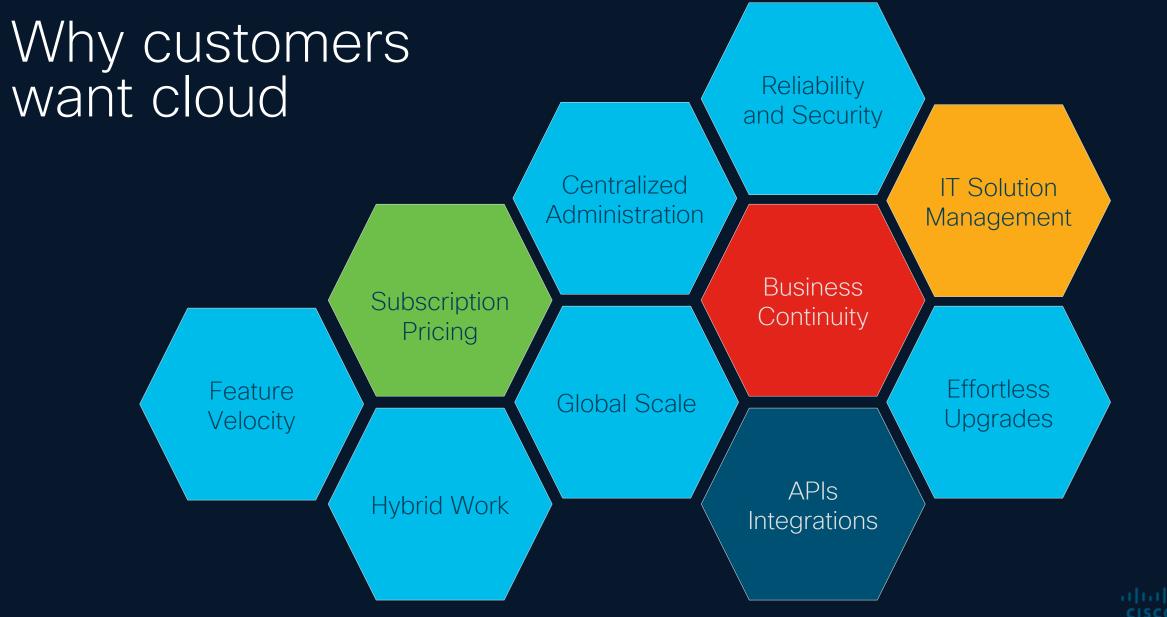


Cisco Connect Dallas

Charting the future of AI-powered customer experience

Webex Contact Center Holger Esser, Solutions Engineering Contact Center Architecture hoesser@cisco.com December 3rd, 2024



Why Cisco Contact Center?

webex

Webex Calling = UCaaS



Webex Contact Center = CCaaS

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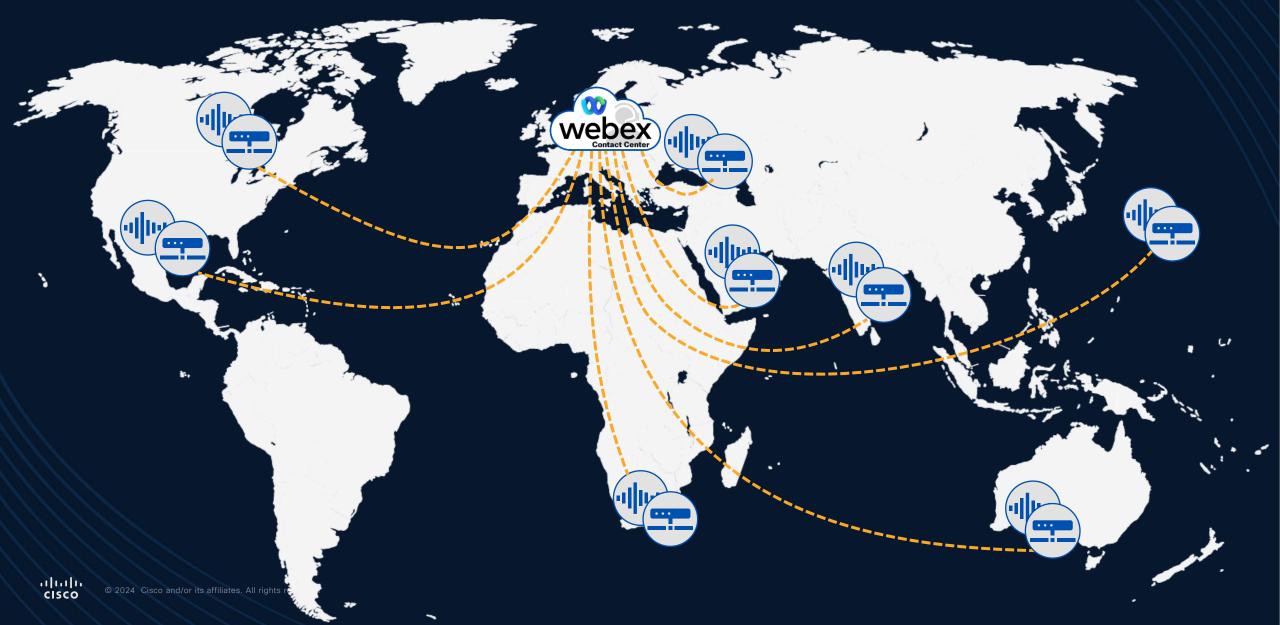
Webex Connect (Digital) = CPaaS

Best in class experience from a single trusted provider.

