

Cisco Refuse to Lose Compute Hyperconverged with Nutanix (CCHC + N) M6 Ordering Guide

Introduction

Cisco Compute Hyperconverged M6 Server with Nutanix Solutions


Cisco Compute Hyperconverged with Nutanix is a hyperconverged infrastructure solution integrating Cisco's best-in-class compute (Cisco Unified Computing System), datacenter networking, and SaaS infrastructure management platform (Cisco Intersight) with Nutanix's market-leading hyperconverged storage software, Nutanix Cloud Platform. The Cisco Compute Hyperconverged with Nutanix family of appliances delivers pre-configured UCS servers that are ready to be deployed as nodes to form Nutanix clusters in a variety of configurations. Each server appliance contains three software layers: UCS server firmware, hypervisor (Nutanix AHV), and hyperconverged storage software (Nutanix AOS).

Cisco Compute Hyperconverged M6 Server with Nutanix Clusters




Physically, nodes are deployed into clusters, with a cluster consisting of three or more Cisco Compute Hyperconverged Server. These are integrated into a single system by a pair of Cisco UCS® fabric interconnects, creating clusters that support general-purpose deployments and mission-critical high-performance environments.

The most complete hyperconverged solution

Confidently deploy and scale IT infrastructure to meet your business goals



Cisco Compute Hyperconverged with Nutanix

-  **complete SIMPLICITY**
Easy-to-buy, turnkey hyperconverged solution for hybrid multicloud operations with pre-engineered compute, storage, SaaS-based management *and networking*
-  **complete FLEXIBILITY**
Addresses modern apps and use cases with flexible deployment options, latest technologies, and multicloud connectivity
-  **complete RESILIENCY**
Differentiated ability to keep systems running with augmented, proactive support, resiliency, and security capabilities

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Cisco Compute

Raising the bar for hyperconverged solutions

Cisco and Nutanix introduce the industry's most complete hyperconverged solution through expanded engineering, support, and go-to-market collaboration



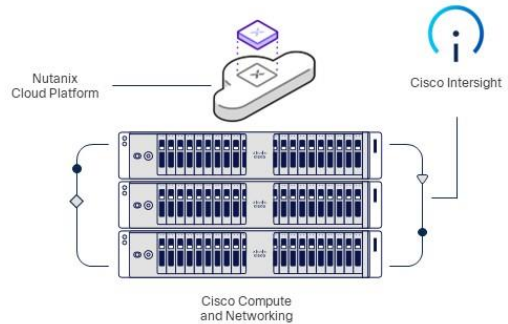
Best-in-class compute, network, and SaaS-based infrastructure management

- Stateless, programmable policy-based systems
- See, control, and automate infrastructure from one place
- Proactive, automated health monitoring and support capabilities



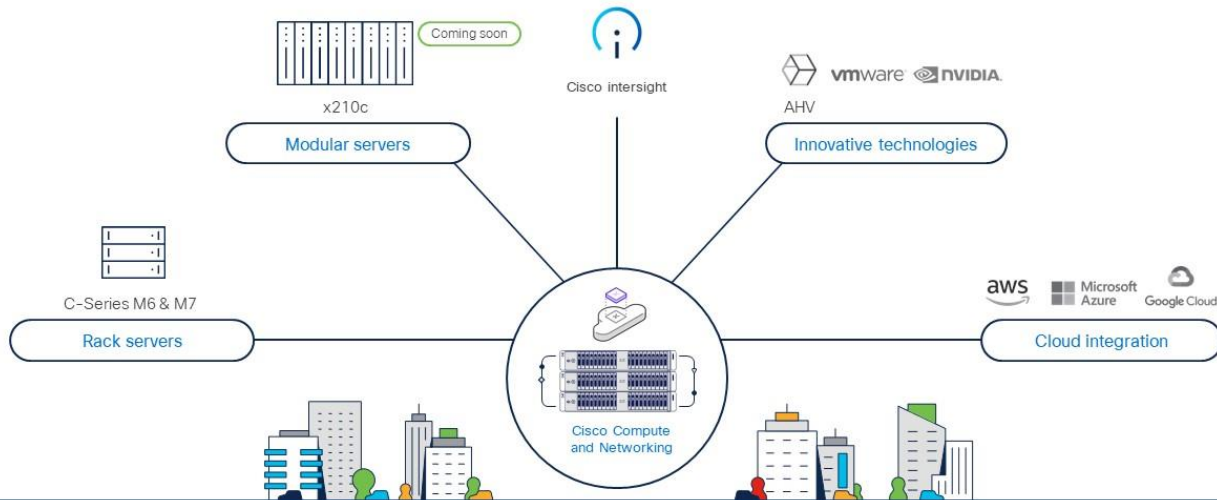
Leader in hyperconverged software

- One unified platform enables seamless workload mobility
- A complete set of enterprise and cloud features
- Enterprise grade disaster recovery and security capabilities



Simplify and accelerate the delivery of IT infrastructure

Accelerate IT transformation with more choice



Virtual infrastructures

Hybrid cloud

Enterprise applications

Solution portfolio





AI/ML

Containers

Desktop virtualization

Data protection

NEW Refuse to Lose HX to Nutanix Offer Buy 3 Get 1 Free | HCI Nodes + Nutanix SW

Buy 3 Nodes + 3 SW		Get 1 FREE Node + 1 SW Free Max 100 Free Nodes	Total Count
HCI M6			4
HCI M7			4
Nutanix Software	NCI, NCI-D, NCI-Edge and Add on Licenses	NCI, NCI-D, NCI-Edge and Add on Licenses	4

1 Per SAVID | Must be an HX Customer | Must be a Net New Logo to Nutanix | Free items must match paid items

Refuse to Lose HX to Nutanix T's & C's

- Must be an HX customer & a New Logo to Nutanix (Provide SAVID to determine offer eligibility)
- Nutanix Deal Registration through Cisco is mandatory (Deal Registration Approval must list New Business to Nutanix)
- Offer is valid for Cisco's FY24 Only. Approved quotes are valid for 30 days
- Offer is available for ONE use per Customer SAVID only
- Deal MUST be registered & approved via the [Qualification Form](#) before quoting/ordering to avoid delays in approvals & shipment.
- Free items include M6 or M7 Servers & Limited Nutanix Software only.
- Nutanix Software subscription must be 3 year or above.
- Intersight is Mandatory for all free and paid nodes.
- Free Server & Nutanix Software must be the same model & configuration as the Paid Server & Software purchased.
- Eligible Nutanix Software: NCI, NCI-D, NCI-Edge (Limited to 5 VM's per node) and Add On's
- Offer can be applied to clusters in Intersight Standalone Mode (Non-FI) or UCSM Managed Mode (FI)
- Offer is not eligible for Nutanix Cost Relief
- Promotion does not apply to Renewals.
- Offer Approval is only valid to be used on one Cisco Deal ID.

Note: Free Nutanix Software discount will be applied via DSA process. DO NOT QUOTE / ORDER WITHOUT REGISTERING [HERE](#). **Your Orders will be HELD if booked without approval.**

Ordering is SIMPLE

- Secure your Nutanix Deal Registration approval. **Please ensure the Nutanix Deal Registration approval email indicates 'Nutanix New Business'**.
- Register your deal for approval [here](#)

Note: Please attach your Refuse to Lose Registration Approval along with your Nutanix Deal registration approval email in the Non-standard DSA process. Find DSA Process here.

- Once you have an approved Nutanix Deal registration with the new logo indicator, register your DEAL for approval on the R2L Offer [Click Offer](#)
- You will receive an offer approval which you will attach as a PDF along with your Deal registration E-Mail PDF during the non-standard DSA process
- Once approved, Order using Promo SKUs. PID: HCI-R2L-M6-OFFER (M6) and HCI-R2L-M6-OFFER (M7)

Purpose, Audience, and Scope

Purpose

This publication provides information about the ordering Cisco Compute Hyperconverged with Nutanix from CCW estimate creation.

Scope

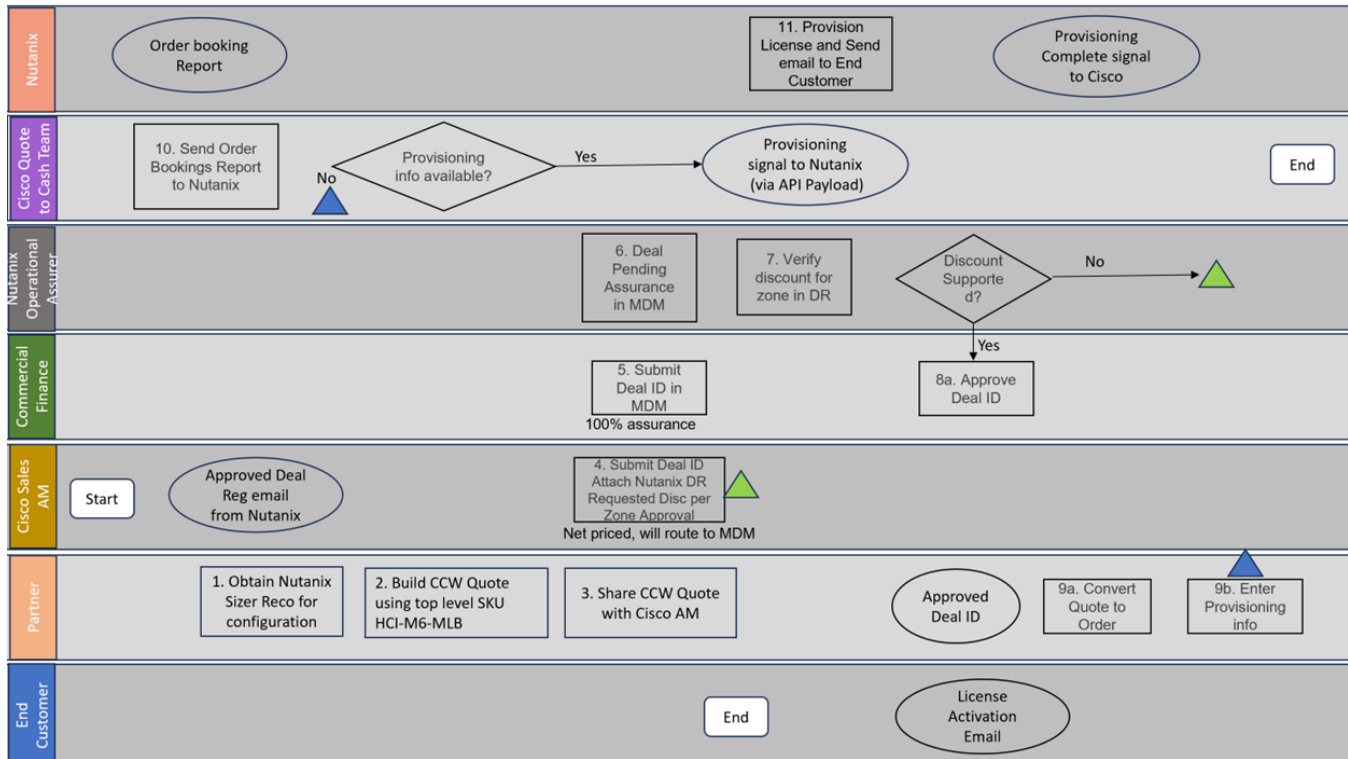
This ordering guide describes the information for:

- Workflow from approved Nutanix Deal Registration to License fulfillment
- Ordering Structure of Cisco Compute Hyperconverged M6 Server with Nutanix
- Catalog of Product IDs of Cisco Compute Hyperconverged M6 Server with Nutanix
- Ordering Nutanix Hardware, Software Licensing and Professional Service options
- Links to additional resources

Audience

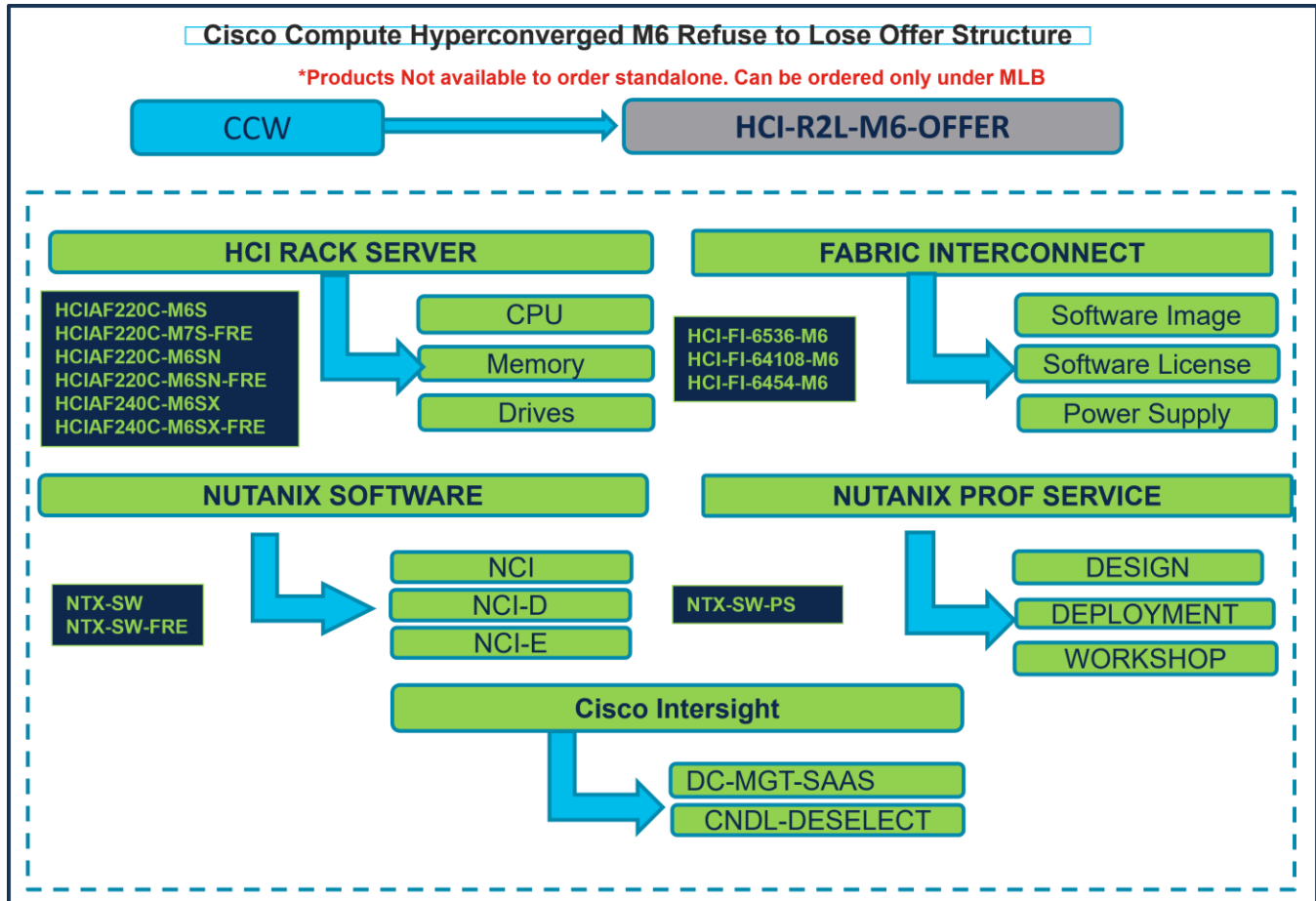
Cisco sales teams and partners.

