



# Reimagine Office Spaces with Hybrid Workplace Solutions

Create innovative workspaces that make the office a magnet, not a mandate.



## Overview

Hybrid and remote work are not new. These work strategies have evolved in recent years to better empower employees with the flexibility and agility they need to do their best work.

Cisco hybrid work solutions power your hybrid work experiences with sustainable networking and video technology. Reimagined workplaces turn every space into a hub of collaboration backed by a network that supports video and audio streams for every meeting. Best of all, these workspaces do more than connect people—they support your team’s health and well-being and help meet company sustainability initiatives.

### Benefits:

- Attract and retain the best talent with intelligent technologies and intuitive collaboration tools that ensure a fulfilling, engaging work experience.
- Support increasingly digitalized and sustainable business models while providing superior employee experiences tailored to individual work style.
- Enable security everywhere, so employees can work with confidence anywhere.
- Extend network visibility end-to-end to better manage and secure complex environments and applications.
- Extract valuable insights from your organization’s data, and use them to create new efficiencies, improve worker health and safety, and realize significant cost savings.

## New Working Models Require New Solutions

Hybrid and remote work are here to stay. It’s a working model that employees prefer, as [research by Accenture](#) found that 83% of workers want the future of work to be hybrid.

Hybrid and remote work can help you save on costs as you build efficiencies and modernize your business. In fact, [one study](#) showed that hybrid work could save up to \$11,000 per employee.

It also helps improve employee well-being and retention. On average, companies see a [12% reduction in turnover](#) when they allow their employees to do at least some remote work.

With the increased freedom and flexibility employees have to work both remotely and in the office, the new challenge for many organizations is to optimize their workspaces so employees can be productive wherever they are.

That means companies must equip remote workspaces for simple, reliable collaboration with on-site and remote colleagues and seamless access to the right applications. According to a [Cisco study](#), 86% of IT leaders agree that high-quality collaborative experiences and application access are critical to enabling productivity anywhere.

Another challenge to hybrid and remote work is the need for robust security that protects digital assets, data, and applications while still allowing them to be accessed and shared from a wide variety of devices and locations. [88% of IT leaders](#) say that securing remote work tools and protecting data is critical in a hybrid work environment.

To overcome these challenges, organizations need to adopt the game-changing technologies, adaptive solutions, and forward-thinking strategies that will catalyze their success in the hybrid work era.



## What You Buy

Our hybrid work solutions deliver collaboration, core networking, and smart building technologies so you can transform your traditional office into a smart workspace.

The Cisco Hybrid Work Solution consists of three models—Office, Software Foundation (Work Anywhere), and Home—and is an end-to-end cross-architecture solution that brings together Cisco collaboration, security, visibility software, networking, and collaboration devices. We also provide recommended solutions for all types of reimagined workspaces and workers.



When you choose the Cisco Hybrid Work from Office Solution (which requires the Hybrid Work Software Foundation), we provide the following:

Table 1. Cisco Hybrid Work from Office technology solutions

| Product Set  | Overview   | Resources  |
|--|--|--|
| Cisco Smart Workspaces   | <p>Create safer, smarter, and more enriching workplaces through the power of the Cisco portfolio, including Catalyst, Meraki, and Webex.</p> <p>Digital signage helps employees visualize real-time occupancy and indoor environmental conditions (air quality and temperature) on interactive 3D maps and makes it easy to locate available meeting and collaboration spaces. A suite of facilities apps delivers analytics to help IT, facilities, and real-estate teams better utilize space, right-size their real-estate portfolio, manage energy usage, and monitor the indoor environment to quickly act on health and safety concerns.</p> | <ul style="list-style-type: none"> <li>▪ <a href="#">Cisco Smart Workspaces FAQ</a></li> <li>▪ <a href="#">Cisco Spaces</a></li> <li>▪ <a href="#">Cisco Meraki Dashboard</a></li> </ul>   |
| Cisco Meraki and/or Catalyst networking with UPOE/UPOE+ (switching) and Wi-Fi 6E (access points) | <p>With Cisco switches and Cisco Meraki access points, you get high-performance wired and wireless connectivity; APIs for building occupancy and location data/firehose; environmental monitoring for air quality, temperature, and humidity; and guest Wi-Fi.</p>   | <ul style="list-style-type: none"> <li>▪ <a href="#">Cisco Access Networking Resources</a></li> <li>▪ <a href="#">Cisco Catalyst 9000 Switches</a></li> <li>▪ <a href="#">Cisco Catalyst 9300 Series Switches Data Sheet</a></li> <li>▪ <a href="#">Cisco Catalyst 9100 Access Points</a></li> <li>▪ <a href="#">Cloud Management for Catalyst FAQ</a></li> <li>▪ <a href="#">Cisco Meraki Wi-Fi 6E</a></li> </ul> |