Webex Control Hub

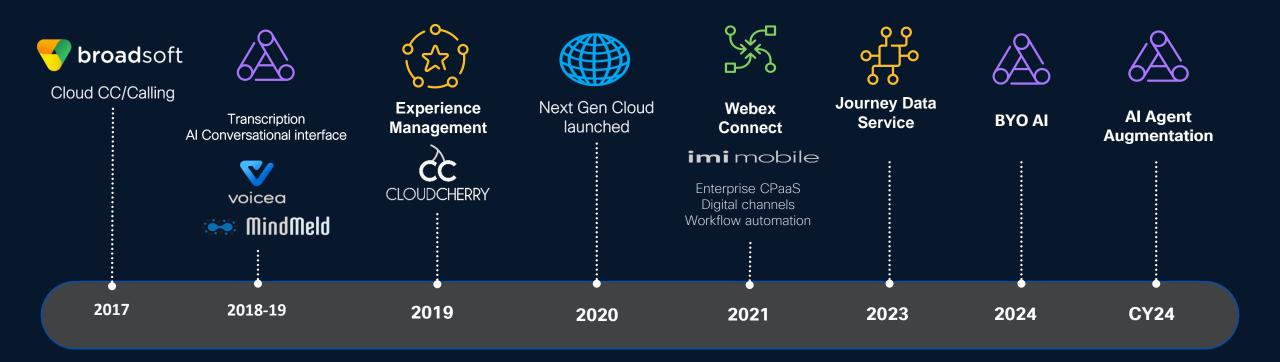
The only SaaS solution provider that appears in all three magic quadrants.

Complete Global Solution



Webex Contact Center

Significant Internal development and best of breed acquisitions More than \$2B in acquisitions



Cisco Webex

Webex omnichannel contact center key capabilities



flow orchestration



Native bot builder

	(c)	
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Cross-channel customer journey history



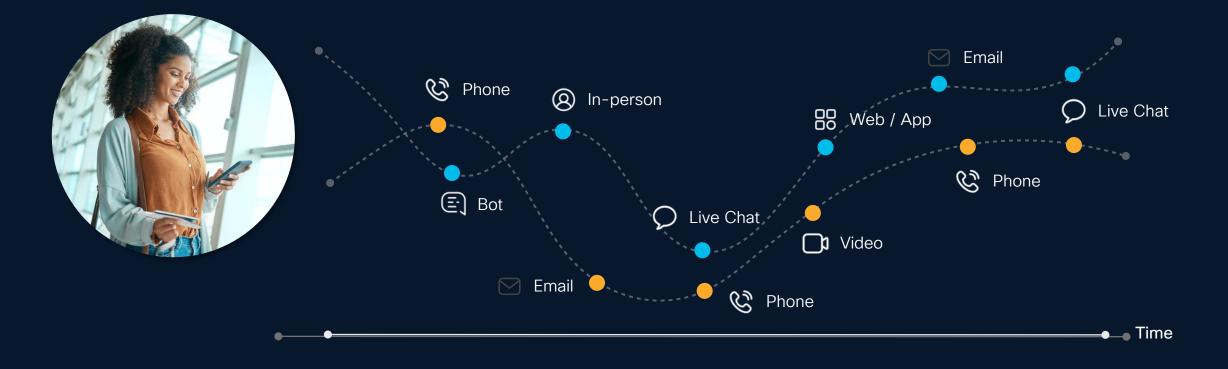


Queuing for voice and digital channels



Unified reporting & analytics

Every interaction is different



JOURNEY

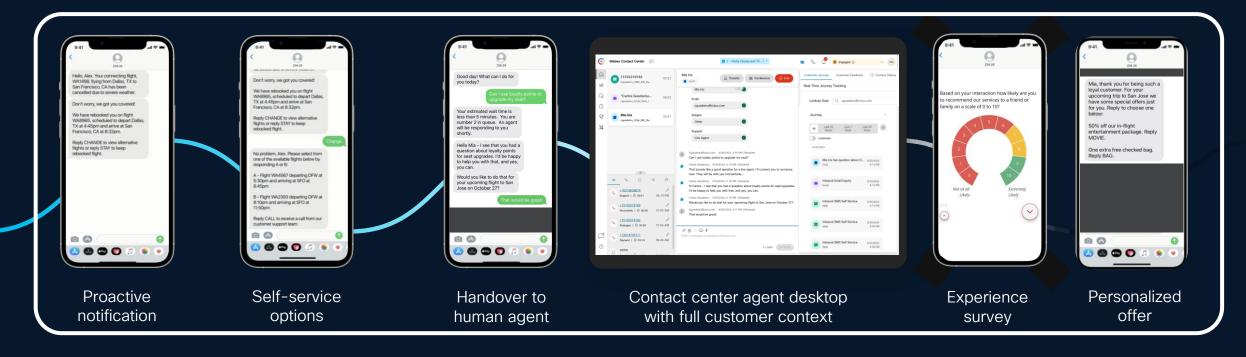
Right Resource, Right Channel, Right Time

Connect with your customers on their terms Measured by new metrics like customer effort and net promoter score

