TelePresence Video Sales Engineer for Advanced (650-296)

Exam Description: The TelePresence Video Sales Engineer for Advanced (650-296) exam will test the knowledge of system engineers and field engineers regarding the features, functions, design, and planning for deployment of the Cisco TelePresence Video Advanced Authorized Technology Provider (ATP) solution. This 45-minute exam consisting of 35–45 questions will focus on solution features and benefits, and the deployment planning, including design and support.

The following topics are general guidelines for the content likely to be included on the exam. However, other related topics may also appear on any specific delivery of the exam. In order to better reflect the contents of the exam and for clarity purposes, the guidelines below may change at any time without notice.

100%	**1.0**	**Explore TelePresence**
	1.1	Examine TelePresence design (Module 1)
	1.2	Describe call control (Module 3)
	1.3	Explore solving firewall issues
	1.4	Examine sizing the video infrastructure
	1.5	Describe licensing
	1.6	Design an address plan
	1.7	Explore TelePresence and MSE 8000 server
	1.8	Examine the introduction to TIP