



Express Security Specialization

Requirements

[Role-Sharing Guidelines](#) (PDF - 59 KB)

For country requirements, learn more about [country groupings](#).

Account Manager

Responsible for sales methodology and customer engagement.

Requirement	Format	Cost (USD)	Duration
Selling Business Outcomes (#810-401 or #810-403)	Exam	\$150	1 Hour
Express Security for Account Managers (ESAM) #700-551	Exam	\$80	1 hour
Recommended Training			
Express Security Account Manager Training	E-learning	-	1.5 hours
Total		\$230	3.5 hours

Systems Engineer

Responsible for presale solution planning. The individual must possess both business and technical skills.

Pre-Requisite (optional)	Format	Cost (USD)	Duration
CCNA – Security*	-	-	-
Requirement	Format	Cost (USD)	Duration
Security Architecture for Systems Engineer (SASE) #500-651	Exam	\$250	1 hour
Recommended Training			
Express Security Systems Engineer Training	E-learning	-	4 hours
Total		\$250	5 hours

*will be required starting June 1, 2018



Americas Headquarters
Cisco Systems, Inc.
San Jose, CA

Asia Pacific Headquarters
Cisco Systems (USA) Pte. Ltd.
Singapore

Europe Headquarters
Cisco Systems International BV Amsterdam,
The Netherlands

Cisco has more than 200 offices worldwide. Addresses, phone numbers, and fax numbers are listed on the Cisco Website at www.cisco.com/go/offices.

Cisco and the Cisco logo are trademarks or registered trademarks of Cisco and/or its affiliates in the U.S. and other countries. To view a list of Cisco trademarks, go to this URL: www.cisco.com/go/trademarks. Third party trademarks mentioned are the property of their respective owners. The use of the word partner does not imply a partnership relationship between Cisco and any other company. (1110R)

Printed in USA