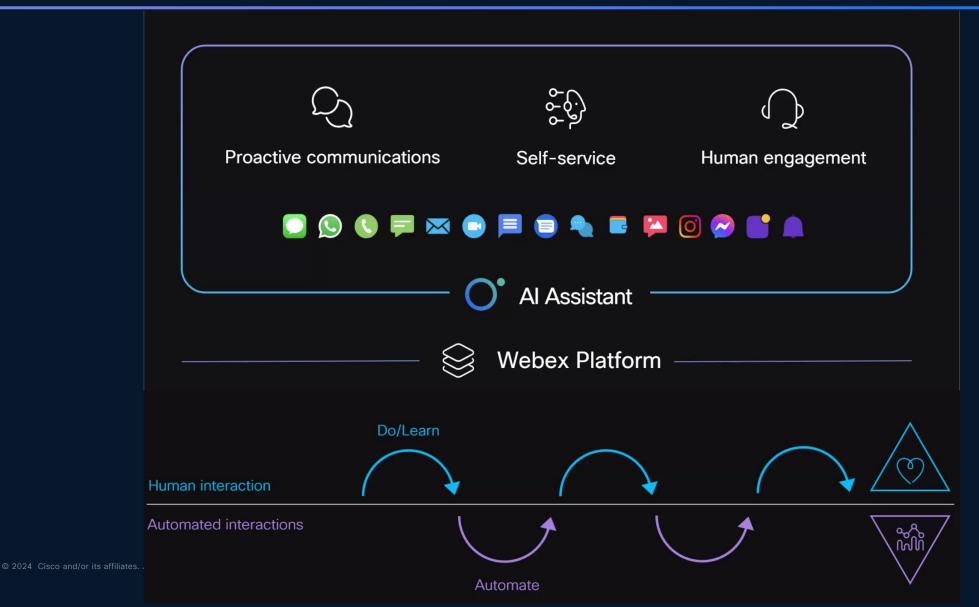
Digital automation and self-service

Human engagement

Digital automation follow-up



• Webex Contact Center Industry leading Digital Engagement / Al



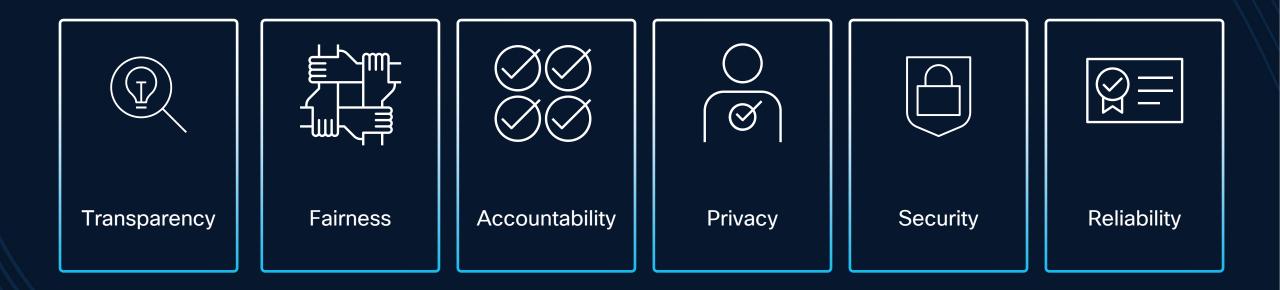
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CISCO

Contact Center AI with a Customer Lens

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Cisco Responsible Al Principles



Responsible AI Framework Principles Reference

How AI impacts Businesses and Customers

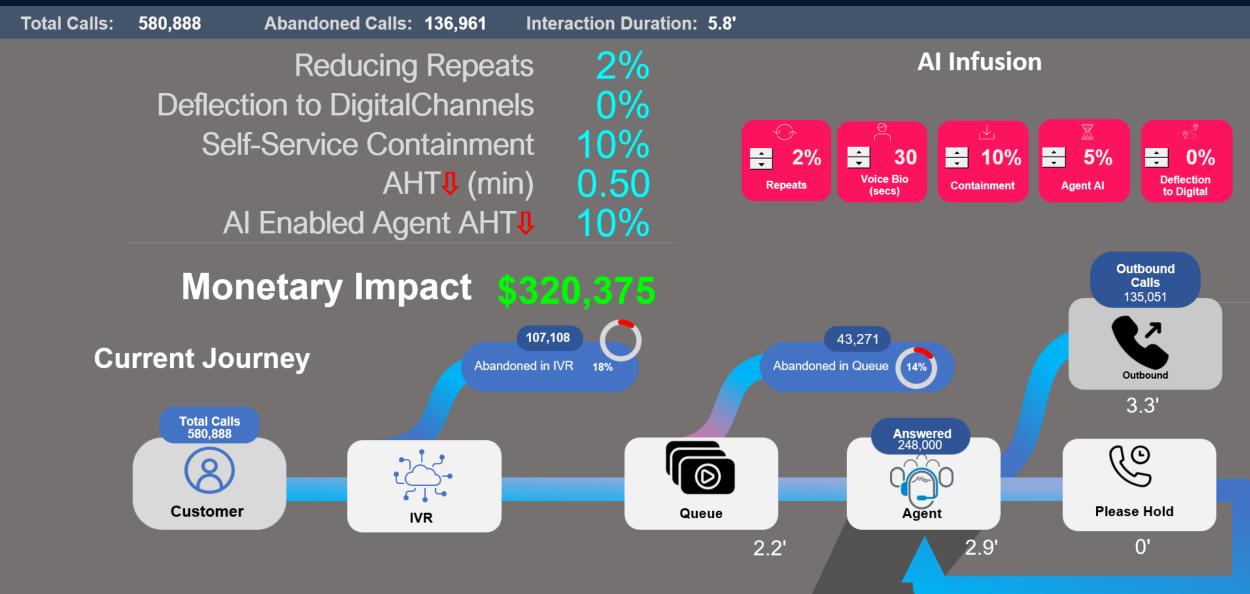


cisco

Al Value

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Average Contact Center Numbers



Topic Analytics for automation opportunities

AI OPTIONS

Home

Transcriptions

M Topic Model

Recognize and spot business trends for rapid optimization.

