Cisco Services Price Changes

Announcement

#### **October 2020 General Announcement**

## Cisco Announces Service Price Changes

Cisco periodically reviews the pricing on our complete line of services. As a result, some service prices are being adjusted. Customers are encouraged to refer to the ordering tools, which have been or will be updated to account for these changes.

#### **Effective Dates**

All price changes in this announcement are effective on or before November 7, 2020.

#### CX Services Price Increase for Select End-of-Sale Products

### **Reason for Change**

Cisco is implementing a price increase on technical services for select end-of-sale products. This price change offsets rising costs to support end-of-sale products and preserves Cisco's commitment to provide the highest quality of service.

#### **Service Programs Affected**

The associated product IDs and service SKUs are listed in the October 2019 price change report. Refer to the EOS tab for this change at <a href="http://www.cisco.com/c/dam/en\_us/partners/services/orders-support/price-changes/documents/services-price-change-report-October-2020.xlsx">http://www.cisco.com/c/dam/en\_us/partners/services/orders-support/price-changes/documents/services-price-change-report-October-2020.xlsx</a>.

For more information, contact your local account manager.

### Cisco Nexus 9500 Series, Cisco ONE Software

#### **Reason for Change**

The service prices are being changed for strategic reasons.

## **Service Programs Affected**

The associated Support SKUs are listed in the October 2020 price change report. Refer to the 409142 tab for this change at <a href="http://www.cisco.com/c/dam/en\_us/partners/services/orders-support/price-">http://www.cisco.com/c/dam/en\_us/partners/services/orders-support/price-</a>

<u>changes/documents/services-price-change-report-October-2020.xlsx</u>. For more information, contact your local account manager.

#### Cisco Nexus 3550 Series Switches

### Reason for Change

The original service prices were miscalculated. These price decreases will correct the inaccuracies.

# **Service Programs Affected**

The associated Support SKUs are listed in the October 2020 price change report. Refer to the 409969 tab for this change at <a href="http://www.cisco.com/c/dam/en\_us/partners/services/orders-support/price-changes/documents/services-price-change-report-October-2020.xlsx">http://www.cisco.com/c/dam/en\_us/partners/services/orders-support/price-changes/documents/services-price-change-report-October-2020.xlsx</a>. For more information, contact your local account manager.

## Cisco Nexus 7000 Switching

### **Reason for Change**

The service prices are being increased to align with the change in product pricing.

## **Service Programs Affected**

The associated Support SKUs are listed in the October 2020 price change report. Refer to the 410049 tab for this change at <a href="http://www.cisco.com/c/dam/en\_us/partners/services/orders-support/price-changes/documents/services-price-change-report-October-2020.xlsx">http://www.cisco.com/c/dam/en\_us/partners/services/orders-support/price-changes/documents/services-price-change-report-October-2020.xlsx</a>. For more information, contact your local account manager.

# **Cisco Security Third-Party Radware OEM Licenses**

### **Reason for Change**

The service prices are being increased to align with the change in product pricing.

### **Service Programs Affected**

The associated Support SKUs are listed in the October 2020 price change report. Refer to the 410474 410674 411448 tab for this change at <a href="http://www.cisco.com/c/dam/en\_us/partners/services/orders-support/price-changes/documents/services-price-change-report-October-2020.xlsx">http://www.cisco.com/c/dam/en\_us/partners/services/orders-support/price-changes/documents/services-price-change-report-October-2020.xlsx</a>. For more information, contact your local account manager.

### 3rd Party SW for Telco Cloud Solution Reason for Change

The service prices are being increased to align with the change in product pricing.

### **Service Programs Affected**

The associated Support SKUs are listed in the October 2020 price change report. Refer to the 410474 410674 411448 tab for this change at <a href="http://www.cisco.com/c/dam/en\_us/partners/services/orders-">http://www.cisco.com/c/dam/en\_us/partners/services/orders-</a>

<u>support/price-changes/documents/services-price-change-report-October-2020.xlsx</u>. For more information, contact your local account manager.