Workflow from Approved Nutanix Deal Registration to License fulfillment



- Every opportunity for Nutanix SW should be ideally registered with Nutanix via Nutanix Deal Registration process. Nutanix Deal registration provides Cisco Sales PSS/AM is responsible for submitting Nutanix Deal registration. Once the Deal registration is approved by Nutanix, an approval email will be sent to the Cisco Sales submitter. This approval letter will need to be attached later to the Cisco quote.
- Once the customer requirements are available, visit Nutanix Sizer tool ([Nutanix Sizer](#)) and complete the guided selling questionnaire to secure the Nutanix configuration specifications that meet the customer requirements.
- Build the configuration in CCW using top level ordering SKU HCI-R2L-M6-OFFER. Create deal using the CCW configuration, every deal that contains Nutanix SW must go through non-Standard Deal Approval process. Cisco Sales AM will need to submit non-standard deal by providing info on Nutanix Deal Registration, justification for discount request and attaching the relevant approval letter from Nutanix.
- Commercial Finance will enter the non-standard discount and approve it after the required due diligence is done for ensuring that the discount aligns to the zone discount guidelines shared by Nutanix.
- Once the non-standard deal is approved, it is available to convert to order.
- Nutanix Software is Not a Cisco Smart License. License is fulfilled by Nutanix and managed on Nutanix portal. For every order line containing Nutanix, the order submitter must enter End customer information (name, email, address) in Provisioning info screen on the CCW order line for Nutanix SKUs.
- Nutanix will send the License activation email to the end customer email ID that is entered into the provisioning info screen.

Ordering Structure of Cisco Compute Hyperconverged M6 Server with Nutanix Refuse to Lose Offer Structure



Catalog of Product IDs (PIDs)

Note: For a complete list of part numbers for the see the [Cisco Compute Hyperconverged with Nutanix-HClAF220 M6 All-NVMe/All-Flash Server](#) and [Cisco Compute Hyperconverged with Nutanix-HClAF240 M6 All-Flash Server](#)

Table 1. PID of Major Line Bundle (MLB)

Product ID (PID)	Description
HCI-R2L-M6-OFFER	Cisco Compute Hyperconverged Refuse To Lose M6 HX Migration Offer

Table 2. HCI Rack Server Major Line PIDs

Product ID (PID)	Description
HClAF220C-M6SN (All NVMe)	Cisco Compute Hyperconverged HClAF220cM6 All-NVMe server
HClAF220C-M6SN-FRE (All NVMe)	CCHC R2L Free HClAF220cM6 All-NVMe Free server
HClAF240C-M6SX (All Flash)	Cisco Compute Hyperconverged HClAF240cM6 All-Flash server

Product ID (PID)	Description
HCIAF240C-M6SX-FRE (All Flash)	CCHC R2L Free HCIAF240cM6 All-Flash Free server
HCIAF220C-M6S (All Flash)	Cisco Compute Hyperconverged HCIAF220cM6 All-Flash server
HCIAF220C-M6S-FRE (All Flash)	CCHC R2L Free HCIAF220cM6 All-Flash server

Table 3. Fabric Interconnect Major Line PIDs

Product ID (PID)	Description
HCI-FI-6536-M6	Cisco Compute Hyperconverged Fabric Interconnect 6536
HCI-FI-64108-M6	Cisco Compute Hyperconverged Fabric Interconnect 64108
HCI-FI-6454-M6	Cisco Compute Hyperconverged Fabric Interconnect 6454

Table 4. Nutanix Software and Professional Major Line PIDs

Product ID (PID)	Description
NTX-SW	Nutanix Software 3Y and above
NTX-SW-FRE	Nutanix R2L Free Software 3Y and above
NTX-SW-PS	Nutanix Professional Service

Table 5. Cisco Intersight Major Line PIDs

Product ID (PID)	Description
DC-MGT-SAAS	Cisco Intersight SaaS
CNDL-DESELECT	Conditional Deselect

Step By Step Ordering Process

Note:

- For a complete list of part numbers for the see the [Cisco Compute Hyperconverged with Nutanix- HCIAF220 M6 All-NVMe/All-Flash Server and Cisco Compute Hyperconverged with Nutanix- HCIAF240 M6 All-Flash Server](#)
- Refer to Nutanix Sizer Tool: <https://sizer.nutanix.com/#/home> before you proceed to do the Product Configuration.

Configuring the Hardware Components

Step 1.



Set preferences for this estimate [v](#)

Search by Sku , Program ID , Description and Product Family 1 [Add](#) [Find Products & Solutions](#) [Actions](#) [v](#)

i The product discounts are cascaded to subscription items, however subscription items may only be eligible for lower discounts. To apply the proper discount to subscription items, click on "MORE" and then, "Apply Discount".

[Remove Selected Lines](#) [Apply Success Track](#) [More](#) [v](#) Filter By [All Items](#) [v](#) [☰](#) [☰](#)

<input type="checkbox"/>	Hardware, Software and Services	Estimated Lead Time i	Unit List Price (USD)	Qty	Unit Net Price (USD)	Discount (%)	Extended Net Price (USD)
<input type="checkbox"/>	1.0 HCI-R2L-M6-OFFER more i HCI Refuse to Lose M6 HX Migration Offer Warning Invalid as of 28-Mar-2024 04:57:48 PDT Select Options Validate Recommended Content Add Note More Actions v	Not Applicable	0.00	1	0.00	0.00	0.00

[Add Subtotal](#)

- In CCW, search for HCI-R2L-M6-OFFER PID and click on “Add”
- Click on “Select Options” to enter the configurator.

Step 2.

HCI RACK SERVER

CPU
Memory
Drives

Bundle Configuration: HCI-R2L-M6-OFFER
Estimated List Price: 21,000.00
Total: 33,070.47

Set service preferences for this configuration [v](#)

Warning 1: CISCO INTERSIGHT requires a minimum of 1 component(s). Please add additional quantities as necessary. (CE100010)
2: The category CISCO INTERSIGHT is required. (CE100103)
3: Please refer to the Nutanix Sizer Tool: <https://sizer.nutanix.com/#/home> before you proceed to do the Product Configuration. (CE202322)
4: Please note that if Nutanix Mission Critical Software Support is purchased, it is recommended that Customer upgrade to CX Success Track Level 1 or Level 2 or Solution Support to ensure consistent SLA response time between Hardware and Software. Refer to https://www.cisco.com/c/dam/en_us/about/doing_business/legal/service_descriptions/docs/cisco-success-tracks.pdf for more information. (CE202322)

Available Components	Unit List Price (USD)
HCI RACK SERVER	
HCIAF220C-M6S Cisco Compute Hyperconverged HCIAF220cM6 All Flash Node Estimated Lead Time: 21 days	6,629.97
HCIAF220C-M6S-FRE CCHC R2L Free HCIAF220cM6 All Flash Node Estimated Lead Time: 21 days	0.00
HCIAF220C-M6SN Cisco Compute Hyperconverged HCIAF220cM6 All Flash NVMe Node Estimated Lead Time: 21 days	7,096.12
HCIAF220C-M6SN-FRE	0.00
FABRIC INTERCONNECT	
NUTANIX SOFTWARE	
NUTANIX PROF SERVICE	
CISCO INTERSIGHT	

Product	Unit List Price (USD)	Adjusted List Price (USD)	Qty	Extended List Price (USD)
HCI RACK SERVER > 4 (Min 0, Max 1200)				
HCIAF220C-M6S Invalid Cisco Compute Hyperconverged HCIAF220cM6 All Flash Node Add Custom Name Edit Options Edit Services/Subscriptions Remove Line	10,550.99		3	31,652.97
HCIAF220C-M6S-FRE Invalid CCHC R2L Free HCIAF220cM6 All Flash Node Add Custom Name Edit Options Edit Services/Subscriptions Remove Line	1,417.50		1	1,417.50
Add a HCI RACK SERVER from the left panel				
FABRIC INTERCONNECT > 0 Selected (Min 0, Max 999999) Add a FABRIC INTERCONNECT from the left panel				
NUTANIX SOFTWARE > 2 Selected (Min 2, Max 2)				
NTX-SW Invalid Nutanix Software 3Y and above Add Custom Name Edit Options Remove Line Dependent Hardware	0.00		1	0.00
Requested Start Date: 31-Mar-2024 Requested For: 36 Months From 31-Mar-2024 To 30-Mar-2027 No Auto Renewal Automatically Renews For: Prepaid Term				
NTX-SW-FRE Invalid Nutanix R2L Free Software 3Y and above Add Custom Name Edit Options Remove Line Dependent Hardware	0.00		1	0.00
Requested Start Date: 31-Mar-2024 Requested For: 36 Months From 31-Mar-2024 To 30-Mar-2027 No Auto Renewal Automatically Renews For: Prepaid Term				

- Select HCIAF220C-M6S in QTY of 3,6,9,12,15,18,21,24,27,30.....300 by clicking the “PLUS”.
- Notice the HCIAF220C-M6S Status is now Invalid as further configuration needed.

c. Click on “Edit Options” to enter the configurator.

Step 3.

HCI RACK SERVER

HClAF220C-M6S

CPU
Memory
Drives

Product Configuration: HClAF220C-M6S part # 2L-M6-OFFER Estimated Lead Time: 21 days Price List: Global Total (USD): 9,133.49

Warnings:
1: A selection of minimum 2 QTY from Front Capacity or from Front SED Capacity Drive Option is required. Please adjust the selection. (CE202431)
2: A selection of Power Cables and PSU-Input High Line 220VAC or PSU-Input Low Line 110VAC is required. Please adjust the selection. (CE202431)
3: A selection of HCl-M2-I240GB-M6 or HCl-M2-240G-M6 is required when HCl-M2-HWRAID-M6 is selected. Please adjust the selections. (CE200440)
4: HCl-SAS-220M6 is defaulted under Drive Controller. (CE100033)
5: HCl-M2-HWRAID-M6 is defaulted under Drive Controller. (CE100033)

Configuration Summary View Full Summary

Category	Qty	Extended List Price (USD)
Management Mode		
HCl-FI-MANAGED-M6	1	0.00
Processor		
Memory		
Drive Controller		
HCl-SAS-220M6	1	1,708.68
Full Height GPU Riser Kit		
Front Capacity Drives		
Front SED Capacity Drives		
Total		9,133.49
Estimated Lead Time		21 days

Option Search | Multiple Options Search

HClAF220C-M6S > Management Mode

Management Mode

SKU	Qty	Estimated Lead Time	Unit List Price (USD)
<input checked="" type="radio"/> HCl-FI-MANAGED-M6 SVP**** Deployment mode for Server Managed by FI	1	21 days	0.00
<input type="radio"/> HCl-S-MANAGED-M6 SVP**** Deployment mode for Standalone Server Managed by Intersight	1	21 days	0.00

Clear Selection | Show Incompatible SKUs

Reset Configuration Cancel Done

- Configure HClAF220C-M6S by selecting peripherals from category window on the left.
- PIDs are listed in the window on the right. Some PIDs like Processors, Drives and PCIe risers are grouped according to type or series; select from the grouped options located above SKU window on the right.
- Follow warning messages to configure the minimum required option PIDs.
- Click on “Done” when completed.

Step 4.

HCI RACK SERVER

Bundle Configuration
HCI-R2L-M6-OFFER

Estimated Lead Time
21 days

Set service preferences for this configuration

HCIAF220C-M6S

1: CISCO INTERSIGHT requires a minimum of 1 component(s). Please add additional quantities as necessary. (CE100010)
2: The category CISCO INTERSIGHT is required. (CE100103)
3: Please refer to the Nutanix Sizer Tool: <https://sizer.nutanix.com/#home> before you proceed to do the Product Configuration. (CE202322)
4: Please note that if Nutanix Mission Critical Software Support is purchased, it is recommended that Customer upgrade to CX Success Track Level 1 or Level 2 or Solution Support to ensure consistent SLA response time between Hardware and Software. Refer to https://www.cisco.com/c/dam/en_us/about/doing_business/legal/service_descriptions/docs/cisco-success-tracks.pdf for more information. (CE202322)

Price List
Global

CPU

Memory

Drives

Total
538,076.82

Cancel Done

Available Components	Unit List Price (USD)	HCI RACK SERVER > 4 Selected (Min 0, Max 1200)	Unit List Price (USD)	Adjusted List Price (USD)	Qty	Extended List Price (USD)
HCI RACK SERVER HCIAF220C-M6S Cisco Compute Hyperconverged HCIAF220cM6 All Flash Node Estimated Lead Time: 21 days +	6,622.97	HCIAF220C-M6S Valid Cisco Compute Hyperconverged HCIAF220cM6 All Flash Node Add Custom Name Edit Options Edit Services/Subscriptions Remove Line	47,465.88	47,465.88	3	536,659.32
HCIAF220C-M6S-FRE CCHC R2L Free HCIAF220cM6 All Flash Node Estimated Lead Time: 21 days +	0.00	HCIAF220C-M6S-FRE Invalid CCHC R2L Free HCIAF220cM6 All Flash Node Add Custom Name Edit Options Edit Services/Subscriptions Remove Line	1,417.50	1,417.50	1	1,417.50
HCIAF220C-M6SN Cisco Compute Hyperconverged HCIAF220cM6 All Flash NVMe Node Estimated Lead Time: 21 days +	7,096.12	Add a HCI RACK SERVER from the left panel				
HCIAF220C-M6SN-FRE CCHC R2L Free HCIAF220cM6 All Flash NVMe Node Estimated Lead Time: 21 days +	0.00	Add a FABRIC INTERCONNECT from the left panel				
FABRIC INTERCONNECT NUTANIX SOFTWARE NUTANIX PROF SERVICE CISCO INTERSIGHT		NUTANIX SOFTWARE > 2 Selected (Min 2, Max 2)				
		NTX-SW Invalid Nutanix Software 3Y and above Add Custom Name Edit Options Remove Line Dependent Hardware	0.00	0.00	1	0.00
		NTX-SW-FRE Invalid Nutanix R2L Free Software 3Y and above Add Custom Name Edit Options Remove Line Dependent Hardware	0.00	0.00	1	0.00
		NTX-SW-FRE Invalid Nutanix R2L Free Software 3Y and above Add Custom Name Edit Options Remove Line Dependent Hardware	0.00	0.00	1	0.00

- a. Note Status is now showing as Valid.
- b. Increase the quantity for multiples of same configuration.
- c. Click the “PLUS” to add and configure the same product with different option/quantities or select a different product.

Step 5.

