

Cisco が Nutanix (CCHC + N) M6 発注ガイドを使用した Cisco Compute Hyperconverged を失うこと を拓不す

はじめに

Nutanix ソリューションを使用した Cisco Compute Hyperconverged M6 サーバー

Nutanix を使用した Cisco Compute Hyperconverged は、シスコのクラス最高のコンピューティング（Cisco Unified Computing System）、データセンター ネットワーキング、および SaaS インフラストラクチャ管理プラットフォーム（Cisco Intersight）と、市場をリードする Nutanix のハイパーコンバージドストレージソフトウェアである Nutanix Cloud Platform を統合したハイパーコンバージドインフラストラクチャ ソリューションです。Nutanix を使用した Cisco Compute Hyperconverged ファミリーブイアライアンスは、さまざまな構成で Nutanix クラスタ経由でノードとして展開可能な事前構成された UCS サーバをお届けします。各サーバー アライアンスには、UCS サーバー ファームウェア、ハイパーバイザ（Nutanix AHV）、およびハイパーコンバージドストレージソフトウェア（Nutanix AOS）の 3 つのソフトウェア レイヤが含まれています。

Nutanix クラスタを使用した Cisco Compute Hyperconverged M6 サーバー

物理的には、ノードはクラスタに展開され、クラスタは 3 つ以上の Cisco コンピューティング ハイパーコンバージド サーバで構成されます。これらは、Cisco UCS® ファブリック インターコネクットのペアによって単一のシステムに統合され、汎用展開およびミッションクリティカルな高性能環境をサポートするクラスタを構成します。

The most complete hyperconverged solution

Confidently deploy and scale IT infrastructure to meet your business goals



Cisco Compute Hyperconverged with Nutanix

-  **complete SIMPLICITY**
Easy-to-buy, turnkey hyperconverged solution for hybrid multicloud operations with pre-engineered compute, storage, SaaS-based management *and networking*
-  **complete FLEXIBILITY**
Addresses modern apps and use cases with flexible deployment options, latest technologies, and multicloud connectivity
-  **complete RESILIENCY**
Differentiated ability to keep systems running with augmented, proactive support, resiliency, and security capabilities

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Cisco Compute

Raising the bar for hyperconverged solutions

Cisco and Nutanix introduce the industry's most complete hyperconverged solution through expanded engineering, support, and go-to-market collaboration



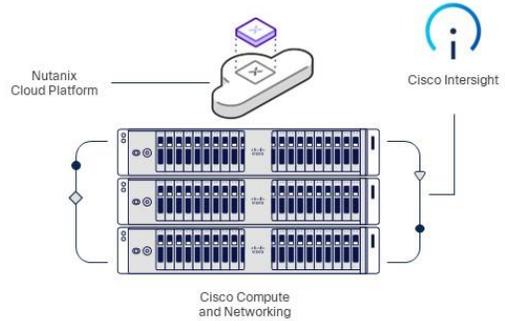
Best-in-class compute, network, and SaaS-based infrastructure management

- Stateless, programmable policy-based systems
- See, control, and automate infrastructure from one place
- Proactive, automated health monitoring and support capabilities



