12th March 2015 - PDF
PIW (PARTNER PLUS ONLY) - Cisco Winner's Circle, 12th March 2015 - Webex
* Collaboration - SalesBytes - RImagine Customer Care - MAR 2015 - Video
* Collaboration - SalesBytes - The Cisco Collaboration Story For Massive Market Expansion - MAR 2015 - Video
* Enterprise Networks - PIW - Introduction to the Software Defined Workspace With Citrix and Cisco - Video
* Cisco Business Transformation Services and Solutions - PIW - Evolving Your Business to a Hybrid IT Model - Video
* Multi-Gigabit Ethernet - Voice of the Engineer - Enterprise Networking - Video
* Access Points - Architecture Fundamentals - Enterprise Networking - Video
* Emerging Wireless Technologies - Tech Talk - Enterprise Networking - Video
* Cisco ASR 9000 Series & IOS-XR 5.3 - Voice of the Account Manager - March 10 2015 - PDF
Cisco ASR 9000 Series & IOS-XR 5.3 - Voice of the Account Manager - March 10 2015 - Webex
* Collaboration - SalesBytes - Cisco Collaboration Overview ,, Moving Into The New World of the Agile Workforce - MAR 2015 - Video
* Collaboration - SalesBytes - Cisco Unified Communication Overview ,The Power of Collaboration - MAR 2015 - Video
* Collaboration - SalesBytes - Reimagine Conferencing, Transform Teamwork - MAR 2015 - Video

- \* [Collaboration - SalesBytes - Cisco Mid Market Collaboration Solutions, Driving Partner Success - MAR 2015 - Video](#)
- \* [Cloud - Time to Get Your Head in the Cloud - Video](#)
- \* [Meraki - Voice of the Account Manager - Enterprise Networking - Video](#)
- \* [iWAN - Tech Talk - Core - Enterprise Networking - Video](#)
- \* [Nexus - Leverage the architectural advantages of Nexus 5600 - Mar 3 - Video](#)
- \* [Cisco Data Center - Introduction Data Center Solution Support - Mar 3 - Video](#)

## German

- \* [PW: 20140306\\_Cisco\\_Wireless - Video](#)
- \* [PW: 20150312\\_Cisco IOS XE 3.7 - PDF](#)
- \* [PW: 20150312\\_Cisco IOS XE 3.7 - Video](#)
- [PW: 20150312\\_Cisco IOS XE 3.7 - Webex](#)
- [PW: 20140319\\_Nexus\\_Update - Webex](#)
- \* [PW: 20140319\\_Nexus\\_Update - PDF](#)

## Portuguese

- \* [Promoções de Segurança para Parceiros Cisco - Sales Acceleration Series - Video](#)
- [Promoções de Segurança para Parceiros Cisco - Sales Acceleration Series - Webex](#)
- [Promoções de Segurança para Parceiros Cisco - Sales Acceleration Series - Webex](#)

## Spanish

- \* [Cisco dCloud Security Demo Series - Cisco SourceFire 5.3 v1.1 - Video](#)
- \* [Diseno de un centro de datos con Nexus 9k - Voice of the Engineer - Video](#)
- \* [IPICS - Voice of the Engineer - Video](#)
- [Actualizacion Tecnologica para Partners - Cisco ASA 5506-X SMB Threat Fire wall - Webex](#)
- \* [Actualizacion Tecnologica para Partners - Cisco ASA 5506-X SMB Threat Fire wall - PDF](#)
- [Cisco dCloud Security Demo Series - Cisco SourceFire 5.3 v1.1 - Webex](#)
- \* [Cisco dCloud Security Demo Series - Cisco SourceFire 5.3 v1.1 - PDF](#)
- \* [Mobility: State of the Products - Voice of the Engineer - Video](#)

* <a href="#">Email Security Appliance 9.0 Launch - Voice of the Engineer - Video</a>
* <a href="#">Best Practices for Migrating Previous Versions of CUCM to Version 10.5 - Voice of the Engineer - Video</a>
* <a href="#">WLAN Tools - Voice of the Engineer - Video</a>
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### **End-of-Life**

This update is also intended to inform you of content that has been changed to End-of-Life status. Removing dated content allows us to ensure the relevance of content posted on the PEC, and makes it easier for our Partners to search from among only current material. You can view the [End-of-Life](#) list now!

**Regards,**

**Worldwide Sales Enablement**

**Worldwide Sales NPI and Partner Enablement**

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