

## Attachment F - Mandatory Questions

These questions are Pass/Fail. To be considered responsive, responsible and eligible for award, you must answer all questions in this section with a "YES" to pass.

Any questions you answer with a "NO" will fail the technical requirements and results in disqualification of the proposal.

By answering "Yes," you indicate that you meet the individual requirements in the response block provided. **ONLY** upload documents if there is a Yes in the "Upload Attachments with Additional Information?" column, to provide additional information about specific questions. Documents not requested in this column will not be evaluated.

**DO NOT INCLUDE ANY COST INFORMATION IN YOUR RESPONSE TO THIS WORKSHEET.**

Question #	Questions per Proposal Factors/Categories	Response by Offeror. Only Yes or No Answers	Upload Attachments with Additional Information?	Attachment File Name
	Mandatory Questions			
M1	Manufacturer must complete the process for submission of the Dun & Bradstreet Supplier Qualifier Report. Please confirm completion.	Yes	No	
M2	The successful respondent must be a manufacturer of information technology (IT) equipment in one or more of the product categories covered by the scope of this RFP. Please confirm this statement is applicable to your company. [The State may verify manufacturer classification by researching public websites such as Hoover's, Thomas Register, SEC/EDGAR, Standard & Poor's, etc.]	Yes	No	
M3	Manufacturer and its proposed Servicing Partners must have experience (sales, installs, service, support, etc.) in providing network equipment to entities similar in size and diversity of requirements as the State of Georgia public government entities such as state agencies, state colleges, universities and technical schools as well as all eligible county, city, local school systems and state authorities. Please confirm this statement is applicable to your company.	Yes	No	
M4	Please confirm the availability of three (3) verifiable business references.	Yes	No	

M5	Please confirm Manufacturer's willingness to perform as specified in Attachment C, State of Georgia Performance Expectations and collaborate with the State on the rollout of the contract award and the introduction, acquisition and deployment of innovative, reliable Networking/IT products, services and solutions for the benefit of the public sector environment in Georgia and the constituents we serve.	Yes	No	
M6	Please confirm that Manufacturer's proposed products and solutions are compliant with State of Georgia Enterprise policies & standards and federal, state, and industry requirements such as but not limited to NIST, PCI DSS, HIPAA, FERPA, GLBA, IRS 1075 and CJIS. References on State policy and standards can be found in Attachment A, eRFP Document, Section 3 : General Business Requirements.	Yes	No	