| Product Set       | Overview   | Resources   |
|-------------------|--|---|
| Collaboration     | <p>Keep your organization connected across distributed teams with seamless, secure, bespoke collaboration tools that include comprehensive Webex devices and services and robust telephone devices and plans.</p> <p>You can also customize our solutions to fit your workspace needs, such as hot desks, quiet rooms, huddle rooms, and full-size, fully equipped conference rooms.</p> | <ul style="list-style-type: none"><li>▪ <a href="#">Cisco Collaboration Products</a></li><li>▪ <a href="#">Cisco on Cisco Collaboration</a></li></ul> |
| Meraki MV cameras | <p>Meraki smart cameras eliminate complexity. They not only help ensure physical safety and security, but also provide advanced business intelligence. MV smart cameras pack fast processing power, robust security features, and sophisticated analytics into a refreshingly simple package.</p>  | <ul style="list-style-type: none"><li>▪ <a href="#">Cisco Meraki MV Smart Cameras Datasheet</a></li></ul>   |

Table 2. Use cases

| Use case                    | Benefits  |
|-----------------------------|---|
| Real Estate                 | <ul style="list-style-type: none"> <li>▪ Optimize real estate with smart management of room and device utilization, smart environment automation, and workspace visibility using real-time dashboards.</li> <li>▪ Cut costs and increase sustainability efforts by reducing energy consumption and material usage with facilities automation, lighting and energy efficiency, and occupancy analytics.</li> <li>▪ Prioritize employee comfort and safety with technology that provides visibility and reporting on your occupancy levels, space behavior, and air quality.</li> </ul> |
| Sustainability Goals        | <ul style="list-style-type: none"> <li>▪ Achieve LEED Platinum Certification and WELL Building Standards.</li> <li>▪ Meet environmental, social, and governance (ESG) and net-zero goals with more sustainable business solutions.</li> <li>▪ Enable carbon-neutral facilities operations with low-voltage Power over Ethernet (PoE) lighting, shades, and sensors.</li> <li>▪ Meet customer and employee expectations for organizational environmental initiatives.</li> </ul>   |
| Human Resources Initiatives | <ul style="list-style-type: none"> <li>▪ Expand talent pools to encompass a global workforce, regardless of where candidates are located.</li> <li>▪ Improve worker satisfaction, health, and well-being with a hybrid environment that values employee work/life balance, helps employees stay engaged, and reduces burnout.</li> <li>▪ Extend training and online events to workers anywhere.</li> <li>▪ Get real-time insight into people-density and occupancy levels.</li> </ul>   |

| Use case      | Benefits  |
|---------------|---|
| Education     | <ul style="list-style-type: none"><li>• Provide equitable access to community broadband, elevated entertainment options, facilities automation, and enhanced physical safety.</li><li>• Support student and employee preferences with hybrid learning and student services such as health counseling, financial services, and academic advising.</li><li>• Encourage research innovation and expand teaching and learning across virtual and physical campus and classroom locations.</li><li>• Protect students and staff with cameras and analytics that monitor campus activity, analyze health concern patterns, and detect threats faster.</li></ul> |
| Manufacturing | <ul style="list-style-type: none"><li>• Reimagine spaces with advanced warehouse operations, industrial mobility, remote expertise, and plant floor collaboration.</li><li>• Grow a digital workforce, improve productivity, and bridge the talent gap.</li><li>• Aid management with remote monitoring in restricted areas, reduce shrinkage and theft of inventory, gain visibility into PPE compliance, and protect against physical security threats and vandalism.</li></ul>   |
| Government    | <ul style="list-style-type: none"><li>• Support collaboration and provide services virtually and securely across distributed government locations.</li><li>• Provide internet gateways with expedited deployment for off-site locations and emergencies.</li><li>• Meet customer and constituent environmental expectations by reducing energy consumption costs and reducing waste.</li><li>• Build trust and deliver highly reliable digital services over secure, FIPS-compliant infrastructure.</li></ul>   |