HCI RACK SERVER

HCIAF220C-M6S → **Services/Subscriptions**

Bundle Configuration: HCI-R2L-M6-OFFER | Estimated Lead Time: 21 days | Price List: Global Price List in US Dollars (USD)

Get service preferences for this configuration

1: CISCO INTERSIGHT requires a minimum of 1 component(s). Please add additional quantities as necessary. (CE100010)
2: The category CISCO INTERSIGHT is required. (CE100103)
3: Please refer to the Nutanix Sizer Tool: <https://sizer.nutanix.com/#home> before you proceed to do the Product Configuration. (CE202322)
4: Please note that if Nutanix Mission Critical Software Support is purchased, it is recommended that Customer upgrade to CX Success Track Level 1 or Level 2 or Solution Support to ensure consistent SLA response time between Hardware and Software. Refer to https://www.cisco.com/c/dam/en_us/about/doing_business/legal/service_descriptions/docs/cisco-success-tracks.pdf for more information. (CE202322)

Available Components

Component	Unit List Price (USD)
HCI RACK SERVER	
HCIAF220C-M6S Cisco Compute Hyperconverged HCIAF220cM6 All Flash Node Estimated Lead Time: 21 days	6,622.97
HCIAF220C-M6S-FRE CCHC R2L Free HCIAF220cM6 All Flash Node Estimated Lead Time: 21 days	0.00
HCIAF220C-M6SN Cisco Compute Hyperconverged HCIAF220cM6 All Flash NVMe Node Estimated Lead Time: 21 days	7,096.12
HCIAF220C-M6SN-FRE	0.00
FABRIC INTERCONNECT	
NUTANIX SOFTWARE	
NUTANIX PROF SERVICE	
CISCO INTERSIGHT	

HCI RACK SERVER > 4 Selected (Min 0, Max 1200)

Product	Unit List Price (USD)	Adjusted List Price (USD)	Qty	Extended List Price (USD)
HCIAF220C-M6S Valid Cisco Compute Hyperconverged HCIAF220cM6 All Flash Node Add Custom Name Edit Options Edit Services/Subscriptions Remove Line		47,465.88	3	536,859.32
HCIAF220C-M6S-FRE Invalid CCHC R2L Free HCIAF220cM6 All Flash Node Add Custom Name Edit Options Edit Services/Subscriptions Remove Line		1,417.50	1	1,417.50

Add a HCI RACK SERVER from the left panel

FABRIC INTERCONNECT > 0 Selected (Min 0, Max 999999)

Add a FABRIC INTERCONNECT from the left panel

NUTANIX SOFTWARE > 2 Selected (Min 2, Max 2)

Product	Unit List Price (USD)	Adjusted List Price (USD)	Qty	Extended List Price (USD)
NTX-SW Invalid Nutanix Software 3Y and above Add Custom Name Edit Options Remove Line Dependent Hardware		0.00	1	0.00
NTX-SW-FRE Invalid Nutanix R2L Free Software 3Y and above Add Custom Name Edit Options Remove Line Dependent Hardware		0.00	1	0.00

Requested Start Date: 01-Apr-2024 | Requested For: 36 Months From 01-Apr-2024 To 31-Mar-2027 | Automatically Renews For: No Auto Renewal | Billing Frequency: Prepaid Term

a. Click on “Edit Services/Subscriptions” to edit Term Duration for HW Support.

Note: It is recommended that Term Duration for HW Support must align with Software Subscription Duration.

Step 6.

HCI RACK SERVER

HCIAF220C-M6S → **Services/Subscriptions**

Service Subscription: HCIAF220C-M6S | Price List: Global Price List in US Dollars (USD) | Service Total (USD): 4,252.50 | Subscription Total (USD): 0.00

You may receive additional discounts because you selected two or more years of service. To review your discounts you can go to the Order or Quoting discount pages. (C0124)

Service: Non Serviceable Products

The duration that you entered has been successfully applied to all the services. (C0329)

Service Options

Choose Service Level from: All Service Programs

Search by Name & Description

Note: Cisco may still install another compatible service if required. Compatible services are the services that come with primary service and are based on products.

Time Duration: Duration (Selected) | Delay service start to | Co-Term service to

Duration:

Buttons:

Service SKU	Product SKU	Unit List Price (USD)	Qty	Total List Price (USD)
Cisco Customer Experience Level 1 (1 ITEM) L1NCO (CX LEVEL 1 8X7XNCDOS) SUMMARY	Duration 36 Months			
CON-L1NCO-HCIAFM6S CX LEVEL 1 8X7XNCDOS Cisco Compute Hyperconve...	HCIAF220C-M6S Cisco Compute Hyperconverged HCIAF220cM6 All Flas...	4,252.50	1	4,252.50

Buttons:

Configuration Summary | All prices shown in USD | Services: 4,252.50

Buttons:

- a. Enter the Term Duration
- b. Click on “Apply” and “Done”

Note: If Nutanix Mission Critical Software Support is purchased, it is recommended that Customer upgrade to CX Success Track Level 1 or Level 2 or Solution Support to ensure consistent SLA response time between Hardware and Software. Please refer to https://www.cisco.com/c/dam/en_us/about/doing_business/legal/service_descriptions/docs/cisco-success-tracks.pdf for more information.

Step 7.

HCI RACK SERVER

Bundle Configuration: HCL-R2L-M6-OFFER

Price List: Global Price (USD)

Total: 546,581.82

Available Components:

Component	Unit List Price (USD)
HClAF220C-M6S	6,622.97
HClAF220C-M6S-FRE	0.00
HClAF220C-M6SN	7,096.12
HClAF220C-M6SN-FRE	0.00
FABRIC INTERCONNECT	0.00
NUTANIX SOFTWARE	0.00
NUTANIX PROF SERVICE	0.00
CISCO INTERSIGHT	0.00

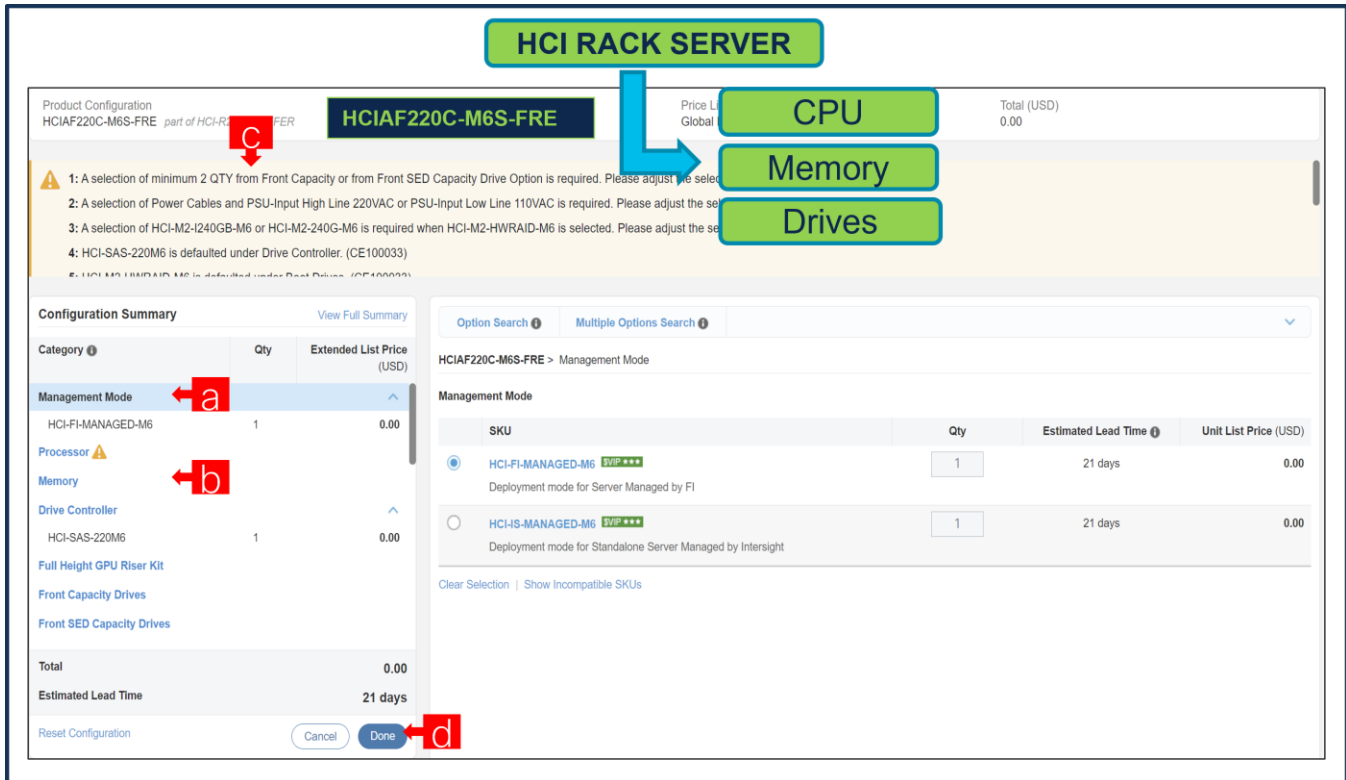
Main Configuration Table:

Product	Unit List Price (USD)	Adjusted List Price (USD)	Qty	Extended List Price (USD)
HClAF220C-M6S	50,300.88	50,300.88	3	545,164.32
HClAF220C-M6S-FRE	1,417.50	1,417.50	1	1,417.50
NTX-SW	0.00	0.00	1	0.00
NTX-SW-FRE	0.00	0.00	1	0.00

- a. Select Free Nodes Ex: HClAF220C-M6S-FRE in QTY of (QTY of Paid Node / 3) by clicking the “PLUS”.
- b. Notice the HClAF220C-M6S-FRE Status is now Invalid as further configuration needed.
- c. Click on “Edit Options” to enter the configurator.

Note: Configuration of Paid Node and Free Node should be identical.

Step 8.



- Configure HCI AF220C-M6S-FRE by selecting peripherals from category window on the left.
- PIDs are listed in the window on the right. Some PIDs like Processors, Drives and PCIe risers are grouped according to type or series; select from the grouped options located above SKU window on the right.
- Follow warning messages to configure the minimum required option PIDs.
- Click on "Done" when completed.

Step 9.

HCI RACK SERVER

Bundle Configuration
HCI-R2L-M6-OFFER ⓘ

Estimated Lead Time
21 days

Price List
Global Pri

Total
546,581.82

CPU
Memory
Drives

Cancel Done

HClAF220C-M6S-FRE

⚠️ 1: CISCO INTERSIGHT requires a minimum of 1 component(s). Please add additional quantities as necessary. (CE10010)

⚠️ 2: The category CISCO INTERSIGHT is required. (CE100103)

⚠️ 3: Please refer to the Nutanix Sizer Tool: <https://sizer.nutanix.com/whome> before you proceed to do the Product Configuration. (CE202322)

⚠️ 4: Please note that if Nutanix Mission Critical Software Support is purchased, it is recommended that Customer upgrade to CX Success Track Level 1 or Level 2 or Solution Support to ensure consistent SLA response time between Hardware and Software. Refer to https://www.cisco.com/c/dam/en_us/about/doing_business/legal/service_descriptions/docs/cisco-success-tracks.pdf for more information. (CE202322)

Available Components

Component	Unit List Price (USD)
HCI RACK SERVER	
HClAF220C-M6S Cisco Compute Hyperconverged HClAF220cM6 All Flash Node Estimated Lead Time: 21 days	6,822.97
HClAF220C-M6S-FRE CCHC R2L Free HClAF220cM6 All Flash Node Estimated Lead Time: 21 days	0.00
HClAF220C-M6SN Cisco Compute Hyperconverged HClAF220cM6 All Flash NVMe Node Estimated Lead Time: 21 days	7,096.12
HClAF220C-M6SN-FRE	0.00
FABRIC INTERCONNECT	
NUTANIX SOFTWARE	
NUTANIX PROF SERVICE	
CISCO INTERSIGHT	

HCI RACK SERVER > 4 Selected (Min 0, Max 1200)

Product	Unit List Price (USD)	Adjusted List Price (USD)	Qty	Extended List Price (USD)
HClAF220C-M6S Valid ⓘ Cisco Compute Hyperconverged HClAF220cM6 All Flash Node <small>Add Custom Name Edit Options Edit Services/Subscriptions Remove Line</small>	50,300.88		3	545,164.32
HClAF220C-M6S-FRE Valid ⓘ a CCHC R2L Free HClAF220cM6 All Flash Node <small>Add Custom Name Edit Options Edit Services/Subscriptions Remove Line</small>	1,417.50		1 b	1,417.50

Add a HCI RACK SERVER from the left panel

FABRIC INTERCONNECT > 0 Selected (Min 0, Max 999999)

Add a FABRIC INTERCONNECT from the left panel

NUTANIX SOFTWARE > 2 Selected (Min 2, Max 2)

Product	Unit List Price (USD)	Adjusted List Price (USD)	Qty	Extended List Price (USD)
NTX-SW Invalid ⓘ Nutanix Software 3Y and above <small>Add Custom Name Edit Options Remove Line Dependent Hardware ⓘ</small>		0.00	1	0.00
NTX-SW-FRE Invalid ⓘ Nutanix R2L Free Software 3Y and above <small>Add Custom Name Edit Options Remove Line Dependent Hardware ⓘ</small>		0.00	1	0.00

- a. Note Status is now showing as Valid.
- b. Increase the quantity for multiples of same configuration.
- c. Click the “PLUS” to add and configure the same product with different option/quantities or select a different product.

Step 10.

HCI RACK SERVER

HCI AF220C-M6S-FRE **Services/Subscriptions**

Bundle Configuration: HCI-R2L-M6-OFFER

Estimated Lead Time: **HCI AF220C-M6S-FRE** Price List: **Services/Subscriptions** Total

Set service preferences for this configuration

1: CISCO INTERSIGHT requires a minimum of 1 component(s). Please add additional quantities as necessary. (CE100010)
 2: The category CISCO INTERSIGHT is required. (CE100103)
 3: Please refer to the Nutanix Sizer Tool: <https://sizer.nutanix.com/#/home> before you proceed to do the Product Configuration. (CE202322)
 4: Please note that if Nutanix Mission Critical Software Support is purchased, it is recommended that Customer upgrade to CX Success Track Level 1 or Level 2 or Solution Support to ensure consistent SLA response time between Hardware and Software. Refer to https://www.cisco.com/c/dam/en_us/about/doing_business/legal/service_descriptions/docs/cisco-success-tracks.pdf for more information. (CE202322)

Available Components	Unit List Price (USD)
HCI RACK SERVER	
HCI AF220C-M6S Cisco Compute Hyperconverged HCI AF220cM6 All Flash Node Estimated Lead Time: 21 days	6,622.97
HCI AF220C-M6S-FRE CCHC R2L Free HCI AF220cM6 All Flash Node Estimated Lead Time: 21 days	0.00
HCI AF220C-M6SN Cisco Compute Hyperconverged HCI AF220cM6 All Flash NVMe Node Estimated Lead Time: 21 days	7,096.12
HCI AF220C-M6SN-FRE	0.00
FABRIC INTERCONNECT	
NUTANIX SOFTWARE	
NUTANIX PROF SERVICE	
CISCO INTERSIGHT	

HCI RACK SERVER > 4 Selected (Min 0, Max 1200)				
Product	Unit List Price (USD)	Adjusted List Price (USD)	Qty	Extended List Price (USD)
HCI AF220C-M6S Valid Cisco Compute Hyperconverged HCI AF220cM6 All Flash Node Add Custom Name Edit Options Edit Services/Subscriptions Remove Line		50,300.88	3	545,164.32
HCI AF220C-M6S-FRE Valid CCHC R2L Free HCI AF220cM6 All Flash Node Add Custom Name Edit Options Edit Services/Subscriptions Remove Line		1,417.50	1	1,417.50

Add a HCI RACK SERVER from the left panel

FABRIC INTERCONNECT > 0 Selected (Min 0, Max 999999)				
Product	Unit List Price (USD)	Adjusted List Price (USD)	Qty	Extended List Price (USD)
NTX-SW Invalid Nutanix Software 3Y and above Add Custom Name Edit Options Remove Line Dependent Hardware		0.00	1	0.00
Requested Start Date: 01-Apr-2024 Requested For: 36 Months From 01-Apr-2024 To 31-Mar-2027 Automatically Renews For: No Auto Renewal Billing Frequency: Prepaid Term				
NTX-SW-FRE Invalid Nutanix R2L Free Software 3Y and above Add Custom Name Edit Options Remove Line Dependent Hardware		0.00	1	0.00
Requested Start Date: 01-Apr-2024 Requested For: 36 Months From 01-Apr-2024 To 31-Mar-2027 Automatically Renews For: No Auto Renewal Billing Frequency: Prepaid Term				

Add a FABRIC INTERCONNECT from the left panel

NUTANIX SOFTWARE > 2 Selected (Min 2, Max 2)				
Product	Unit List Price (USD)	Adjusted List Price (USD)	Qty	Extended List Price (USD)
NTX-SW Invalid Nutanix Software 3Y and above Add Custom Name Edit Options Remove Line Dependent Hardware		0.00	1	0.00
Requested Start Date: 01-Apr-2024 Requested For: 36 Months From 01-Apr-2024 To 31-Mar-2027 Automatically Renews For: No Auto Renewal Billing Frequency: Prepaid Term				
NTX-SW-FRE Invalid Nutanix R2L Free Software 3Y and above Add Custom Name Edit Options Remove Line Dependent Hardware		0.00	1	0.00
Requested Start Date: 01-Apr-2024 Requested For: 36 Months From 01-Apr-2024 To 31-Mar-2027 Automatically Renews For: No Auto Renewal Billing Frequency: Prepaid Term				

a. Click on “Edit Services/Subscriptions” to edit Term Duration for HW Support.