- Surface trends as to what customers are calling in for
- Use insights to create additional bots, self-service resources, or additional workflows to better serve customers
- Viewing individual recordings & transcripts

webex Post-Contact Analytics Portal (beta) < Topic models 3months-calldrivers Date range: 01/01/2023 - 03/15/2023 · Queues: 3 selected Sites: Any . Teams: Any . Agents: Any . See details Total topics Total transcriptions used Date created 9 3,800 03/15/2023 Transcription count Rank Topic Sample call drivers PIN Rese 550 Reset My Pin, Change My Pin, Pin Not Working, Forgot My Pin 2 Lost/Stolen Card 524 Lost My Debit Card, Stole My Card, Can't Find Card, Help Cancel Card, Card Is Missing Loan Eligibility 480 Am I Eligible, Can I Borrow, Get Car Loan, Home Loan Eligibility 3 Loan Application Status 402 Status Of My Application, My Loan Application, Update On Application, Approval For Loan Applicatio 4 Loan Refinancing 354 Refinancing My Home Loan, Options For Refinancing Car, Process Of Refinancing, Better Interest Rate 5 6 Card Limit 320 Increase My Credit Limit, Request For Credit Limit Increase, Eligibility For Credit Limit Increase Charge/Fee Dispute 214 Card Charge Too High, Reverse My Fee Loan Dispute 153 My Rate Is Too High, Mortgage Loan Bounced, Postpone My Loan Payment 8 Card Activation 149 Activate My Card, Process For Activation, Help Me Activate

Insights

 O^{\bullet}

Auto Customer Satisfaction (CSAT) Score

Leverage 100% interactions for insights and decision making for maximizing customer satisfaction and agent performance.

Agent Quee Site Team AutOSAT All Disf Duration Agent Quee AI Site Name AI Team Name AI A.8 Allesson AI Site Name AI Gene AI Site Name AI	DO AM
W Joanna Wang Queue #1 Site Name #1 Team Name #1 4.8 A088957541 +15307344001 00:01:41 Al Austen Jones Queue #3 Site Name #5 Team Name #1 3.2 4088957532 +15307344001 00:01:41 Ise S Clarissa Smith Queue #2 Site Name #2 Team Name #3 2.0 4088957532 +15307344001 00:02:02 Ise Kevin Woo Queue #3 Site Name #3 Team Name #4 4.7 408895751 +15307344001 00:02:02 Ise Mathew Baker Queue #4 Site Name #8 Team Name #1 1.9 408895751 +15307344001 00:02:02 Ise Name #4 Team Name #1 Team Name #1 2.8 408895751 +15307344001 00:02:02 Ise Name #3 Site Name #4 Team Name #1 3.4 408895751 +15307344001 00:02:02 Ise Site Name #4 Team Name #3 4.1 4088957532 +15307344001 00:02:02 Ise Site Name #3 Team Name #3 1.3 4088957531 +15307344001 00:02:02	
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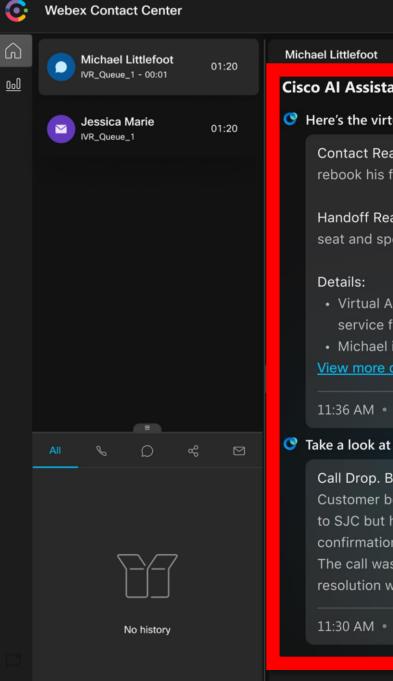
Agent CX

Agent CX

Customer CX

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An Al assistant that summarizes dropped calls



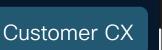
Michael Littlefoot	O Cisco Al Assis
Cisco Al Assistant 🔍	Cisco Al Assista
🕙 Here's the virtual agent transfer summary	😍 Here's the virt
Contact Reason: Michael needs to rier. I rebook his flight from Boston to Seattle	Contact Rea rebook his f Handoff Rea seat and sp
Handoff Reason: Requesting specific seat and specialized meal service we just need	Details: • Virtual A service f • Michael
 Virtual Agent offered standard meal service for T2 flight type 	View more of 11:36 AM *
・ Michael is a gold star loyalty member <u>View more details in the IVR Transcript</u> 11:36 AM ・ の マ …	 Take a look at Call Drop. B Customer b to SJC but I
	confirmation The call was
Take a look at this dropped call summary	resolution w
Call Drop. Booking Issues Customer booked a flight from Seattle to SJC but has not received confirmation or receipt. The call was dropped before the resolution was remedied.	11:30 AM •
11:30 AM • 凸 罕 ···	
	(C) Summariz