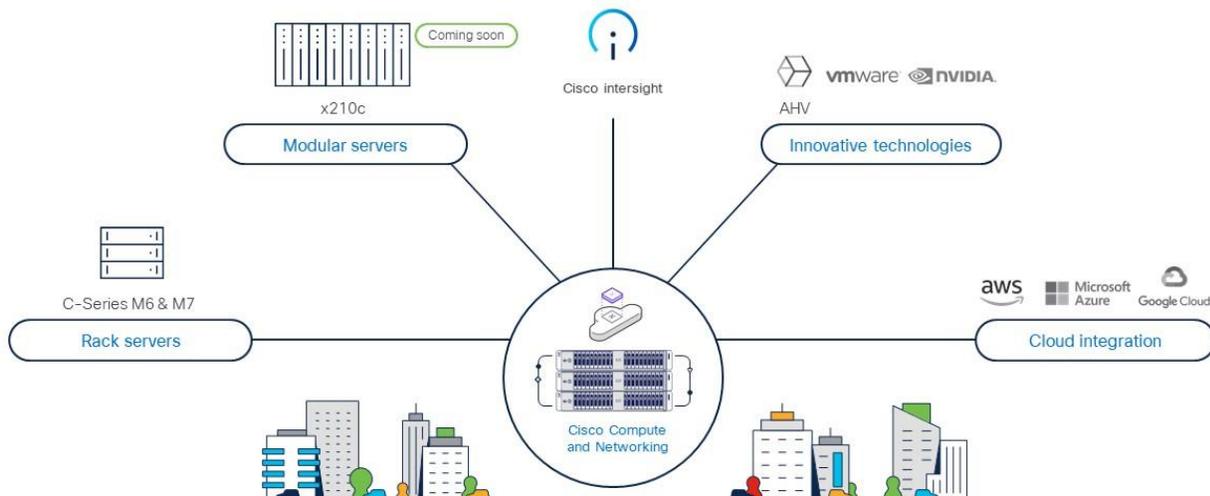
Leader in hyperconverged software

- One unified platform enables seamless workload mobility
- A complete set of enterprise and cloud features
- Enterprise grade disaster recovery and security capabilities



Simplify and accelerate the delivery of IT infrastructure

Accelerate IT transformation with more choice



Solution portfolio

NEW Refuse to Lose HX to Nutanix Offer Buy 3 Get 1 Free | HCI Nodes + Nutanix SW

| | Buy 3 Nodes + 3 SW | Get 1 FREE Node + 1 SW Free Max 100 Free Nodes | Total Count |
|------------------|---|---|-------------|
| HCI M6 |  |  | 4 |
| HCI M7 |  |  | 4 |
| Nutanix Software | NCI, NCI-D, NCI-Edge and Add on Licenses | NCI, NCI-D, NCI-Edge and Add on Licenses  | 4 |

1 Per SAVID | Must be an HX Customer | Must be a Net New Logo to Nutanix | Free items must match paid items

Nutanix T および C に HX を失うことを拒否する

- HX のお客様であり、Nutanix の新しいロゴである必要があります（オファーの適格性を判断するために SAVID を提供します）
- Cisco を介した Nutanix 案件登録は必須です（案件登録承認では、New Business to Nutanix をリストする必要があります）
- このオファーは、Cisco の 2024 会計年度にのみ有効です。承認済みの見積りの有効期間は 30 日です
- オファーは、お客様 SAVID ごとに 1 回のみ使用できます
- 承認と出荷の遅延を回避するために、見積/注文の前に、案件を登録し、[認定フォーム](#) を使用して承認する必要があります。
- 無償アイテムには、M6 または M7 サーバーと限定版 Nutanix ソフトウェアのみが含まれます。
- Nutanix ソフトウェアのサブスクリプションは 3 年以上である必要があります。
- Intersight は、無料および有料のすべてのノードで必須です。
- 無料のサーバーおよび Nutanix ソフトウェアは、購入した有料のサーバーおよびソフトウェアと同じモデルおよび構成である必要があります。
- 対象となる Nutanix ソフトウェア：NCI、NCI-D、NCI-Edge（ノードあたり 5 VM に制限）およびアドオン
- オファーは、Intersight スタンドアロン モード（非 FI）または UCSM 管理モード（FI）のクラスタに適用できます。
- オファーは Nutanix コスト軽減の対象ではありません
- プロモーションは更新には適用されません。
- オファー承認は、1つの Cisco 案件IDでのみ使用できます。

注： 無料の Nutanix ソフトウェア割引は、DSA プロセスを介して適用されます。ここに登録せずに [見積/注文](#)しないでください。承認なしに予約された場合、注文は保留されます。

発注は簡単です

- Nutanix 案件登録の承認を確保します。Nutanix 案件登録の承認メールに「**Nutanix New Business**」と記載されていることを確認してください。
- 承認のための案件の登録は [こちら](#)

注： 非標準 DSA プロセスで、Nutanix 案件登録承認電子メールとともに登録承認の拒否を添付してください。DSA プロセスについては、[こちら](#)を参照してください。