Note: It is recommended that Term Duration for HW Support must align with Software Subscription Duration.

Step 11.

HCI RACK SERVER

Service Subscription: HCIAF220C-M6S-FRE Price List: Global Price List in US Dollars (USD) Subscription Total (USD): 4,252.50

HCIAF220C-M6S-FRE **Services/Subscriptions**

You may receive additional discounts because you selected two or more years. Quoting discount pages. (C0124)

Service: Non Serviceable Products

The duration that you entered has been successfully applied to all the services. (C0329)

Service Options

Choose Service Level from: All Service Programs

Search by Name & Description

Note: Cisco may still install another compatible service if required. Compatible services are the services that come with primary service and are based on products.

Time Duration: Duration Delay service start to Co-Term service to

Duration:

Service SKU	Product SKU	Unit List Price (USD)	Qty	Total List Price (USD)
Cisco Customer Experience Level 1 (1 ITEM) SERVICE PROGRAM	L1NCO (CX LEVEL 1 8X7XNCDOS) SUMMARY Duration 36 Months			
CON-L1NCO-HC220M6S CX LEVEL 1 8X7XNCDOS CCHC R2L Free HCIAF220...	HCIAF220C-M6S-FRE CCHC R2L Free HCIAF220dM6 All Flash Node PRODUCT SKU	4,252.50	1	4,252.50

Configuration Summary All prices shown in USD

Services 4,252.50

- a. Enter the Term Duration
- b. Click on “Apply” and “Done”

Note: If Nutanix Mission Critical Software Support is purchased, it is recommended that Customer upgrade to CX Success Track Level 1 or Level 2 or Solution Support to ensure consistent SLA response time between Hardware and Software. Please refer to https://www.cisco.com/c/dam/en_us/about/doing_business/legal/service_descriptions/docs/cisco-success-tracks.pdf for more information.

Step 12.

HCI RACK SERVER

Bundle Configuration: HCI-R2L-M6-OFFER | Estimated Lead Time: 21 days | Price List: Global Price List (USD) | Total: 611,205.30

Set service preferences for this configuration: **HCIAF220C-M6S**, **HCIAF220C-M6S-FRE**

Split HW Lines for Multiple Ship Location

1: Please refer to the Nutanix Sizer Tool: <https://sizer.nutanix.com/#/home> before you proceed to do the Product Configuration. (CE202322)
 2: Please note that if Nutanix Mission Critical Software Support is purchased, it is recommended that Customer upgrade to CX Success Track Level 1 or Level 2 or Solution Support to ensure consistent SLA response time between Hardware and Software. Refer to https://www.cisco.com/c/dam/en_us/about/doing_business/legal/service_descriptions/docs/cisco-success-tracks.pdf for more information. (CE202322)

Available Components	Unit List Price (USD)
HCI RACK SERVER	
HCIAF220C-M6S Cisco Compute Hyperconverged HCI AF220cM6 All Flash Node Estimated Lead Time: 21 days	6,622.97
HCIAF220C-M6S-FRE CCHC R2L Free HCI AF220cM6 All Flash Node Estimated Lead Time: 21 days	0.00
HCIAF220C-M6SN Cisco Compute Hyperconverged HCI AF220cM6 All Flash NVMe Node Estimated Lead Time: 21 days	7,096.12
FABRIC INTERCONNECT	
NUTANIX SOFTWARE	
NUTANIX PROF SERVICE	
CISCO INTERSIGHT	

HCI RACK SERVER > 4 Selected (Min 0, Max 1200)				
Product	Unit List Price (USD)	Adjusted List Price (USD)	Qty	Extended List Price (USD)
HCIAF220C-M6S Valid		50,300.88	2	363,442.88
Cisco Compute Hyperconverged HCI AF220cM6 All Flash Node				
Site 1				
HCIAF220C-M6S Valid		50,300.88	1	50,300.88
Cisco Compute Hyperconverged HCI AF220cM6 All Flash Node				
Site 2				
HCIAF220C-M6S-FRE Valid		4,252.50	1	4,252.50
CCHC R2L Free HCI AF220cM6 All Flash Node				
Site 2				

FABRIC INTERCONNECT > 1 Selected (Min 0, Max 999999)				
Product	Unit List Price (USD)	Adjusted List Price (USD)	Qty	Extended List Price (USD)
HCI-FI-6536-M6 Valid		55,092.24	1	56,748.48
Cisco Compute Hyperconverged Fabric Interconnect 6536				

a. If Servers or any HW Components needs to be shipped to multiple locations using single order, user need to split the current lines in multiple lines. Example shown here..

Step 13.

Fabric Interconnect

Available Components:

- HCI RACK SERVER
- FABRIC INTERCONNECT
- HCI-FI-6536-M6: 35,112.00
- HCI-FI-64108-M6: 69,897.75
- HCI-FI-6454-M6: 48,390.75
- NUTANIX SOFTWARE
- NUTANIX PROF SERVICE
- CISCO INTERSIGHT

Selected Components:

- HCI-FI-6536-M6: 200
- HCI-FI-64108-M6: 200
- HCI-FI-6454-M6: 200
- HCIAF220C-M6S-FRE: 4,252.50
- NUTANIX SOFTWARE > 2 Selected (Min 2, Max 2)

Software Image
Software License
Power Supply

Product	Unit List Price (USD)	Adjusted List Price (USD)	Qty	Extended List Price (USD)
HCI-FI-6536-M6 Invalid		48,948.24	2	101,208.96
Cisco Compute Hyperconverged Fabric Interconnect 6536				
NTX-SW Invalid		0.00	1	0.00
Nutanix Software 3Y and above				
NTX-SW-FRE Invalid		0.00	1	0.00
Nutanix R2L Free Software 3Y and above				

a. Select HCI-FI-6536-M6 ATO with 2 QTY under MLB by clicking the “PLUS”

- b. Notice the HCI-FI-6536-M6 ATO Status is “invalid” as further configuration needed.
- c. Click on “Edit Options” to enter the configurator.

Step 14.

The screenshot displays the configuration page for the product **HCI-FI-6536-M6**. At the top, the product name is highlighted in a blue box. To its right, the estimated lead time is 21 days. A green box labeled **Fabric Interconnect** has an arrow pointing to the product name. Below this, three green boxes labeled **Software Image**, **Software License**, and **Power Supply** are stacked vertically. A yellow warning banner contains five items, with the first four being: 1: N10-MGT018 is defaulted under Software Image. (CE100033), 2: HCI-UCSM-MODE-M6 is defaulted under Deployment Mode. (CE100033), 3: HCI-PSU-6536-ACM6 is defaulted under Power Supply. (CE100033), and 4: HCI-FI-6500-SW is defaulted under Software License. (CE100033). Below the banner is a **Configuration Summary** table with columns for Category, Qty, and Extended List Price (USD). The table lists: Deployment Mode (HCI-UCSM-MODE-M6, Qty 1, Price 0.00), Software Image (N10-MGT018, Qty 1, Price 0.00), Software License (HCI-FI-6500-SW, Qty 1, Price 9,045.00), and Power Supply (HCI-PSU-6536-ACM6, Qty 2, Price 3,312.48). A red arrow labeled 'a' points to the Software License row. Below this is the **Power Cable** section, which is highlighted in blue and has a red arrow labeled 'b' pointing to it. The Power Cable table lists five options: NO-POWER-CORD (Qty 2, Price 0.00, Lead Time 3 days), CAB-250V-10A-BR (Qty 2, Price 0.00, Lead Time 7 days), CAB-JPN-3PIN (Qty 2, Price 0.00, Lead Time 21 days), CAB-9K10A-AU (Qty 2, Price 0.00, Lead Time 7 days), and CAB-9K12A-NA (Qty 2, Price 0.00, Lead Time 7 days). At the bottom of the interface, there are buttons for 'Reset Configuration', 'Cancel', and 'Done'. A red arrow labeled 'c' points to the 'Done' button.

- a. Configure HCI-FI-6536-M6 by selecting peripherals from window on the left. Deployment Mode, Software Image, Software License and Power Supply is default selection. Transceiver Cable and QSFP Cables are Optional selection.
- b. Power Cables are mandatory selections.
- c. Click on “Done” when completed.

Step 15.

Fabric Interconnect

Available Components Unit List Price (USD)

- HCI RACK SERVER
- HCI AF220C-M6S 6,622.97
Cisco Compute Hyperconverged HCI AF220cM6 All Flash Node
Estimated Lead Time: 21 days
- HCI AF220C-M6S-FRE 0.00
CCHC R2L Free HCI AF220cM6 All Flash Node
Estimated Lead Time: 21 days
- HCI AF220C-M6SN 7,096.12
Cisco Compute Hyperconverged HCI AF220cM6 All Flash NVMe Node
Estimated Lead Time: 21 days
- FABRIC INTERCONNECT
- NUTANIX SOFTWARE
- NUTANIX PROF SERVICE
- CISCO INTERSIGHT

HCI RACK SERVER > 4 Selected (Min 0, Max 4)

Product	Unit List Price (USD)	Adjusted List Price (USD)	Qty	Extended List Price (USD)
HCI-FI-6536-M6 Cisco Compute Hyperconverged HCI AF220cM6 All Flash Node Add Custom Name Edit Options Edit Services/Subscriptions			3	545,164.32
HCI AF220C-M6S-FRE Valid CCHC R2L Free HCI AF220cM6 All Flash Node Add Custom Name Edit Options Edit Services/Subscriptions Remove Line	4,252.50		1	4,252.50

Add a HCI RACK SERVER from the left panel

FABRIC INTERCONNECT > 2 Selected (Min 0, Max 999999)

Product	Unit List Price (USD)	Adjusted List Price (USD)	Qty	Extended List Price (USD)
HCI-FI-6536-M6 Valid Cisco Compute Hyperconverged Fabric Interconnect 6536 Add Custom Name Edit Options Edit Services/Subscriptions Remove Line		48,948.24	2	101,208.96

Add a FABRIC INTERCONNECT from the left panel

NUTANIX SOFTWARE > 2 Selected (Min 2, Max 2)

Product	Unit List Price (USD)	Adjusted List Price (USD)	Qty	Extended List Price (USD)
NTX-SW Invalid Nutanix Software 3Y and above Add Custom Name Edit Options Remove Line Dependent Hardware		0.00	1	0.00
NTX-SW-FRE Invalid Nutanix R2L Free Software 3Y and above Add Custom Name Edit Options Remove Line Dependent Hardware		0.00	1	0.00

Requested Start Date 01-Apr-2024 **Requested For** 36 Months From 01-Apr-2024 To 31-Mar-2027 **Automatically Renews For** No Auto Renewal **Billing Frequency** Prepaid Term

a. Note Status is now showing as “Valid”.

Step 16.

Fabric Interconnect

Available Components Unit List Price (USD)

- HCI RACK SERVER
- HCI AF220C-M6S 6,622.97
Cisco Compute Hyperconverged HCI AF220cM6 All Flash Node
Estimated Lead Time: 21 days
- HCI AF220C-M6S-FRE 0.00
CCHC R2L Free HCI AF220cM6 All Flash Node
Estimated Lead Time: 21 days
- HCI AF220C-M6SN 7,096.12
Cisco Compute Hyperconverged HCI AF220cM6 All Flash NVMe Node
Estimated Lead Time: 21 days
- FABRIC INTERCONNECT
- NUTANIX SOFTWARE
- NUTANIX PROF SERVICE
- CISCO INTERSIGHT

HCI RACK SERVER > 4 Selected (Min 0, Max 4)

Product	Unit List Price (USD)	Adjusted List Price (USD)	Qty	Extended List Price (USD)
HCI-FI-6536-M6 Cisco Compute Hyperconverged HCI AF220cM6 All Flash Node Add Custom Name Edit Options Edit Services/Subscriptions Remove Line			3	545,164.32
HCI AF220C-M6S-FRE Valid CCHC R2L Free HCI AF220cM6 All Flash Node Add Custom Name Edit Options Edit Services/Subscriptions Remove Line	4,252.50		1	4,252.50

Add a HCI RACK SERVER from the left panel

FABRIC INTERCONNECT > 2 Selected (Min 0, Max 999999)

Product	Unit List Price (USD)	Adjusted List Price (USD)	Qty	Extended List Price (USD)
HCI-FI-6536-M6 Valid Cisco Compute Hyperconverged Fabric Interconnect 6536 Add Custom Name Edit Options Edit Services/Subscriptions Remove Line		48,948.24	2	101,208.96

Add a FABRIC INTERCONNECT from the left panel

NUTANIX SOFTWARE > 2 Selected (Min 2, Max 2)

Product	Unit List Price (USD)	Adjusted List Price (USD)	Qty	Extended List Price (USD)
NTX-SW Invalid Nutanix Software 3Y and above Add Custom Name Edit Options Remove Line Dependent Hardware		0.00	1	0.00
NTX-SW-FRE Invalid Nutanix R2L Free Software 3Y and above Add Custom Name Edit Options Remove Line Dependent Hardware		0.00	1	0.00

Requested Start Date 01-Apr-2024 **Requested For** 36 Months From 01-Apr-2024 To 31-Mar-2027 **Automatically Renews For** No Auto Renewal **Billing Frequency** Prepaid Term

a. Click on “Edit Services/Subscriptions” to edit Term Duration for HW Support.