| Use case           | Benefits   |
|--------------------|--|
| Financial Services | <ul style="list-style-type: none"><li>• Ensure safe banking and work experiences by monitoring spaces for disruptions, unauthorized entry, or dangerous hazards.</li><li>• Create secure areas with surveillance and visual context of events, precision object detection using sensors, people and asset visibility.</li><li>• Enable collaborative mobile banking, reduce service calls, and provide zero-touch deployment and remote troubleshooting.</li><li>• Meet environmental goals by automatically adjusting power and device parameters, environmental hazard detection and response, and spatial planning and optimization.</li></ul>                      |
| Retail             | <ul style="list-style-type: none"><li>• Equip associates with the information and capabilities they need to improve customer experiences from anywhere.</li><li>• Reimagine retail spaces with assisted selling, mobile POS and line busting, safety and surveillance, loss prevention and fraud detection, wireless and video analytics, distribution automation, mobile engagement, and digital displays and labels.</li><li>• Meet customer expectations of sustainability efforts by reducing energy consumption and costs and food waste.</li></ul>   |
| Healthcare         | <ul style="list-style-type: none"><li>• Provide virtual care through telehealth, remote patient monitoring, and remote contact center agents.</li><li>• Reduce staffing shortages with efficient operational workflows that provide opportunity for greater employee work/life balance and less clinician burnout.</li><li>• Rapidly deploy and connect multiple healthcare sites in minutes, immediately scale healthcare branches with same-day connectivity, and enable remote troubleshooting for off-site IT staff.</li><li>• Launch security that safeguards the entire network and automatically keeps IT infrastructure patched for vulnerabilities.</li></ul> |



## Make Hybrid Work a Success with Cisco Customer Experience Services

Cisco [Customer Experience Services](#) help you deliver holistic hybrid work experiences faster with world-leading experts and unmatched digital intelligence to empower your employees to work securely from anywhere. Cisco helps with solution support, software support, and expert care. Cisco Spaces, Duo, and Webex are also supported with our [Software Licensing Support](#).

## Cisco Capital

**Flexible payment solutions for hybrid work.**

We make it easy for you to access the hybrid work solutions your organization needs to empower your workers, whether at home, in the office, or anywhere, no matter your budget. Our flexible payment options bring solutions within reach. Cisco Capital is in more than 100 countries and our flexible payment solutions can help you acquire hardware, software, services, and complementary third-party equipment in easy, predictable payments. [Learn more](#).

## Cisco Environmental Sustainability

Information about Cisco’s environmental sustainability policies and initiatives for our products, solutions, operations, and extended operations or supply chain is provided in the “Environment Sustainability” section of Cisco’s [Corporate Social Responsibility \(CSR\) report](#). View additional information on sustainable technology at Cisco and how we are [Powering Sustainable and Inclusive Growth](#) and learn about our [Takeback and Reuse Program](#).

Reference links to information about key environmental sustainability topics (mentioned in the “Environment Sustainability” section of the CSR Report) are provided in the following table:

Table 3. Cisco environmental sustainability

| Sustainability topic   | Reference                       |
|--|---------------------------------|
| Information on product material content laws and regulations                                       | <a href="#">Materials</a>       |
| Information on electronic waste laws and regulations, including products, batteries, and packaging | <a href="#">WEEE compliance</a> |

“Hybrid work could save \$11K per employee who works at home half the time. Savings come from increased productivity, reduced real estate costs, reduced absenteeism, increased business continuity, and reduced turnover.”

- [The Business Case for Remote Work, Design Public Group 2021](#)

“Some organizations could reduce their real estate costs by 30 percent. Those who shift to a fully virtual model could almost eliminate them.”

- [Reimagining the office and work life after COVID-19, McKinsey and Company, 2020](#)

“The smart workplace should be a magnet, not a mandate.”

- Chuck Robbins, President and CEO, Cisco



## Why Cisco?

Cisco makes hybrid work better by empowering employees with hybrid experiences at home, in the office, or anywhere. We combine unmatched experience with our unparalleled portfolio of inclusive, flexible, secure, and managed solutions that span collaboration, security, networking, cloud, and applications—then add in expert services that help you seamlessly bring it all together.

## Learn more

### Unlock the full potential of hybrid work

Our tailored solutions help you reimagine workspaces, unlock flexible workstyles, and deliver secure and seamless experiences. If you're ready to invest in the right software foundation, equip teams with the right technology and devices, prioritize well-being in every workspace, and get design inspiration from custom guides, [book a consultation](#) with our hybrid work experts today.