- 新しいログインジケータを使用して承認されたNutanix案件登録を取得したら、R2Lオファー [クリック オファー](#)の承認のために案件を登録します
- 非標準の DSA プロセス中に案件登録の電子メール PDF とともに PDF として添付するオファー承認を受け取ります
- 承認されたら、プロモーション SKU を使用して注文します。PID : HCI-R2L-M6-OFFER (M6) および HCI-R2L-M6-OFFER (M7)

目的、対象者、範囲

目的

このマニュアルでは、CCW 見積書の作成から Nutanix を使用した Cisco Compute Hyperconverged の発注に関する情報を提供します。

対象範囲

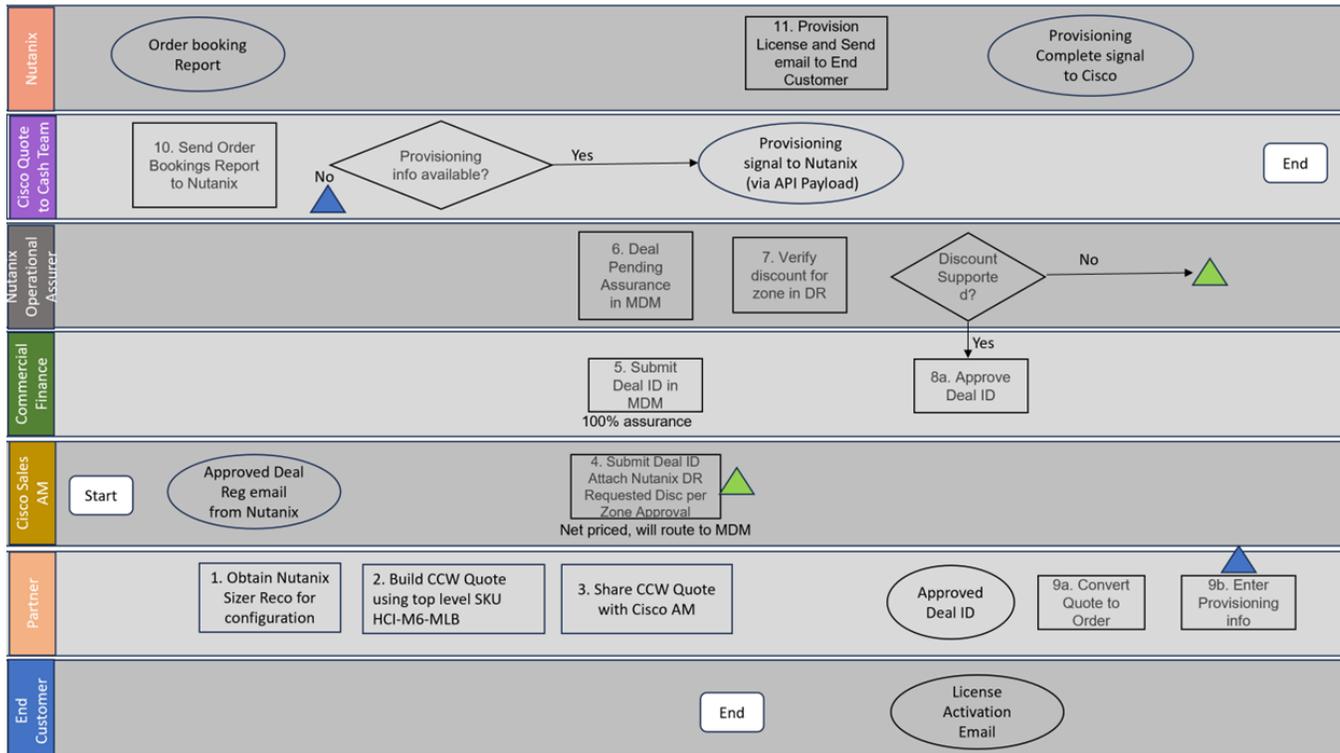
この発注ガイドでは、以下に関する情報について説明します。

- 承認された Nutanix 案件登録からライセンス履行までのワークフロー
- Nutanix を使用した Cisco Compute Hyperconverged M6 サーバーの注文構造
- Nutanix を使用した Cisco Compute Hyperconverged M6 サーバーの製品 ID のカタログ
- Nutanix ハードウェア、ソフトウェアライセンス、およびプロフェッショナル サービスのオプションの注文
- その他の技術情報へのリンク