Note: It is recommended that Term Duration for HW Support must align with Software Subscription Duration.

Step 17.

The screenshot displays the Cisco configuration page for 'Fabric Interconnect'. At the top, there are summary fields: 'Service Subscription' (HCI-FI-6536-M6), 'Price List' (Global Price List in US Dollars (USD)), 'Service Total (USD)' (9,216.00), and 'Subscription Total (USD)'. A green box highlights 'Fabric Interconnect' and another green box highlights 'Services/Subscriptions'. Below this, there is a 'Service Options' section with a 'Time Duration' field set to 36 months. A red arrow labeled 'b' points to the 'Duration' input field. Another red arrow labeled 'b' points to the 'Apply' button. At the bottom right, a 'Configuration Summary' table shows 'Services' with a total price of 9,216.00. A red arrow labeled 'b' points to the 'Done' button.

Service SKU	Product SKU	Unit List Price (USD)	Qty	Total List Price (USD)
Cisco Customer Experience Level 1 (1 ITEM) SERVICE PROGRAM	L1NCO (CX LEVEL 1 8X7XNCDOS) SUMMARY			
CON-L1NCO-HCIF6M6 CX LEVEL 1 8X7XNCDOS Cisco Compute Hyperconve... SERVICE SKU	HCI-FI-6536-M6 Cisco Compute Hyperconverged Fabric Interconnect 6536 PRODUCT SKU	9,216.00	1	9,216.00

- a. Enter the Term Duration
- b. Click on “Apply” and “Done”

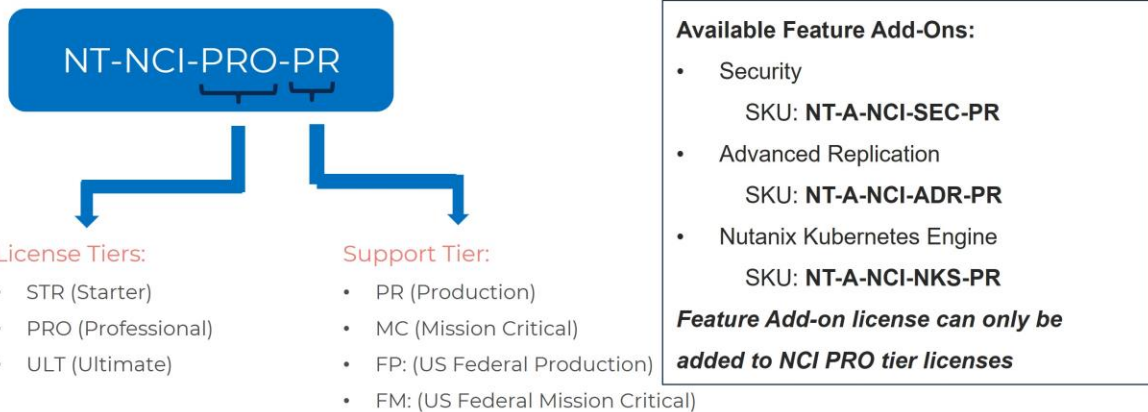
Note: If Nutanix Mission Critical Software Support is purchased, it is recommended that Customer upgrade to CX Success Track Level 1 or Level 2 or Solution Support to ensure consistent SLA response time between Hardware and Software. Please refer to https://www.cisco.com/c/dam/en_us/about/doing_business/legal/service_descriptions/docs/cisco-success-tracks.pdf for more information.

Configure the Software Subscription

Nutanix Software Product Scope offering in Refuse to Lose Offer

Nutanix Cloud Infrastructure (NCI)	NCI is a complete software stack to unify your hybrid cloud infrastructure including compute, storage and network, hypervisors, and containers, in public or enterprise clouds.
Nutanix Cloud Infrastructure Data (NCI-D)	Delivers rich data and storage services but does not include Nutanix compute and networking capabilities. No support for AHV.
Nutanix Cloud Infrastructure Edge (NCI-E)	Provides a Distributed Infrastructure Platform for small Edge Deployments.

NUTANIX CLOUD INFRASTRUCTURE (NCI)



NUTANIX CLOUD INFRASTRUCTURE DATA (NCI-D)

NT-NCI-D-PRO-PR

License Tiers:

- STR (Starter)
- PRO (Professional)
- ULT (Ultimate)

Support Tier:

- PR (Production)
- MC (Mission Critical)
- FP: (US Federal Production)
- FM: (US Federal Mission Critical)

Available Feature Add-Ons:

- Security
SKU: NT-A-NCI-D-SEC-PR
 - Advanced Replication
SKU: NT-A-NCI-D-ADR-PR
- Feature Add-on license can only be added to NCI PRO tier licenses**

NUTANIX CLOUD INFRASTRUCTURE EDGE (NCI-E)

NT-NCI-E-PRO-PR

License Tiers:

- STR (Starter)
- PRO (Professional)
- ULT (Ultimate)

Support Tiers:

- PR (Production)
- MC (Mission Critical)
- AP (ASP Production)
- FM (US Federal Mission Critical)

- 1 TiB of NUS Pro per NCI-Edge cluster is included at no cost with NCI-Edge.
- NCI-Edge licenses must run on a dedicated licensed cluster with no core-based licensing. Mixing of NCI-Edge licenses with other types of NCI licensing within a cluster is not supported.
- NCI-Edge is limited to a maximum of 25 VMs in a cluster, with each VM being limited to a maximum of 96GB of memory.

Metric - VMs

Step 18.

NUTANIX SOFTWARE

NTX-SW

NCI

NCI-D

NCI-E

Available Components

Component	Unit List Price (USD)
NTX-SW Nutanix Software 3Y and above 1 required	0.00
NTX-SW-FRE Nutanix R2L Free Software 3Y and above 1 required	0.00

Product

Product	Unit List Price (USD)	Adjusted List Price (USD)	Qty	Extended List Price (USD)
HClAF220C-M6S Valid Cisco Compute Hyperconverged HClAF220cM6 All Flash Node	50,300.88		3	545,164.32
HClAF220C-M6S-FRE Valid CCHC R2L Free HClAF220cM6 All Flash Node	4,252.50		1	4,252.50

FABRIC INTERCONNECT > 2 Selected (Min 0, Max 999999)

Product	Unit List Price (USD)	Adjusted List Price (USD)	Qty	Extended List Price (USD)
HCl-FI-6536-M6 Valid Cisco Compute Hyperconverged Fabric Interconnect 6536	55,092.24		2	113,496.96

NUTANIX SOFTWARE > 2 Selected (Min 2, Max 2)

Product	Unit List Price (USD)	Adjusted List Price (USD)	Qty	Extended List Price (USD)
NTX-SW Invalid Nutanix Software 3Y and above	0.00		1	0.00
NTX-SW-FRE Invalid Nutanix R2L Free Software 3Y and above	0.00		1	0.00

Requested Start Date: 01-Apr-2024
Requested For: 36 Months From 01-Apr-2024 To 31-Mar- No Auto Renewal
Automatically Renews For: 2027
Billing Frequency: Prepaid Term

- NTX-SW (Paid Nutanix Software) is pre-selected as its mandatory selection.
- Click on "Select Options" to configure the product.

Note: Subscription Term for NTX-SW is 36 to 60 Months

Step 19.

NUTANIX SOFTWARE

Offer Configuration NTX-SW(Part of HCI-R2L-M6-OFFER)	Estimated Lead Time NA	NTX-SW			Total (USD) 0.00
Requested Terms and Billing					
Requested Start Date 01-Apr-2024	Requested For 36 Months From 01-Apr-2024 To 31-Mar-2027			No Auto Renewal	Billing Frequency Prepaid Term

1: Cisco will apply a standard lead time to your requested start date based on the selected product. Cisco may not be able to honor the requested start date (RSD). In some cases, our systems may require additional lead-time to provision your services. Submitting a RSD that is too early could cause customer subscription billing issues. Verify the requested start date with your implementation team that aligns with customer deployment readiness. (C0742)

2: Your subscription will start and be eligible to be invoiced: i) 30 days or less (7 days for A-FLEX/A-FLEX-3) after Cisco notifies you that any portion of the subscription is ready for you to provision OR, ii) the day any portion of the subscription is provisioned by Cisco, whichever of the two events happens first. (C01007)

REQUESTED FOR 36 Months From 01-Apr-2024 To 31-Mar-2027

Requested Start Date ← a

Day: 1 | Month: Apr | Year: 2024

Enter any date up between 29-Mar-2024 and 26-Jun-2024

End Date ← b

Effective For 36 Months

Enter any whole month value from 36-84

Co-Term to an End Date

Day: 31 | Month: Mar | Year: 2027

Enter any date up between 31-Mar-2027 and 31-Mar-2031

Automatically Renews On ← b

No Auto Renewal

Auto Renewal

Off

Billing Frequency ← b

Prepaid Term

Cancel Save Changes

- a. **Requested Start Date (RSD)** is now dependent on HW Ship Date and will automatically starts when the HW ships. If you change the **RSD**, the Software will start either on the **RSD** you picked or the HW Ship Date whichever is later.
- b. **End Date** (duration in months) is defaulted to **36 Months**, **Auto Renewal (on/off)** is defaulted to **Off** and **Billing Frequency** is defaulted to **Prepaid Term**. You can still change the setting accordingly.

Step 20.

NUTANIX SOFTWARE

Offer Configuration NTX-SW(Part of HCI-R2L-M6-OFFER)	Estimated Lead Time NA	Price List Global Pr	Total (USD) 190,341.27
Requested Terms and Billing		NTX-SW	NCI
Requested Start Date 01-Apr-2024	Requested For 36 Months From 01-Apr-2024 To 31-Mar-2027	Automatic No Auto Renewal	NCI-D
			NCI-E

1: To complete your order, please review product terms and acknowledge checkbox under EULA category from Configuration Summary (left-hand side). (CE202343)
 2: It is recommended that the user purchase Nutanix Professional Services: NCI Design Workshop + NCI Cluster Deployment or Expansion from NTX-SW-PS. (CE202155)

Your subscription will start and be eligible to be invoiced: i) 30 days or less (7 days for A-FLEX/A-FLEX-3) after Cisco notifies you that any portion of the subscription is ready for you to provision OR, ii) the day any portion of the subscription is provisioned by Cisco, whichever of the two events happens first. (C01007)

Configuration Summary

Nutanix Cloud Infrastructure (NCI)

SKU	Qty	List Price
NT-NCI-STR-PR	192 <i>Core</i>	\$27,5378 <i>Per Core/Month</i>

Nutanix Cloud Infrastructure Data (NCI-D)

Nutanix Cloud Infrastructure Edge (NCI-E)

EULA

Nutanix Support

SKU	Qty	List Price
SVS-NT-SUP	1	\$0.00

Total **\$190,341.27**

Restore Configuration | Cancel | Review Changes

NTX-SW > Nutanix Cloud Infrastructure (NCI)

Nutanix Cloud Infrastructure (NCI)

Core	SKU	Description	Unit List Price (USD)	Action
192	NT-NCI-STR-PR	NCI Starter SW LIC & Production SW Supp per Core	\$27,5378 <i>Per Core/Month</i>	

- a. For NTX-SW (Paid Nutanix Software), if Nutanix Cloud Infrastructure (NCI) or Nutanix Cloud Infrastructure Data (NCI-D) License are selected then they must match with the QTY of Processor Core selected under Paid Server. Here, QTY of Paid Server: HCIAF220C-M6S = 3. QTY of Processor: HCI-CPU-I6430 = 2 per Server i.e., 6 CPUs. Each CPU has 32 cores, total cores = 192. Hence, QTY of Nutanix Software License require = 192.

Step 21.

NUTANIX SOFTWARE

Offer Configuration: NTX-SW(Part of HCI-R2L-M6-OFFER) | Estimated Lead Time: NA | Price List: Global P | Total (USD): 22,595.38

Requested Terms and Billing: Requested Start Date: 01-Apr-2024 | Requested For: 36 Months From 01-Apr-2024 To 31-Mar-2027 | Automatic Renewal: No Auto | Billing Frequency: Prepaid Term

1: To complete your order, please review product terms and acknowledge checkbox under EULA category from Configuration Summary (left-hand side). (CE202343)
 2: It is recommended that the user purchase Nutanix Professional Services: NCI Design Workshop + NCI Cluster Deployment or Expansion from NTX-SW-PS. (CE202155)

Your subscription will start and be eligible to be invoiced: i) 30 days or less (7 days for A-FLEX/A-FLEX-3) after Cisco notifies you that any portion of the subscription is ready for you to provision OR, ii) the day any portion of the subscription is provisioned by Cisco, whichever of the two events happens first. (C01007)

Configuration Summary

Nutanix Cloud Infrastructure (NCI)

Nutanix Cloud Infrastructure Data (NCI-D)

Nutanix Cloud Infrastructure Edge (NCI-E)

SKU	Qty	List Price
NT-NCI-E-STR-PR	15	\$41,8433
	Virtual Machines	Per Virtual Machines/Month

EULA

Nutanix Support

SKU	Qty	List Price
Total \$22,595.38		

Buttons: Restore Configuration, Cancel, Review Changes

- a. For NTX-SW (Paid Nutanix Software), if Nutanix Cloud Infrastructure Edge (NCI-E) License are selected, then max 5 QTY of NCI-E License can be selected per Server. Here, QTY of Paid Server: HCIAF220C-M6S = 3. Hence, QTY of NCI-E License allowed are 15.

Step 22.

NUTANIX SOFTWARE

Offer Configuration: NTX-SW(Part of HCI-R2L-M6-OFFER) | Estimated Lead Time: NA | Total (USD): 190,341.27

Requested Terms and Billing: Requested Start Date: 01-Apr-2024 | Requested For: 36 Months From 01-Apr-2024 To 31-Mar-2027 | Automatic Renewal: No Auto | Billing Frequency: Prepaid Term

1: To complete your order, please review product terms and acknowledge checkbox under EULA category from Configuration Summary (left-hand side). (CE202343)
 2: It is recommended that the user purchase Nutanix Professional Services: NCI Design Workshop + NCI Cluster Deployment or Expansion from NTX-SW-PS. (CE202155)

Your subscription will start and be eligible to be invoiced: i) 30 days or less (7 days for A-FLEX/A-FLEX-3) after Cisco notifies you that any portion of the subscription is ready for you to provision OR, ii) the day any portion of the subscription is provisioned by Cisco, whichever of the two events happens first. (C01007)

Configuration Summary

Nutanix Cloud Infrastructure (NCI)

SKU	Qty	List Price
NT-NCI-STR-PR	192	\$27,5378
	Core	Per Core/Month

Nutanix Cloud Infrastructure Data (NCI-D)

Nutanix Cloud Infrastructure Edge (NCI-E)

EULA ← a

Nutanix Support

SKU	Qty	List Price
SVS-NT-SI-IP	1	\$0.00
Total \$190,341.27		

Buttons: Restore Configuration, Cancel, Review Changes ← b

NTX-SW > EULA

EULA

To complete your order, please check the box to the right to acknowledge and agree to the EULA Terms: ← a

By checking this box or otherwise placing an order for a Nutanix product or service, you agree that: (1) use of Nutanix products and receipt of Nutanix services is governed solely by the Nutanix License and Services Agreement located at https://www.nutanix.com/legal/eula; (2) if you are a partner or distributor, or are otherwise placing an order on behalf of another person (a "Customer"), you have included a statement in your written order with the Customer that use of Nutanix products is governed solely by the Nutanix License and Services Agreement located at https://www.nutanix.com/legal/eula, and have obtained an acknowledgment from the Customer accepting the foregoing terms, and you agree to provide reasonable evidence of the Customer's acceptance of such terms to Nutanix upon the direct request of Nutanix; (3) Cisco makes no warranty regarding Nutanix products and services and Nutanix makes no warranty regarding Cisco products and services; (4) Cisco does not provide support for Nutanix products and services and Nutanix does not provide support for Cisco products and services; and (5) Cisco may provide the Customer's name, address, and other order details to Nutanix (and the customer has provided all necessary consents to permit the same).

