ATTACHMENT L
CONTRACT EXCEPTIONS
RFP # 99999-SPD0000071

MANUFACTURER NAME: Cisco Systems, Inc.

Instructions: Each Manufacturer is to review the template for the contract (eRFP Attachment K) and to respond thereto by accepting, rejecting, or modifying the applicable Agreement section.

Page Number	Contract Section #	Item	EXCEPTION
10-11	Attachment A, Sect. 3.1	Sales Reports	Accept: [ ]; Reject [X]; Accept if modified [ ] as follows: Cisco takes exception to being able to provide certain data elements and figures that are being requested in the "Sales by Product Number Reports", "Annual Analysis Report", and "Contract Status Report". We respectfully request to discuss contract reporting with DOAS to address your reporting needs.
11	Attachment A, Sect. 3.3	Virtual Catalog	Accept: [ ]; Reject [X]; Accept if modified [ ] as follows: Due to the significant number of products available under the contract and configuration permutations that are possible, Cisco respectfully takes exception to this requirement.
All	Attachment K	Master Contract	Accept: [ ]; Reject [ ]; Accept if modified X] as follows: The State of Georgia, Department of Administrative Services, and Cisco Systems, Inc. have an existing Statewide Contract which will be the contracting vehicle for these products. As such, the April 2000 Statewide Contract between the parties will

			govern rather than the below Terms and Conditions.
8 – 9	Attachment I, SP7, SP8	Leasing	Accept: [ ]; Reject [ ]; Accept if modified [ ] as follows: Cisco would like to work with DOAS to finalize leasing terms under the new contract. Attached with our response are sample documents for a Fair Market Value Lease, Tax Exempt Lease Purchase, and multi-year maintenance payment plan.
1	General Event Questions on Web Portal	Question 3	Accept: [ ]; Reject [ ]; Accept if modified [ ] as follows: In submitting this RFP response, Cisco assumes that the existing contract between the State of Georgia and Cisco will be the governing terms. Therefore, Cisco takes exception to the proposed DOAS contract as the existing contract will govern.
1	General Event Questions on Web Portal	Question 4	Accept: [ ]; Reject [ ]; Accept if modified [ ] as follows: In submitting this RFP response, Cisco assumes that the existing contract between the State of Georgia and Cisco will be the governing terms. Therefore, Cisco takes exception to the proposed DOAS contract as the existing contract will govern, including insurance terms.