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Ask me anything a

Agent CX



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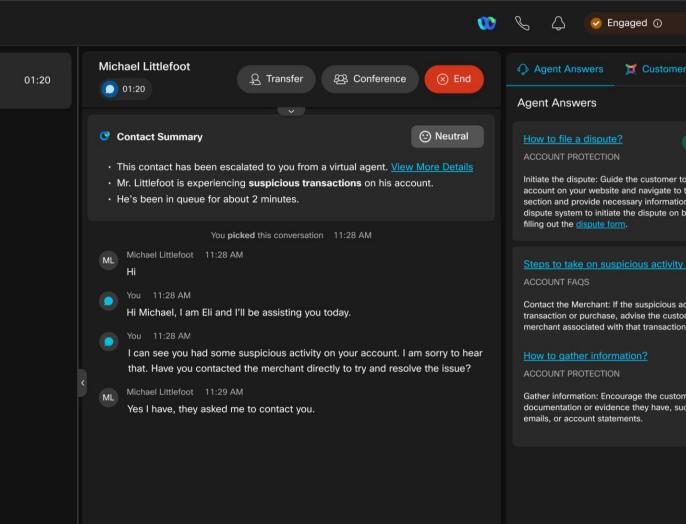
X

An Al assistant that suggests responses

AVAILABLE Q1 25

Michael Littlefoot

IVR_Queue_1 - 00:01



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Remove

Suggested Response:

Hi Michael, I apologize for the inconvenience. To dispute the transaction listed for \$51.52 at Renergize Restaurant <u>please log in to your online bank account</u> and navigate to 'Dispute a Transaction'. I can help you enroll and guide you through the process.



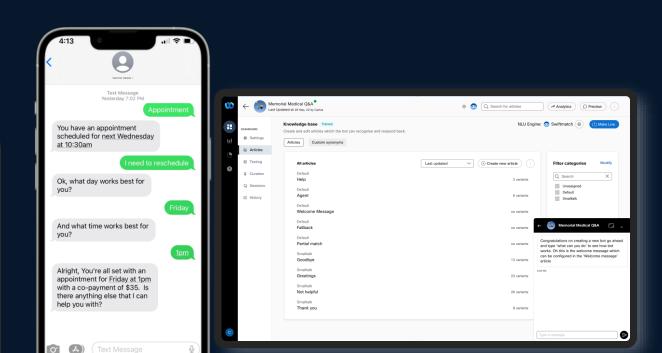
Native conversational virtual agent

Native bot builder and virtual agent capabilities over digital & voice channel

- Task BOTs
- FAQ BOTs

Out-of-box conversational voice (ASR & TTS) capability added to Bot builder integrated to Webex Contact Center Flow Designer

- NLU powered by Mindmeld technology for native bots
- Native TTS capability in Webex Contact Center IVR



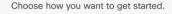
Virtual agent management in Webex bot builder

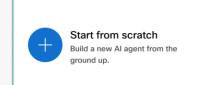
Al Agent Builder

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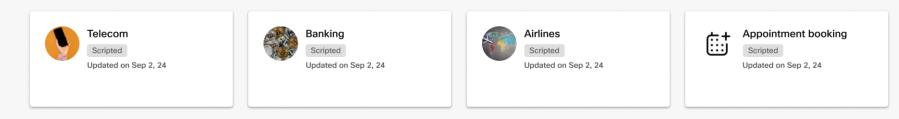
Templates

 Start from scratch or Use a Template \leftarrow Create an AI agent





Or select a template to start with





Filter

×

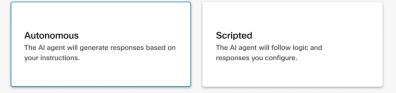
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Al Agent Mode

- Autonomous Vs Scripted
- User Gen AI to create a fully autonomous agent or use traditional ML(intent/entities) to create a scripted Agent

Create an AI agent Start from scratch.		
	0	O
	Get started	Set up profile

How would you like your AI agent to function?



What will be the AI agent's main capability?

Answer questions Provide responses from a knowledge base. Perform actions Complete tasks and fulfill customer intents.

Here's what to expect from your AI agent based on your selections:

- End user experience: Experience a more natural and fluid conversation with fewer dead ends. However, occasional inaccuracies may occur due to how large language models work.
- Setup experience: You can simply upload files as a knowledge source, and the AI will learn in the backend, rather than manually configuring training data, offering a quicker setup.

