



Spend i.t. with Cisco

Get the most from your budget

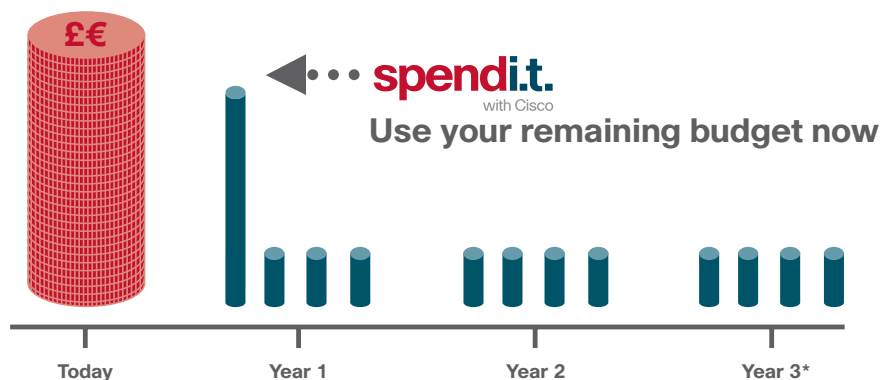
Public sector IT budgets never seem to stretch far enough. As you near the end of your annual budget cycle, the reality is that you will often find yourself short of money to upgrade vital systems or invest in new technology. What's more, you may even risk losing what budget you have left if it is not used.

At Cisco Capital® we have years of experience working with public sector organisations and are all too familiar with these problems. That's why we have designed the Spend i.t. with Cisco program. This flexible solution enables you to get the most out of your budget to purchase Cisco technology without delay, even if your remaining funds are not enough.

Cisco Capital – access to the right technology at the right time

Cisco Systems Inc., the world's largest supplier of networking solutions is the ultimate parent company of the Cisco Capital group of companies. We, at Cisco Capital, have been providing our customers with flexible and innovative finance programs for over ten years to help them acquire the solutions they need, when they need them. And because we use our own resources to finance all customer transactions we avoid the extra costs involved with obtaining funds from external financial organisations.

**Cost to purchase
BUT budget does not
cover full costs**



*other finance terms are available, subject to terms and conditions

Make all of your budget work for you

With the Spend i.t. with Cisco program you can harness maximum benefit from every last part of your budget before it disappears at the end of your financing cycle. Simply use remaining funds as an initial payment and benefit from reduced on going payments for the remaining finance term. Spend i.t. with Cisco unlocks your budget to give you financial freedom and flexibility.

“The result is immediate access to technology so that you benefit now.”

Get the Cisco Capital Advantage

Along with our Spend i.t. with Cisco program, Cisco Capital gives you more benefits:

1 Value for money

With our highly competitive interest rates and market-leading residual values, financing initiatives specifically designed for public sector organisations, such as Spend i.t. with Cisco, enable us to provide you with the lowest possible cost of ownership.

2 Payment over time

Our finance options remove the need for large initial capital investment and allow you to pay for assets when the benefits are actually delivered.

3 Fixed payments

Our set payments for the term of the contract simplify your budget management and allow you to plan ahead.

4 Operating lease payments

Because these payments are often treated as revenue rather than capital items, this can have a beneficial effect in terms of external borrowing regulations and capital charges

5 Added flexibility

We will also finance non-Cisco products and your intangible assets such as software and services, giving you flexible payment periods that suit you.

6 IT asset disposal

We remove the burden of IT asset disposal and you can rest assured that equipment returned to Cisco is dealt with in accordance with all EU environmental regulations such as WEEE and ROHS

Solutions tailored to your unique requirements

Funding regulations are radically changing the way Public Sector organisations plan, deploy and operate new IT systems. Investment in the latest technology delivers many benefits that will help you achieve your service goals and objectives. But traditional finance options were not designed to meet the demands of today's fast moving technology-led environments.

That's why at Cisco Capital we have created tailored solutions to meet your unique set of challenges. Our range of innovative and flexible financing solutions spread the cost of equipment over time, smooth out budgetary issues and free up capital for other purposes.

The result is immediate access to technology so that you benefit now.

For more information

To find out more about Cisco Capital financing programs or to apply, contact your nearest representative by visiting www.cisco.com/go/capital_europe

Terms & conditions apply. Not available in all countries.



Americas Headquarters
Cisco Systems, Inc.
170 West Tasman Drive
San Jose, CA 95134-1706
USA
www.cisco.com
Tel: 408 526-4000
800 553-NETS (6387)
Fax: 408 527-0883

Asia Pacific Headquarters
Cisco Systems, Inc.
168 Robinson Road
#28-01 Capital Tower
Singapore 068912
www.cisco.com
Tel: +65 6317 7777
Fax: +65 6317 7799

Europe Headquarters
Cisco Systems International BV
Haarlerbergpark
Haarlerbergweg 13-19
1101 CH Amsterdam
The Netherlands
www-europe.cisco.com
Tel: +31 0 800 020 0791
Fax: +31 0 20 357 1100

Cisco has more than 200 offices worldwide. Addresses, phone numbers, and fax numbers are listed on the Cisco Website at www.cisco.com/go/offices.

©2006 Cisco Systems, Inc. All rights reserved. CCVP, the Cisco logo, and the Cisco Square Bridge logo are trademarks of Cisco Systems, Inc. Changing the Way We Work, Live, Play, and Learn is a service mark of Cisco Systems, Inc. and Access Registrar, Aironet, BPX, Catalyst, CCDA, CCDP, CCIE, CCIP, CCNA, CCNP, CCSP, Cisco, the Cisco Certified Internetwork Expert logo, Cisco IOS, Cisco Press, Cisco Systems, Cisco Systems Capital, the Cisco Systems logo, Cisco Unity, Enterprise/Solver, EtherChannel, EtherFast, EtherSwitch, Fast Step, Follow Me Browsing, FormShare, GigaDrive, GigaStack, HomeLink, Internet Quotient, IOS, IP/TV, iQ Expertise, the iQ logo, Q Net Readiness Scorecard, iQuick Study, LightStream, Linksys, MeetingPlace, MGX, Networking Academy, Network Registrar, Packet, PIX, ProConnect, RateMUX, ScriptShare, SlideCast, SMARTnet, StackWise, The Fastest Way to Increase Your Internet Quotient, and TransPath are registered trademarks of Cisco Systems, Inc. and/or its affiliates in the United States and certain other countries.

All other trademarks mentioned in this document or Website are the property of their respective owners. The use of the word partner does not imply a partnership relationship between Cisco and any other company. (0609R)