- To complete the order, please check the box to the right to acknowledge and agree to the EULA Terms
- Click on “Review Changes” and “Done”

Step 23.

NUTANIX SOFTWARE

Product	Unit List Price (USD)	Adjusted List Price (USD)	Qty	Extended List Price (USD)
NTX-SW-FRE Nutanix R2L Free Software 3Y and above 1 required	0.00			
NTX-SW Nutanix Software 3Y and above 1 required	0.00			
NTX-SW-FRE Nutanix R2L Free Software 3Y and above 1 required	0.00			

Product	Unit List Price (USD)	Adjusted List Price (USD)	Qty	Extended List Price (USD)
NCI				
NCI-D		50,300.88	3	545,164.32
NCI-E		4,252.50	1	4,252.50

Product	Unit List Price (USD)	Adjusted List Price (USD)	Qty	Extended List Price (USD)
HCI-FI-6536-M6 Cisco Compute Hyperconverged Fabric Interconnect 6536		55,092.24	2	113,496.96

Product	Unit List Price (USD)	Adjusted List Price (USD)	Qty	Extended List Price (USD)
NTX-SW Nutanix Software 3Y and above		27.54	1	190,341.27
NTX-SW-FRE Nutanix R2L Free Software 3Y and above		0.00	1	0.00

Requested Start Date: 01-Apr-2024
Requested For: 36 Months From 01-Apr-2024 To 31-Mar- No Auto Renewal
Automatically Renews For: 2027
Billing Frequency: Prepaid Term

- NTX-SW-FRE (Free Nutanix Software) is pre-selected as its mandatory selection.
- Click on “Edit Options” to configure the product.

Step 24. Subscription Term for NTX-SW-FRE is 36 to 60 Months.

NUTANIX SOFTWARE

Offer Configuration NTX-SW-FRE(Part of HCI-R2L-M6-OFFER)	Estimated Lead Time NA	Price List Global Price L	Total (USD) 0.00
Requested Terms and Billing		NTX-SW-FRE	NCI NCI-D NCI-E
Requested Start Date 01-Apr-2024	Requested For 36 Months From 01-Apr-2024 To 31-Mar-2027	Automatically Renew On No Auto Renewal	Billing Frequency Prepaid Term

1: Cisco will apply a standard lead time to your requested start date based on the selected product. Cisco may not be able to honor the requested start date (RSD). In some cases, our systems may require additional lead-time to provision your services. Submitting a RSD that is too early could cause customer subscription billing issues. Verify the requested start date with your implementation team that aligns with customer deployment readiness. (C0742)

2: Your subscription will start and be eligible to be invoiced: i) 30 days or less (7 days for A-FLEX/A-FLEX-3) after Cisco notifies you that any portion of the subscription is ready for you to provision OR, ii) the day any portion of the subscription is provisioned by Cisco, whichever of the two events happens first. (C01007)

REQUESTED FOR 36 Months From 01-Apr-2024 To 31-Mar-2027

Requested Start Date <table style="width: 100%; border-collapse: collapse;"> <tr> <th style="width: 25%;">Day</th> <th style="width: 25%;">Month</th> <th style="width: 25%;">Year</th> <th style="width: 25%;"></th> </tr> <tr> <td style="border: 1px solid #ccc; text-align: center;">1</td> <td style="border: 1px solid #ccc; text-align: center;">Apr</td> <td style="border: 1px solid #ccc; text-align: center;">2024</td> <td style="text-align: right;">← a</td> </tr> </table> <p style="font-size: small; color: #666;">Enter any date up between 29-Mar-2024 and 26-Jun-2024</p>	Day	Month	Year		1	Apr	2024	← a	End Date <input checked="" type="radio"/> Effective For 36 Months ← b <p style="font-size: small; color: #666;">Enter any whole month value from 36-60</p> <input type="radio"/> Co-Term to an End Date <table style="width: 100%; border-collapse: collapse;"> <tr> <th style="width: 25%;">Day</th> <th style="width: 25%;">Month</th> <th style="width: 25%;">Year</th> <th style="width: 25%;"></th> </tr> <tr> <td style="border: 1px solid #ccc; text-align: center;">31</td> <td style="border: 1px solid #ccc; text-align: center;">Mar</td> <td style="border: 1px solid #ccc; text-align: center;">2027</td> <td style="text-align: right;">← b</td> </tr> </table> <p style="font-size: small; color: #666;">Enter any date up between 31-Mar-2027 and 31-Mar-2029</p>	Day	Month	Year		31	Mar	2027	← b
Day	Month	Year															
1	Apr	2024	← a														
Day	Month	Year															
31	Mar	2027	← b														

Automatically Renews On <input type="radio"/> No Auto Renewal Auto Renewal <input type="checkbox"/> Off ← b	Billing Frequency <input type="radio"/> Prepaid Term ← b <input checked="" type="radio"/> Prepaid Term
--	--

Cancel
Save Changes

- a. **Requested Start Date (RSD)** is now dependent on HW Ship Date and will automatically starts when the HW ships. If you change the **RSD**, the Software will start either on the **RSD** you picked or the HW Ship Date whichever is later.
- b. **End Date (duration in months)** is defaulted to **36 Months**, **Auto Renewal (on/off)** is defaulted to **Off** and **Billing Frequency** is defaulted to **Prepaid Term**. You can still change the setting accordingly.

Step 25.

NUTANIX SOFTWARE

Offer Configuration: NTX-SW-FRE (Part of HCI-R2L-M6-OFFER) | Estimated Lead Time: NA | Price List: NCI | Total (USD): 63,447.09

Requested Terms and Billing: Requested Start Date: 01-Apr-2024 | Requested For: 36 Months From 01-Apr-2024 To 31-Mar-2027 | Automatically Renew: No Auto Renewal | Billing Frequency: Prepaid Term

NTX-SW-FRE → **NCI**, **NCI-D**, **NCI-E**

1: To complete your order, please review product terms and acknowledge checkbox under EULA category from Configuration Summary (left-hand side). (CE202343)
 2: It is recommended that the user purchase Nutanix Professional Services: NCI Design Workshop + NCI Cluster Deployment or Expansion from NTX-SW-PS. (CE202155)

Your subscription will start and be eligible to be invoiced: i) 30 days or less (7 days for A-FLEX/A-FLEX-3) after Cisco notifies you that any portion of the subscription is ready for you to provision OR, ii) the day any portion of the subscription is provisioned by Cisco, whichever of the two events happens first. (C01007)

SKU	Qty	List Price
NT-NCI-STR-PR	64 Core	\$27,5378 Per Core/Month
Total \$63,447.09		

Core	SKU	Description	Unit List Price (USD)	Action
64	NT-NCI-STR-PR	NCI Starter SW LIC & Production SW Supp per Core	\$27,5378 Per Core/Month	

Buttons: Restore Configuration, Cancel, Review Changes

- a. For NTX-SW-FRE (Free Nutanix Software), if Nutanix Cloud Infrastructure (NCI) or Nutanix Cloud Infrastructure Data (NCI-D) License are selected then they must match with the QTY of Processor Core selected under Free Server. Here, QTY of Free Server: HCIAF220C-M6S-FRE = 1. QTY of Processor: HCI-CPU-I6430 = 2 per Server i.e., 2 CPUs. Each CPU has 32 cores, total cores = 64. Hence, QTY of Nutanix Software License require = 64.

Note: Note: Nutanix Software PID selected under NTX-SW-FRE must be same as Nutanix Software PID selected under NTX-SW.

Step 26.

NUTANIX SOFTWARE

Offer Configuration: NTX-SW-FRE (Part of HCI-R2L-M6-OFFER) | Estimated Lead Time: NA | Price: Global | Total (USD): 7,531.79

Requested Terms and Billing: NTX-SW-FRE | Requested Start Date: 01-Apr-2024 | Requested For: 36 Months From 01-Apr-2024 To 31-Mar-2027 | Billing Frequency: Prepaid Term

1: To complete your order, please review product terms and acknowledge checkbox under EULA category from Configuration Summary (left-hand side). (CE202343)
 2: It is recommended that the user purchase Nutanix Professional Services: NCI Design Workshop + NCI Cluster Deployment or Expansion from NTX-SW-PS. (CE202155)

Your subscription will start and be eligible to be invoiced: i) 30 days or less (7 days for A-FLEX/A-FLEX-3) after Cisco notifies you that any portion of the subscription is ready for you to provision OR, ii) the day any portion of the subscription is provisioned by Cisco, whichever of the two events happens first. (C01007)

Configuration Summary

Nutanix Cloud Infrastructure (NCI)
 Nutanix Cloud Infrastructure Data (NCI-D)
 Nutanix Cloud Infrastructure Edge (NCI-E)

SKU	Qty	List Price
NT-NCI-E-STR-PR	5 <i>Virtual Machines</i>	\$41.8433 <i>Per Virtual Machines/Month</i>
Total		\$7,531.79

Buttons: Restore Configuration, Cancel, Review Changes

Nutanix Cloud Infrastructure Edge (NCI-E)

Virtual Machines	SKU	Description	Unit List Price (USD)	Action
5	NT-NCI-E-STR-PR	NCI STR SW LIC for Edge Sites & Prod SW Supp Service per VM	\$41.8433 <i>Per Virtual Machines/Month</i>	

- a. For NTX-SW-FRE (Free Nutanix Software), if Nutanix Cloud Infrastructure Edge (NCI-E) License are selected, then max 5 QTY of NCI-E License can be selected per Server. Here, QTY of Paid Server: HCIAF220C-M6S-FRE =1 Hence, QTY of NCI-E License allowed are 5.

Note: Note: Nutanix Software PID selected under NTX-SW-FRE must be same as Nutanix Software PID selected under NTX-SW.

Step 27.

NUTANIX SOFTWARE

Offer Configuration NTX-SW-FRE(Part of HCI-R2L-M6-OFFER)	Estimated Lead Time NA	Price List Global Price	Total (USD) 63,447.09
Requested Terms and Billing		NTX-SW-FRE	
Requested Start Date 01-Apr-2024	Requested For 36 Months From 01-Apr-2024 To 31-Mar-2027	Automatically Renews For No Auto R	Billing Frequency Prepaid Term

1: To complete your order, please review product terms and acknowledge checkbox under EULA category from Configuration Summary (left-hand side). (CE202343)

2: It is recommended that the user purchase Nutanix Professional Services: NCI Design Workshop + NCI Cluster Deployment or Expansion from NTX-SW-PS. (CE202155)

Your subscription will start and be eligible to be invoiced: i) 30 days or less (7 days for A-FLEX/A-FLEX-3) after Cisco notifies you that any portion of the subscription is ready for you to provision OR, ii) the day any portion of the subscription is provisioned by Cisco, whichever of the two events happens first. (C01007)

Configuration Summary

Nutanix Cloud Infrastructure (NCI)

SKU	Qty	List Price
NT-NCI-STR-PR	64 Core	\$27,5378 Per Core/Month

Nutanix Cloud Infrastructure Data (NCI-D)

Nutanix Cloud Infrastructure Edge (NCI-E)

EULA ← a

Nutanix Support

SKU	Qty	List Price
SVS-NT-SUP	1	\$n.n
Total		\$63,447.09

NTX-SW-FRE > EULA

EULA

To complete your order, please check the box to the right to acknowledge and agree to the EULA Terms. ← a

By checking this box or otherwise placing an order for a Nutanix product or service, you agree that: (1) use of Nutanix products and receipt of Nutanix services is governed solely by the Nutanix License and Services Agreement located at <https://www.nutanix.com/legal/eula>; (2) if you are a partner or distributor, or are otherwise placing an order on behalf of another person (a "Customer"), you have included a statement in your written order with the Customer that use of Nutanix products is governed solely by the Nutanix License and Services Agreement located at <https://www.nutanix.com/legal/eula>, and have obtained an acknowledgment from the Customer accepting the foregoing terms, and you agree to provide reasonable evidence of the Customer's acceptance of such terms to Nutanix upon the direct request of Nutanix; (3) Cisco makes no warranty regarding Nutanix products and services and Nutanix makes no warranty regarding Cisco products and services; (4) Cisco does not provide support for Nutanix products and services and Nutanix does not provide support for Cisco products and services; and (5) Cisco may provide the Customer's name, address, and other order details to Nutanix (and the customer has provided all necessary consents to permit the same).

Restore Configuration
Cancel
Review Changes ← b

- a. To complete the order, please check the box to the right to acknowledge and agree to the EULA Terms
- b. Click on "Review Changes" and "Done"

Nutanix Professional Services SKU

- Each professional SKU is 1-Year Term.
- The professional services needs to be consumed within 1-Year period

Product	Stage	Professional Services Offerings
NCI	Design	NCI Design Workshop
	Deploy	NCI Cluster Deployment or Expansion
	Migrate	Virtual Machine Migration Workshop
	Migrate	Virtual Machine Migration

Step 28.

NUTANIX PROF SERVICE

Product	Unit List Price (USD)	Adjusted List Price (USD)	Qty	Extended List Price (USD)
NTX-SW-PS			3	545,164.32
NTX-SW-FRE			1	4,252.50

DESIGN
DEPLOYMENT
WORKSHOP

Product	Unit List Price (USD)	Adjusted List Price (USD)	Qty	Extended List Price (USD)
HCI-FI-6536-M6	55,092.24		2	113,496.96
NTX-SW	27.54		1	190,341.27
NTX-SW-FRE	27.54		1	63,447.09

Product	Unit List Price (USD)	Adjusted List Price (USD)	Qty	Extended List Price (USD)
NTX-SW-PS			1	--

a **b**

- It is recommended that User Purchase NTX-SW-PS. Please make selection by clicking
- Click on Edit Options to configure the Product.

Step 29.