Learn more about how AI agents work

 \rightarrow Next

×

Autonomous Agent

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Generative Al driven approach to agent building

← 🧔	Acme Bank Credit Card Assistant Last Updated at Sep 9, 24 5:11 PM by Kevin	Le Analytics O Preview
DASHBOARD	Agent configuration Ready to publish Change the agent settings	Publish
Settings		
Q Sessions	Profile Skills	
Ω History	Agent name * Acme Bank Credit Card Assistant × System ID *	URL for agent profile image * Image * Image * Al engine *
	AcmeBankCreditCardAssistant-uah13as ×	Cisco Al Engine 1.0
	Agent's goal * (i) View examples	Welcome message ()
	To help customers who have lost or misplaced their credit card block it and order a replacement if needed. You must first authenticate the user by sending an OTP to the registered mobile number. Once authentication is success	Write an opening message to the customer

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Assign Skills for Performing Actions

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← 🧔		k Credit Card Assistant d at Sep 9, 24 5:11 PM by Ke			(k	⊻ Analytics Ω	Preview :
DASHBOARD		configuration Ready to pub the agent settings	lish				Publish
Settings							
Q Sessions	Profile	Skills				What is a skill?	+ New skill
History							
		Skill name	Created by	Description	Last updated		
		Agent handover	System	Transfer the conversation to a customer ser	September 9, 2024 01:00 PM		
		Order replacement card	Kevin	Place an order for a replacement card to be	September 9, 2024 01:20 PM		
		Send OTP	Kevin	Authenticate customer by sending an OTP t	September 9, 2024 01:30 PM		
		Block card	Kevin	Block a credit card	September 9, 2024 01:45 PM		
		Fetch address	Kevin	Fetch customer address on file	September 9, 2024 01:50 PM		

Adding a New Skill

Define a natural language description

Add Slots

\leftarrow Add a skill

Provide the necessary details to complete skill creation

General information Name * Order replacement card × Describe what the skill will be used for * () Place an order for a replacement card to be delivered to the customer's registered address after explicit confirmation Select skill capability * Slot filling and fulfillment

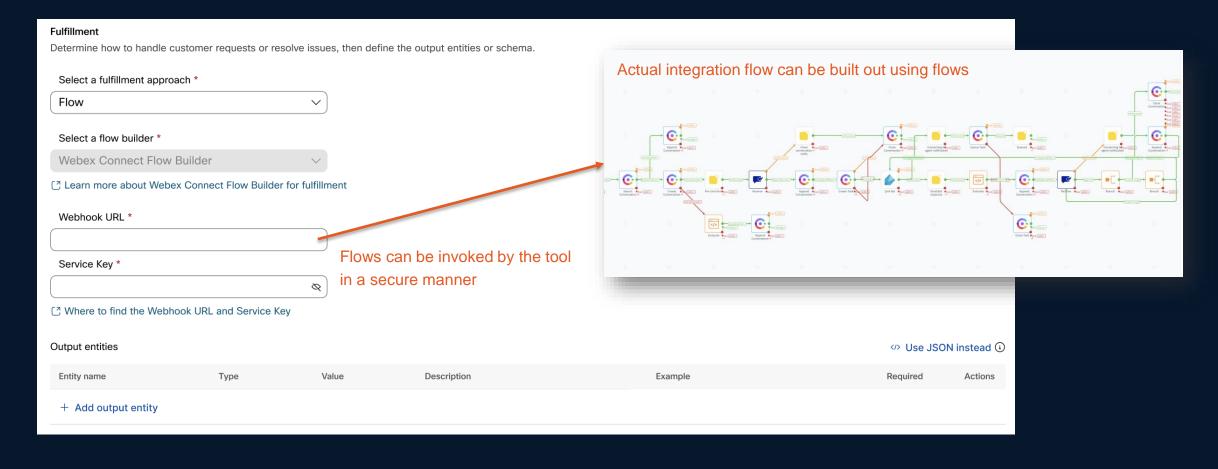
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Slot filling

Add input entities in a table or define input parameters in JSON for slot filling to ensure the AI agent gathers all necessary information.

Input entities * ♦ Use JSON instead ④ + New input entity Entity name Type Value Description Example Required Actions Customer ID String Customer's ID C982345 Yes 0 0 _ Shipping address String Shipping address for the card Yes 0 0 -Shipping priority String Standard, Premium Yes 0 0 -Priority based on customer tier Fulfillment \times Cancel ightarrow Add

Skills can leverage our workflow engines for fullfillment making the overall solution powerful



Al agents can also answer questions from your knowledge base

$\leftarrow \ \ \text{Customer facing} \ \mathscr{O}$			1	
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Upload file Compose KB Scrape	e URL Integrations	Settings Information		
Files uploaded	٢		← Customer facing 2 🐼 Available for agent assista	ince
E FAQs-8786329878798981.pdf	32 KB ×	Drag and drop files here	Description 0	
Knowledge-from servcenow.pd	<u>11</u> 35 КВ 🗙	Add file	Lil Compose KB Settings	
Served to the second se	42 KB 🗙	Supported file formats: pdf, doc, doc Each file cannot exceed 20B in size	Q Search categories or documents	Unassigned / HDFC Online banking Unsaved changes Updated on 3rd Oct 2023, 12:14 PM Sove changes :
			Expand all	
			⊙ Unassigned + 2 ਹੈ	Etiam rhoncus
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Scripted Agents

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Training Data

- Add Training data (intent/entities)
- Optionally you can also generate training data using Generative Al