NUTANIX PROF SERVICE

Offer Configuration
NTX-SW-PS (Part of HCI-R2L-M6-OFFER)

Requested Terms and Billing
Requested Start Date
01-Apr-2024

Estimated Lead Time
NA

Requested For
1 Months From 01-Apr-2024 To 30-Apr-2024

Price List (USD)

NTX-SW-PS

DESIGN

DEPLOYMENT

WORKSHOP

To complete your order, please review product terms and acknowledge checkbox under EULA category from Configuration Summary (left-hand side), (CE202343)

Your subscription will start and be eligible to be invoiced: i) 30 days or less (7 days for A-FLEX/A-FLEX-3) after Cisco notifies you that any portion of the subscription is ready for you to provision OR, ii) the day any portion of the subscription is provisioned by Cisco, whichever of the two events happens first. (C01007)

Configuration Summary

Nutanix Cloud Infrastructure (NCI) Services ← **a**

EULA

Nutanix Support

SKU	Qty	List Price
SVS-NT-SUP	1 <i>Each</i>	\$0.00 <i>Per Each/Month</i>

Total **\$0.00**

Restore Configuration Cancel Review Changes

NTX-SW-PS > Nutanix Cloud Infrastructure (NCI) Services

Nutanix Cloud Infrastructure (NCI) Services

NCI Design Workshop ← **a**

Units	SKU	Description	Unit List Price (USD)	Action
Qty	NT-W-DS-STR	NCI Design Workshop - Starter - Workshop Only	Enter Qty to see List Price <i>Per Units/Month</i>	
Qty	NT-W-DS-STR-SD	NCI Design Workshop - Starter - Standard Doc	Enter Qty to see List Price <i>Per License/Month</i>	
Qty	NT-W-DS-STR-ED	NCI Design Workshop - Starter - Enhanced Doc	Enter Qty to see List Price <i>Per License/Month</i>	
Qty	NT-W-DS-PRO	NCI Design Workshop - Pro - Workshop Only	Enter Qty to see List Price <i>Per Sites/Month</i>	
Qty	NT-W-DS-PRO-SD	NCI Design Workshop - Pro - Standard Doc	Enter Qty to see List Price <i>Per Sites/Month</i>	
Qty	NT-W-DS-PRO-ED	NCI Design Workshop - Pro - Enhanced Doc	Enter Qty to see List Price <i>Per Sites/Month</i>	
Qty	NT-W-DS-ULT-SD	NCI Design Workshop - Ultimate - Standard Doc	Enter Qty to see List Price <i>Per Sites/Month</i>	
Qty	NT-W-DS-ULT-ED	NCI Design Workshop - Ultimate - Enhanced Doc	Enter Qty to see List Price <i>Per Sites/Month</i>	

NCI Cluster Deployment or Expansion ← **a**

Units	SKU	Description	Unit List Price (USD)	Action
Qty	NT-S-DP-STR-AVB	NCI Cluster Deployment or Expansion - Starter - AHV - Base	Enter Qty to see List Price <i>Per Units/Month</i>	
Qty	NT-S-DP-STR-AVV ← b	NCI Cluster Deployment or Expansion - Starter - AHV - Var	Enter Qty to see List Price <i>Per Node/Month</i>	

- a. We have NCI License selected under NTX-SW and hence, it is recommended that we select Nutanix Professional Services: NCI Design Workshop + NCI Cluster Deployment or Expansion SKUs.
- b. QTY of NCI Cluster Deployment or Expansion Variable SKU must match with Server QTY.

Step 30.

NUTANIX SOFTWARE

Offer Configuration: NTX-SW-PS(Part of HCI-R2L-M6-OFFER) | Estimated Lead Time: NA | Price List: Global Price | Total (USD): 0.00

Requested Terms and Billing: **NTX-SW-PS** | Requested Start Date: 01-Apr-2024 | Requested For: 1 Months From 01-Apr-2024 To 30-Apr-2024 | Automatical: No Auto Renewal | Billing Frequency: Prepaid Term

DESIGN
DEPLOYMENT
WORKSHOP

To complete your order, please review product terms and acknowledge checkbox under EULA category from Configuration Summary (left-hand side). (CE202343)

Your subscription will start and be eligible to be invoiced: i) 30 days or less (7 days for A-FLEX/A-FLEX-3) after Cisco notifies you that any portion of the subscription is ready for you to provision OR, ii) the day any portion of the subscription is provisioned by Cisco, whichever of the two events happens first. (C01007)

Configuration Summary

Nutanix Cloud Infrastructure (NCI) Services

EULA ← a

Nutanix Support

SKU	Qty	List Price
SVS-NT-SUP	1 Each	\$0.00 Per Each/Month

Total \$0.00

Restore Configuration | Cancel | **Review Changes** ← b

NTX-SW-PS > EULA

EULA

To complete your order, please check the box to the right to acknowledge and agree to the EULA Terms: ← a

By checking this box or otherwise placing an order for a Nutanix product or service, you agree that: (1) use of Nutanix products and receipt of Nutanix services is governed solely by the Nutanix License and Services Agreement located at https://www.nutanix.com/legal/eula; (2) if you are a partner or distributor, or are otherwise placing an order on behalf of another person (a "Customer"), you have included a statement in your written order with the Customer that use of Nutanix products is governed solely by the Nutanix License and Services Agreement located at https://www.nutanix.com/legal/eula, and have obtained an acknowledgment from the Customer accepting the foregoing terms, and you agree to provide reasonable evidence of the Customer's acceptance of such terms to Nutanix upon the direct request of Nutanix; (3) Cisco makes no warranty regarding Nutanix products and services and Nutanix makes no warranty regarding Cisco products and services; (4) Cisco does not provide support for Nutanix products and services and Nutanix does not provide support for Cisco products and services; and (5) Cisco may provide the Customer's name, address, and other order details to Nutanix (and the customer has provided all necessary consents to permit the same).

- To complete the order, please check the box to the right to acknowledge and agree to the EULA Terms
- Click on "Review Changes" and "Done"

Step 31.

Cisco Intersight

DC-MGT-SAAS

Product	Unit List Price (USD)	Adjusted List Price (USD)	Qty	Extended List Price (USD)
HCI-RACK-SERVER	50,300.88		3	545,164.32
FABRIC-INTERCONNECT	55,092.24		2	113,496.96
NUTANIX SOFTWARE	27.54		1	190,341.27
NUTANIX PROF SERVICE	26,882.57		1	29,208.08
CISCO INTERSIGHT	-		1	-

Available Components (Left Panel):

- HCI-RACK-SERVER
- FABRIC-INTERCONNECT
- NUTANIX SOFTWARE
- NUTANIX PROF SERVICE
- CISCO INTERSIGHT
- DC-MGT-SAAS
- CNDL-DESELECT

Configuration Summary (Left Panel):

- SKU: SVS-NT-SUP
- Qty: 1
- List Price: \$0.00

Buttons: Restore Configuration | Cancel | **Review Changes** | Done

- a. It is recommended that Term Duration for HW Support align with Software Subscription Duration.
- b. Intersight is a required selection if you have not previously purchased Cisco Intersight Software. Please make selection by clicking “PLUS” and click on “Edit Options” to configure.

Step 32.

The screenshot shows the configuration page for 'DC-MGT-SAAS' under 'Cisco Intersight'. At the top, there are fields for 'Offer Configuration' (DC-MGT-SAAS), 'Estimated Lead Time' (NA), and 'Price List' (Global Price List). Below this is the 'Requested Terms and Billing' section, which includes 'Requested Start Date' (01-Apr-2024), 'Requested For' (36 Months), 'Automatically Renews For' (12 Months), and 'Billing Frequency' (Prepaid Term). A warning message is displayed below these fields. The 'REQUESTED FOR' section shows '36 Months' from '01-Apr-2024' to '31-Mar-2027'. The 'Requested Start Date' field is set to '1 Apr 2024' with a red arrow 'a' pointing to it. The 'End Date' field is set to 'Effective For 36 Months' with a red arrow 'b' pointing to it. The 'Automatically Renews For' field is set to '12 Months' with a red arrow 'b' pointing to it. The 'Auto Renewal' field is set to 'On' with a red arrow 'b' pointing to it. The 'Billing Frequency' field is set to 'Prepaid Term' with a red arrow 'b' pointing to it. At the bottom right, there are 'Cancel' and 'Save Changes' buttons.

- a. **Requested Start Date (RSD)** is now dependent on HW Ship Date and will automatically starts when the HW ships. If you change the **RSD**, the Software will start either on the **RSD** you picked or the HW Ship Date whichever is later.
- b. **End Date** (duration in months) is defaulted to **36 Months**, **Auto Renewal (on/off)** is defaulted to **Off** and **Billing Frequency** is defaulted to **Prepaid Term**. You can still change the setting accordingly.

Step 33.

Cisco Intersight

Offer Configuration: DC-MGT-SAAS(Part of HCI-R2L-M6-OFFER) | Estimated Lead Time: NA | Price List: Global | Total (USD): 0

DC-MGT-SAAS

Requested Terms and Billing

Requested Start Date: 01-Apr-2024 | Requested For: 36 Months From 01-Apr-2024 To 31-Mar-2027 | Automatically Renews For: 12 Months On 01-Apr-2027 | Billing Frequency: Prepaid Term

Please note that Cisco recommends Solution Support with Intersight which solves complex issues on average 44% faster than product support. For complete details, please refer to the following URL: https://www.cisco.com/c/m/en_us/customer-experience/support/solution-support.html (CE202322)

Your subscription will start and be eligible to be invoiced: i) 30 days or less (7 days for A-FLEX/A-FLEX-3) after Cisco notifies you that any portion of the subscription is ready for you to provision OR, ii) the day any portion of the subscription is provisioned by Cisco, whichever of the two events happens first. (C01007)

Configuration Summary

Cisco Intersight 2.0 Infrastructure Services

SKU	Qty	List Price
DC-MGT-IS-SAAS-ES	4 Device	\$35.00 Per Device/Month
Cisco Intersight Workload Optimizer (IWO) - SaaS		
Cisco Intersight Support		
SKU	Qty	List Price
SVS-DCM-SUPT-BAS	1 Each	\$0.00 Per Each/Month
Auto Expansion		
Total		\$5,040.00

DC-MGT-SAAS > Cisco Intersight 2.0 Infrastructure Services

Cisco Intersight 2.0 Infrastructure Services

Device	SKU	Description	Unit List Price (USD)	Action
4	DC-MGT-IS-SAAS-ES	Infrastructure Services SaaS/CVA - Essentials	\$35.00 Per Device/Month	
Qty	DC-MGT-IS-SAAS-AD	Infrastructure Services SaaS/CVA - Advantage	Enter Qty to see List Price Per Device/Month	
Qty	DC-MGT-IS-PVAPP-ES	Infrastructure Services PVA - Essentials	Enter Qty to see List Price Per Device/Month	
Qty	DC-MGT-IS-PVAPP-AD	Infrastructure Services PVA - Advantage	Enter Qty to see List Price Per Device/Month	

Add-Ons

Device	SKU	Description	Unit List Price (USD)	Action
Qty	DC-MGT-IS-UCSD	UCS Director - 1 Server License (includes Network, Storage)	Enter Qty to see List Price Per Device/Month	

- a. The quantity of Cisco Intersight 2.0 Infrastructure Services License under Offer: DC-MGT-SAAS should be equal to the quantity of Server selected. Enter the quantity.

Step 34.

Cisco Intersight

Offer Configuration: DC-MGT-SAAS(Part of HCI-R2L-M6-OFFER) | Estimated Lead Time: NA | Price List: Global | Total (USD): 0

DC-MGT-SAAS

Requested Terms and Billing

Requested Start Date: 01-Apr-2024 | Requested For: 36 Months From 01-Apr-2024 To 31-Mar-2027 | Automatically Renews For: 12 Months On 01-Apr-2027 | Billing Frequency: Prepaid Term

Please note that Cisco recommends Solution Support with Intersight which solves complex issues on average 44% faster than product support. For complete details, please refer to the following URL: https://www.cisco.com/c/m/en_us/customer-experience/support/solution-support.html (CE202322)

Your subscription will start and be eligible to be invoiced: i) 30 days or less (7 days for A-FLEX/A-FLEX-3) after Cisco notifies you that any portion of the subscription is ready for you to provision OR, ii) the day any portion of the subscription is provisioned by Cisco, whichever of the two events happens first. (C01007)

Configuration Summary

DC-MGT-SAAS > Cisco Intersight Support

Cisco Intersight Support

Each	SKU	Description	Unit List Price (USD)	Action
Qty	SVS-SSTCS-DCMGMT	Solution Support for DC Mgmt	Enter Qty to see List Price Per Each/Month	
Qty	SVS-L1DCS-INTER	CXL1 for INTERSIGHT	Enter Qty to see List Price Per Each/Month	
Qty	SVS-L2DCS-INTER	CXL2 for INTERSIGHT	Enter Qty to see List Price Per Each/Month	
1	SVS-DCM-SUPT-BAS	Basic Support for DCM	\$0.00 Per Each/Month	

- a. The Cisco Intersight License comes with separate Support. Basic Embedded Support is the default selection. It is recommended that Customer should upgrade to Solution Support or CX Success Track L1 or L2 for the HW if Nutanix Mission Critical Software Support is purchased.

Step 35.

The screenshot shows a configuration tool interface with the following components and details:

Component	Unit List Price (USD)	Product	Unit List Price (USD)	Adjusted List Price (USD)	Qty	Extended List Price (USD)
HCI RACK SERVER		HCI RACK SERVER - 4 Selected (Min 0, Max 1200)				
HCI RACK SERVER	5,322.87	HCI RACK SERVER - 4 Selected (Min 0, Max 1200)	50,308.88		3	545,184.32
HCI RACK SERVER	6.99	HCI RACK SERVER - 4 Selected (Min 0, Max 1200)	4,252.50		1	4,252.50
HCI RACK SERVER	7,096.12	HCI RACK SERVER - 4 Selected (Min 0, Max 1200)				
HCI RACK SERVER	6.00	HCI RACK SERVER - 4 Selected (Min 0, Max 1200)				
FABRIC INTERCONNECT		FABRIC INTERCONNECT - 2 Selected (Min 0, Max 999999)				
FABRIC INTERCONNECT		FABRIC INTERCONNECT - 2 Selected (Min 0, Max 999999)	55,992.24		2	111,984.48
NUTANIX SOFTWARE		NUTANIX SOFTWARE - 2 Selected (Min 2, Max 2)				
NUTANIX SOFTWARE		NUTANIX SOFTWARE - 2 Selected (Min 2, Max 2)	27.54		1	190,341.27
NUTANIX SOFTWARE		NUTANIX SOFTWARE - 2 Selected (Min 2, Max 2)	27.54		1	63,447.09
NUTANIX PROF SERVICE		NUTANIX PROF SERVICE - 1 Selected (Min 0, Max 1)				
NUTANIX PROF SERVICE		NUTANIX PROF SERVICE - 1 Selected (Min 0, Max 1)	29,882.57		1	29,208.06
CISCO INTERSIGHT		CISCO INTERSIGHT - 1 Selected (Min 1, Max 1)				
CISCO INTERSIGHT		CISCO INTERSIGHT - 1 Selected (Min 1, Max 1)	35.00		1	5,040.00

- a. Configuration for MLB is completed when status of each Product is Valid and warning messages are cleared.
- b. Click on the “PLUS” to expand and view the selections made for each Product.
- c. Click on “Done” to complete MLB configuration.

Step 36.

Available Components

- HCI RACK SERVER
- FABRIC INTERCONNECT
- NUTANIX SOFTWARE
- NUTANIX PROF SERVICE
- CISCO INTERSIGHT
- DC-MGT-SaaS
Cisco Intersight SaaS
- CNDL-DESELECT
Conditional Deselect
Estimated Lead Time: 7 days

HCI RACK SERVER - 4

Product	Unit List Price (USD)	Adjusted List Price (USD)	Qty	Extended List Price (USD)
HCI AF220C-M63 Cisco Compute Hyperconverged HCI AF220cM6 All Flash Node Add Custom Name Edit Options Edit Services/Subscriptions Remove Line				545,164.32
HCI AF220C-M63-FRE CCHC R2L Free HCI AF220cM6 All Flash Node Add Custom Name Edit Options Edit Services/Subscriptions Remove Line		4,252.50	1	4,252.50

Add a HCI RACK SERVER from the left panel

FABRIC INTERCONNECT - 2 Selected (Min 0, Max 999999)

Product	Unit List Price (USD)	Adjusted List Price (USD)	Qty	Extended List Price (USD)
HCI-FI-4633-M6 Cisco Compute Hyperconverged Fabric Interconnect 6536 Add Custom Name Edit Options Edit Services/Subscriptions Remove Line		55,062.24	2	113,496.96

Add a FABRIC INTERCONNECT from the left panel

NUTANIX SOFTWARE - 2 Selected (Min 2, Max 2)

Product	Unit List Price (USD)	Adjusted List Price (USD)	Qty	Extended List Price (USD)
NTX-SW Nutanix Software 3Y and above Add Custom Name Edit Options Remove Line Dependent Hardware		27.54	1	190,341.27
NTX-SW-FRE Nutanix R2L Free Software 3Y and above Add Custom Name Edit Options Remove Line Dependent Hardware		27.54	1	63,447.09

NUTANIX PROF SERVICE - 1 Selected (Min 0, Max 1)

Product	Unit List Price (USD)	Adjusted List Price (USD)	Qty	Extended List Price (USD)
NTX-SW-PS Nutanix Professional Service Add Custom Name Edit Options Remove Line Dependent Hardware		26,862.57	1	29,208.08

CISCO INTERSIGHT - 1 Selected (Min 1, Max 1)

Product	Unit List Price (USD)	Adjusted List Price (USD)	Qty	Extended List Price (USD)
CNDL-DESELECT Conditional Deselect Add Custom Name Select Options Remove Line Dependent Hardware		0.00	1	0.00

- CNDL-DESELECT is meant to select only if Customer has already purchased Cisco Intersight License via EA Contract or order is for Distri Fulfillment. Please make selection by clicking "PLUS".
- Please note that Intersight is required selection and needed for the Server to function. Click on Select Options to configure.

Step 37.

Cisco Intersight

Product Configuration: CNDL-DESELECT part of HCI-R2L-M6-OFFER Estimated Lead Time: 7 days Price List: US

CNDL-DESELECT

Warning: CNDL-DESELECT quantity 1 requires a minimum quantity of 1 from Reason Codes (CE100012)

Configuration Summary [View Full Summary](#)

Category	Qty	Extended List Price (USD)
Reason Codes		

Total 0.00
Estimated Lead Time 7 days

[Reset Configuration](#) [Cancel](#) [Done](#)

Option Search | Multiple Options Search

CNDL-DESELECT > Reason Codes

Reason Codes

SKU	Qty	Estimated Lead Time	Unit List Price (USD)
<input type="radio"/> OPTOUT-OWN-EA License not needed: Customer already owns Licenses in an EA	1	3 days	0.00
<input type="radio"/> OPTOUT-OWN-LIC License not needed: Customer already owns License	1	3 days	0.00
<input type="radio"/> OPTOUT-DISTI-ONLY For Disti when ordering mandatory licenses separately	1	3 days	0.00

[Show Incompatible SKUs](#)

a. Please select appropriate Reason Code

Step 38.

Bundle Configuration: HCI-R2L-M6-OFFER Estimated Lead Time: 21 days Price List: Global Price List (USD) Total: \$45,910.22

Warning: Please refer to the Nutanix Sizer Tool. Please note that Intersight is required selection. Please note that if Nutanix Mission Critical Software Support is purchased, it is recommended that Customer upgrade to C...

Available Components

- HCI RACK SERVER
- HCI R2L-M6
- HCI R2L-M6-FRE
- HCI R2L-M6-SN
- HCI R2L-M6-SN-FRE
- FABRIC INTERCONNECT
- NUTANIX SOFTWARE
- NUTANIX PROF SERVICE
- CISCO INTERSIGHT

BACK SERVER - 4 Selected (Min: 0, Max: 1200)

Product	Unit List Price (USD)	Adjusted List Price (USD)	Qty	Extended List Price (USD)
HCI R2L-M6	15,360.00	15,360.00	3	46,080.00
HCI R2L-M6-FRE	4,252.50	4,252.50	1	4,252.50

FABRIC INTERCONNECT - 2 Selected (Min: 0, Max: 999999)

Product	Unit List Price (USD)	Adjusted List Price (USD)	Qty	Extended List Price (USD)
HCI F1453A-M6	55,982.24	55,982.24	2	111,964.48

NUTANIX SOFTWARE - 2 Selected (Min: 2, Max: 2)

Product	Unit List Price (USD)	Adjusted List Price (USD)	Qty	Extended List Price (USD)
NTX-19W	27.54	27.54	1	27.54
NTX-19W-FRE	27.54	27.54	1	27.54

NUTANIX PROF SERVICE - 1 Selected (Min: 0, Max: 1)

Product	Unit List Price (USD)	Adjusted List Price (USD)	Qty	Extended List Price (USD)
NTX-19W-PS	29,205.08	29,205.08	1	29,205.08

CISCO INTERSIGHT - 1 Selected (Min: 1, Max: 1)

Product	Unit List Price (USD)	Adjusted List Price (USD)	Qty	Extended List Price (USD)
CNDL-DESELECT	0.00	0.00	1	0.00

a. Configuration for MLB is completed when status of each Product is Valid and warning messages are cleared.

- b. Click on the “PLUS” to expand and view the selections made for each Product.
- c. Click on “Done” to complete MLB configuration.

Nutanix Software Provisioning Details

Enter the provision details in the below fields.

The screenshot shows the Nutanix provisioning interface. At the top, there is a navigation bar with tabs for Catalog, Estimates, Deals & Quotes, Orders, Subscriptions & Services, and Software. Below the navigation bar, there is a header section with order details:

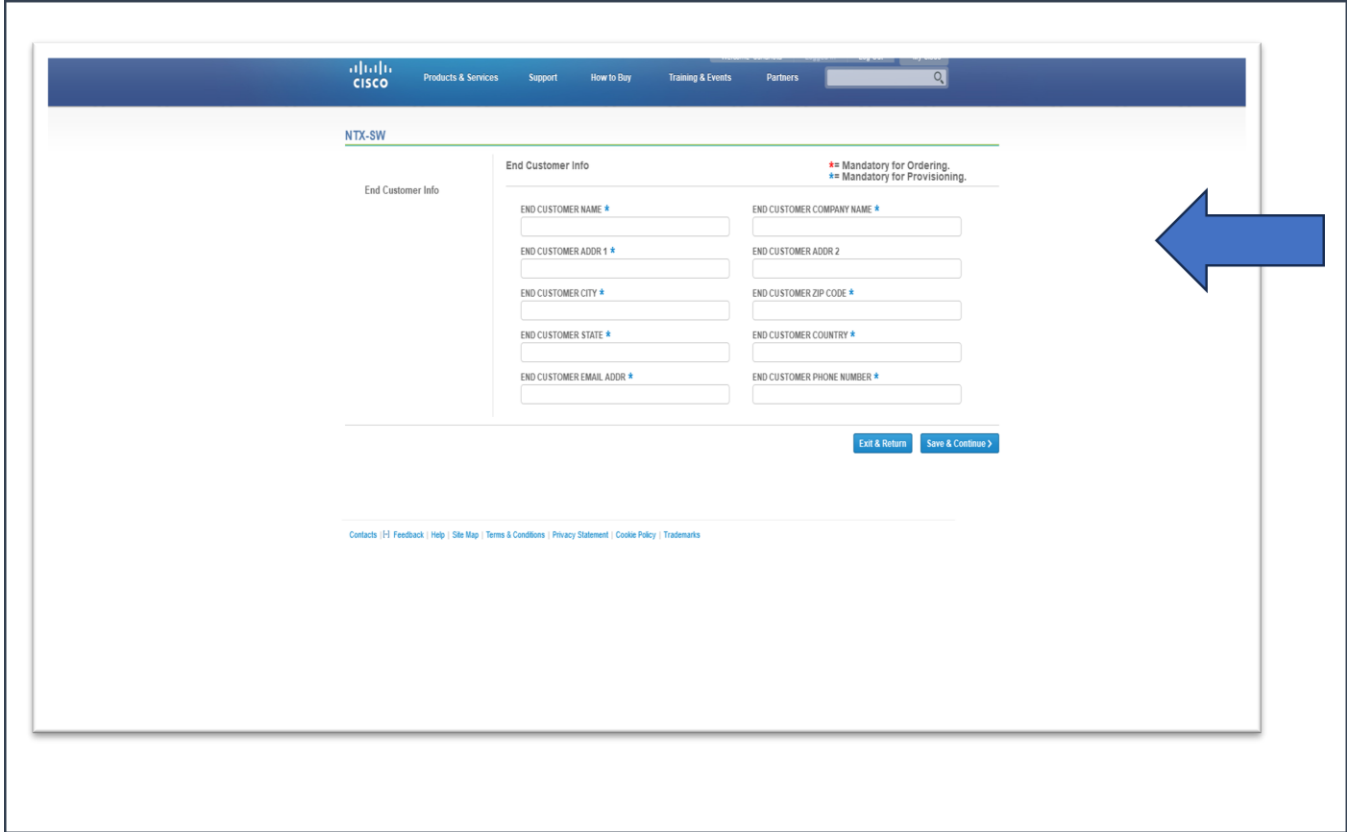
ORDER NAME * NTX-SW Offer - Test Order #2	WEB ORDER ID 95548156	PURCHASE ORDER # * NTX-SW Offer - Test Order #2	PRICE LIST Global Price List in US Dollars (USD)	END CUSTOMER SMART ACCOUNT amcgo.com
STATUS Unsubmitted	INTENDED USE NPI Test	CREATED BY Dan Dhanota	LAST UPDATED BY Dan Dhanota	HOLDING SMART ACCOUNT gmail.com

Below the header, there are tabs for LABEL.TABS.ITEMS, Discounts, Shipping and Install, Billing, and Review and Submit. A section for 'Set preferences for this order' includes buttons for 'Check Local Validations', 'Save', and 'Save and Continue'. A message states: 'Federal preferences defined for this order will not be reflected in the corresponding quotes or estimates.' Below this, there is a search bar and a table of items:

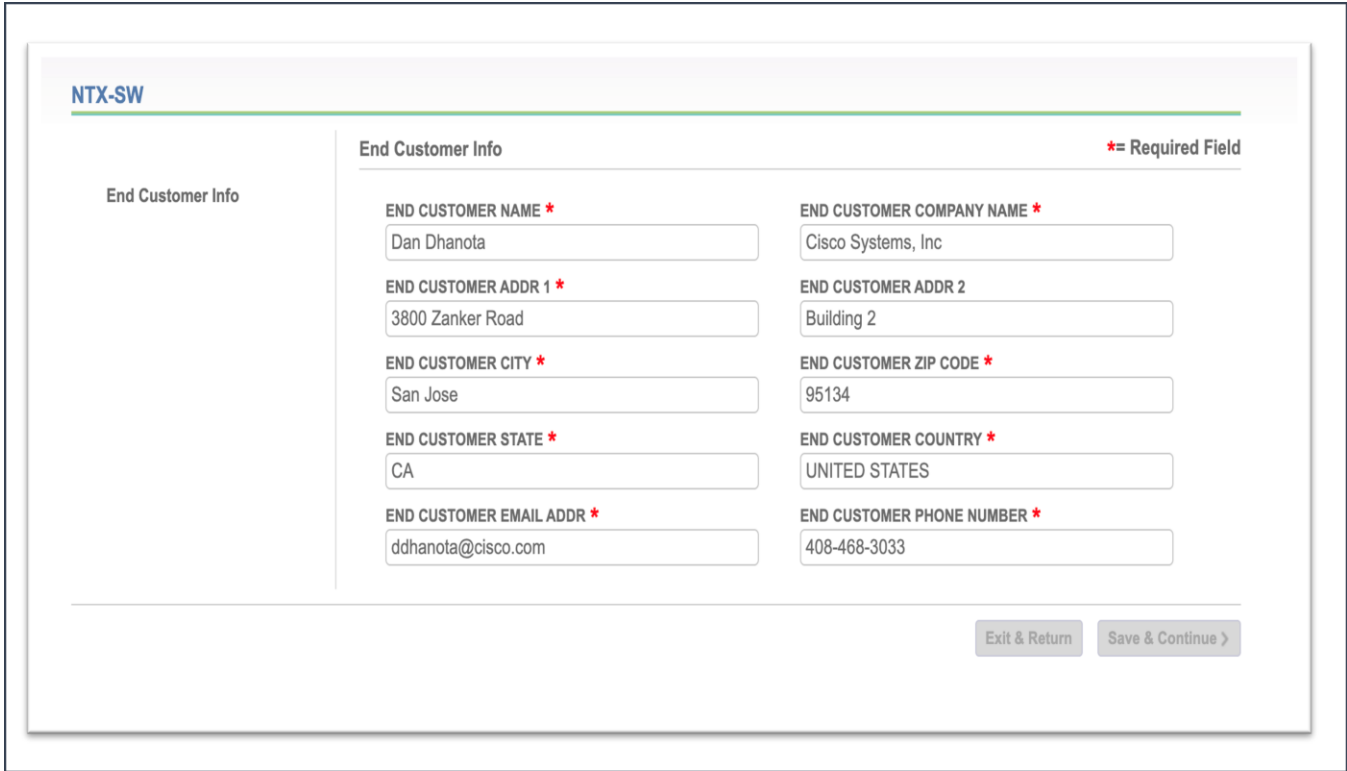
	P.O. Line Reference	Estimated Lead Time	Unit List Price (USD)	Qty	Ext. List Price (USD)
<input type="checkbox"/> Hardware, Software and Services					
<input type="checkbox"/> 1.0: NTX-SW Nutanix Software 3Y and above		Not Applicable	27.64 MRC	1	991.36 Total of MRC

Below the table, there is a section for 'Provisioning Contact Email' with a field containing 'e.g. jsmith@company.com'. To the right of this section, there are several fields: 'Requested Start Date' (29-Sep-2023), 'Requested For Months' (from 29-Sep-2023 to 28-Sep-2026), 'Automatically Renews For' (No Auto Renewal), 'Billing Frequency' (Prepaid Term), and 'Provision Details' (Incomplete, View/Edit). A blue arrow points to the 'Provision Details' field.

Enter the end user’s Information In the below fields.



Find the below filled out form for the reference/example.



Additional Resources

Spec sheets:

[Cisco Compute Hyperconverged with Nutanix-HCIAF220 M6 All-NVMe/All-Flash Server](#)

[Cisco Compute Hyperconverged with Nutanix-HCIAF240 M6 All-Flash Server](#)

[Nutanix Sizer](#) Tool

Sizer user guide: <https://portal.nutanix.com/page/documents/details?targetId=Sizer-User-Guide:Sizer-User-Guide>

Nutanix Professional Services:

<https://www.nutanix.com/content/dam/nutanix/resources/datasheets/professional-services-service-descriptions.pdf>

Nutanix SW Options: <https://www.nutanix.com/products/cloud-platform/software-options>