	VA summary Pin Reset Last Updated at 24 Jan, 24 by Anand Ganesan			Analytics O Preview
DASHBOARD	CRESET Pin Number Add new utterances which determine the intent, link	entities which can be recognized in the intent and configure ten	nplate keys which will be triggered for required entit	es and when the intent is completed
♥ Settings	Intent name* Reset Pin Number		Context ∨ Entry : 0 ∨ Exit : 1	
8t Training ③ Responses	Add utterance		Slots Entity name Required	
 Testing Curation Sessions History 	 (+ Add)	Cenerate variants Description () Describe your intent. For example - Help users book doctor by collecting date, time, location and reason for the second date of		3 X Prompt for acco X None 0
c			Response Reset Pin Number Response Reset slots after completion Update slot values ()	✓ × Provide suggestions for slots ① End conversation ①

Define Responses

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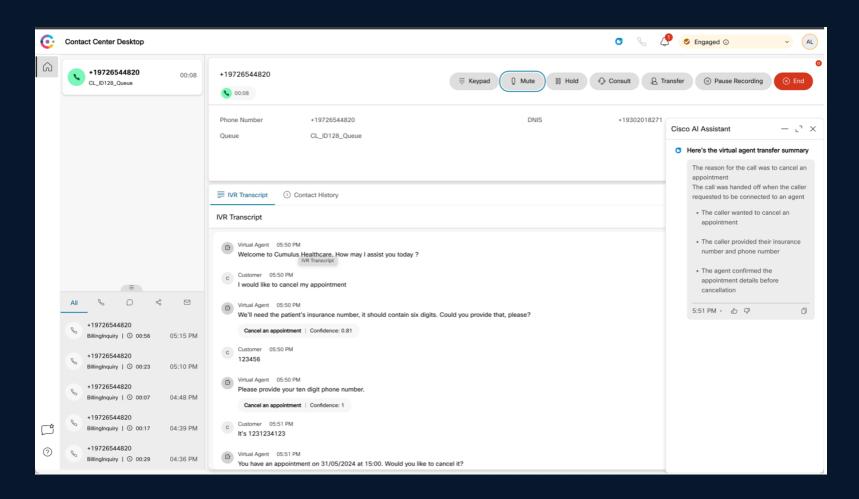
 Define responses for each channel

 You can add TTS SSML input as part of the Voice channel

	VA summary Pin Reset	nesan	e.	Analytics	O Preview
SHBOARD Settings	Responses Live Configure the responses for the recogniz Templates Workflows	zed intents and entities to complete us	iser flow		C Update
Training	Custom templates	Prompt Temporary Pin > Default	It response	Conditional	I response 💌
Responses	Capture Account Detail	Conditions ① + New	□ Default (web)		
Testing	Forgot Pin Goodbye			~	Code
Curation	Greetings		Voice settings	^	Code
essions	Help message		Timeout (s) O		
istory	Not helpful		Timeout response ①		
	Prompt New Pin		Please configure your timeout response		
	Prompt Phone Number	No conditions added			
	Prompt Temporary Pin Prompt for account nu]	
	Prompt for location		Allow barge-in ①		
	Recapture Account Nu		DTMF input O		
	Reprompt Account Nu				
	Reset Pin Number Res		Text Variant 1		
	Temporary Pin		<speak> Thanks. Your phone number <say-as interpret-<="" td=""><td></td><td></td></say-as></speak>		
	Thank you	Default response Triggered when no condition	nanks, rour prione number <say-as interpret-<br="">as=" digits" >\${newdfState.model_state.entities.phone_number.value}</say-as> matches with or We have sent a temporary pin to your registered phone number. Kindly enter the same.	our records.	
	fallback	is added or fulfilled	ve nave sent a temporary pin to your registered prone number. Kindly enter the same.		

Virtual Agent Transcript & Summary

Providing right context to the Human Agent when the call is handed off from the Virtual Agent



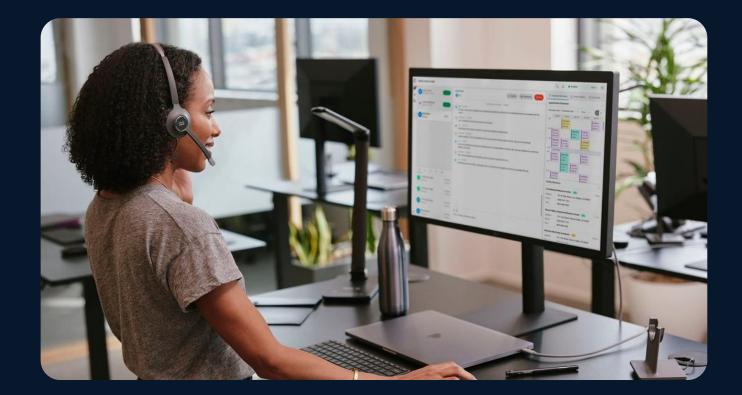
Agent CX



Agent burnout detection

Focus on agent well-being and deliver the best customer experiences

- Detects early indicators of agent stress
- Automatically trigger corrective action





Roadmap

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Agent CX

An Al assistant that wraps-up calls

AVAILABLE H1 25

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Michael Littlefoot 🔵 00:05 | 回 Wrap Up - 00:01

Wrap Up Reasons - 00:01

Contact summary and wrap-up

Contact Summary

- (:) Positive
- Mr. Littlefoot called to inquire about suspicious transactions on his account.
- Sandra J. assisted the customer on this call, and she confirmed that Mr. Littlefoot has already contacted the merchant to resolve the issue.
- Sandra then assisted Mr. Littlefoot in disputing the suspicious transaction through the online banking portal.
- · Mr. Littlefoot requested assistance with package shipment, and Sandra directed the conversation with a representative from the logistics department.
- · Sandra provided some tips to Mr. Littlefoot on how to prevent credit card fraud, and said she would email him a full guide.

Edit

Actions

Semail copy of the guide for 'How to prevent credit card fraud' to customer

Wrap-up Reasons

Suspicious transaction

Travel credit card Edit

Accept and submit

Bring your own Virtual Agent

Enables customers to connect to their preferred voice Virtual Agent solution with Cisco Contact Center

- Onboarding experience
 from Webex AppHub
- Provisioning and authentication from Control Hub
- Easily integrate into workflows with Flow Designer

Flows								
Call Recording Schedules	Connectors Features							
Surveys	Q							
USER MANAGEMENT	Acme	Virtual Agent Provider 2	Virtual Agent Provi					
Sites	Setup the virtual agents created with Acme and	Connectors	Connectors					
Skill Definitions	access it from the flow designer.	Sales Virtual Agent	Sales Virtual Agent					
Skill Profiles								
Teams								
User Profiles	Add connector	Add connector	Add connector					
Contact Center Users	Go to help article 🖒	Go to help article	Go to help article					
DESKTOP EXPERIENCE	Virtual Agent Provider 4	Virtual Agent Provider 4 Virtual Agent Provider 5						
Multimedia Profiles	Access your Salesforce account data to build	Connectors	Virtual Agent Provi Connectors					
	Conversational Experience	^						
VirtualA	Choose a Contact Center AI Config from Control Hub for the conversational expe Variables such as Global_Language and	erience. Use Global						
Virtual Agent V2	override the default language and voice	e name.						
Virtual Agent V2 No description defined Outcomes	override the default language and voice Static Contact Center Al Config	e name.						
Virtual Agent V2 No description defined Outcomes Annoled	Static Contact Center Al Config							
Virtual Agent V2 No description defined Outcomes Handled Escalated								
Virtual Agent V2 No description defined Outcomes Handled Escalated	Static Contact Center Al Config							

Insights

An Al assistant that makes your agents better

AVAILABLE H1 25

Webex Contact Center					
Summary 🕓					
Highlights for the last 4 hours	Contact highlights Tue, Oct 10, 9:32 AM - 9:50 AM				
569 Contact highlights Response Tue, Oct 10, 9:32 AM - 9:50 AM Contact	act session ID: 8gdf6963-2574-99	96f-o337-4eb5c523rv3t		legative	
5/5 					Coaching
 Au II ▶I ◄» 16:50/18:00 () Cli 				1.2x	
Highlights Transcript			ent opportunitie	s 🕌	
Ms. Kristin Stone did not understand two line iter	ns in her recent billing statement				offer
Sofia began to authenticate the customer, but aud Sofia detected networking issue and put the customer		uld offer	<u>0:38</u> 4:53		mation.
to call her back instead.			4.55		
Ma Sofia looked into the billing line items and put the She didn't know the details of new service charge wasn't helpful. The knowledge articles should be t	s and her search in the knowledge		<u>8:41</u>	2,	
Sofia consulted with Umar Patel before returning to	o Ms. Stone with answers.		<u>10:20</u>		prices.

Al Multi-language support

Cisco technology



Virtual Agent

- TTS: 21 languages
- Virtual agent digital: 33 languages
- Virtual agent voice: currently English only; by GA plan to support 6 languages (English, German, Spanish, French, Italian and Portuguese)

Partner technology

 Google DialogFlow CX in 40-50 languages (<u>https://cloud.google.com/dialogflow/cx/docs/re</u> <u>ference/language</u>)

Bring your own technology

• Expand BYO-VA with media forking in H2CY24

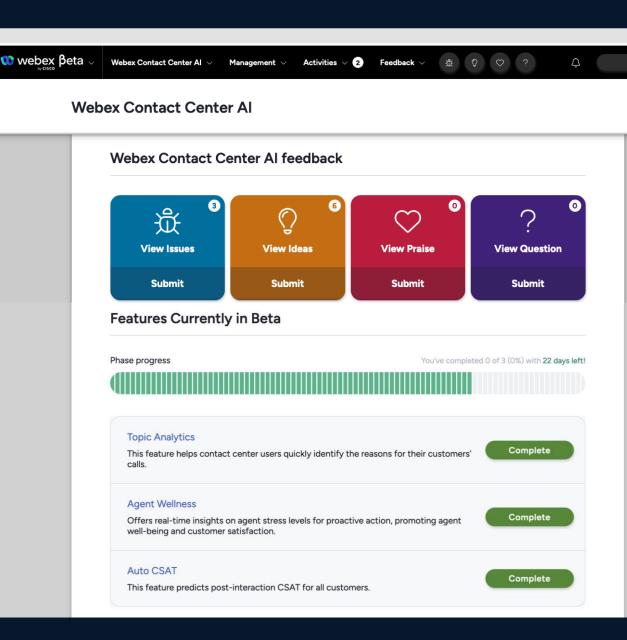
Al Assistant

- Currently (beta): English only
- Plan to expand using transcription from 12 languages: English, French, German, Spanish, ltalian, Dutch, Polish, Portuguese, Chinese, Hindi, Japanese, Korean

Beta program for Contact Center Al

Webex Beta Program

Signup https://gobeta.webex.com/welcome/



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