対象読者

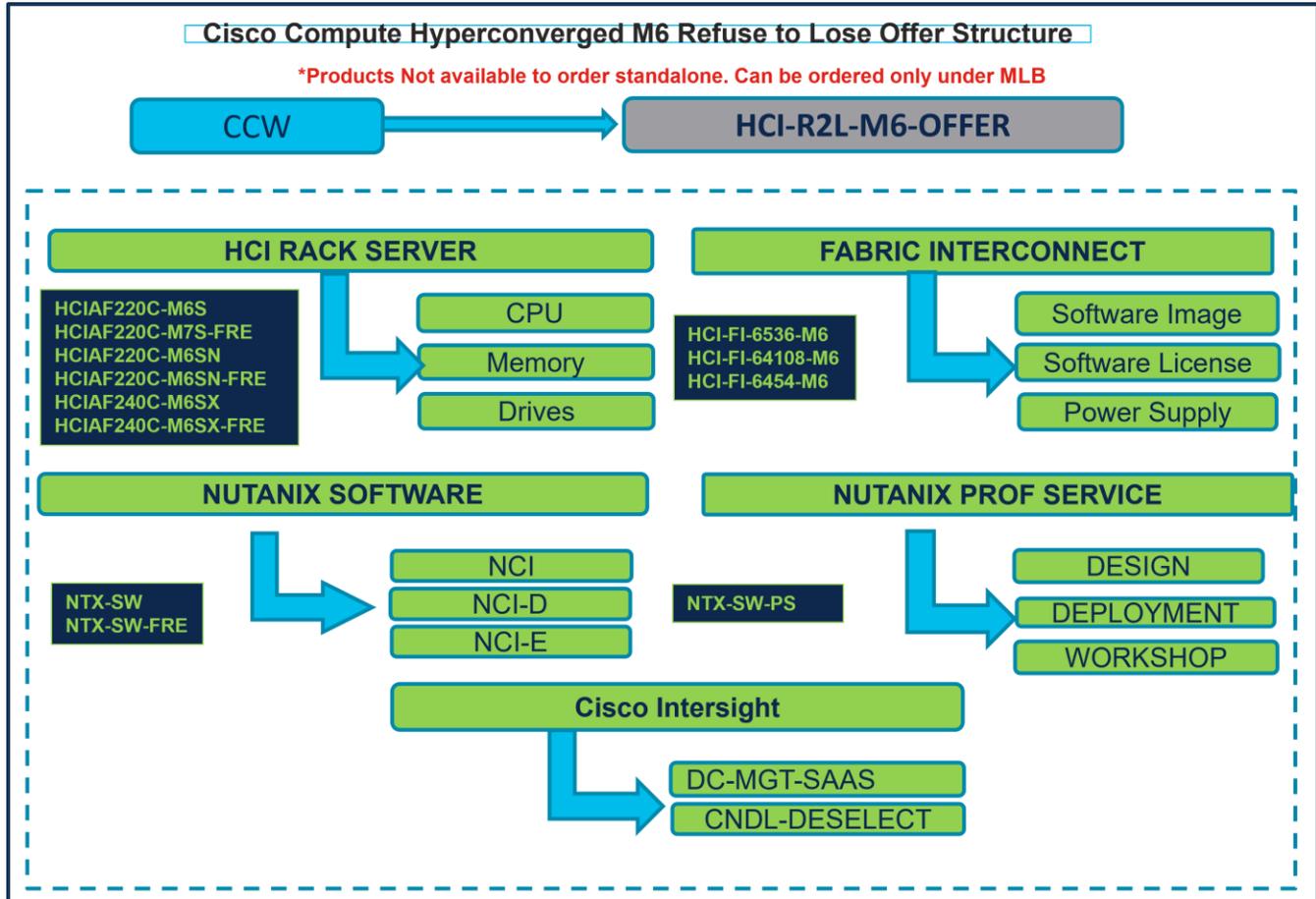
Cisco セールス チームとパートナー。

承認済み Nutanix 案件登録からライセンス履行までのワークフロー



- Nutanix SW のすべての機会は、Nutanix 案件登録プロセスを通じて Nutanix に登録する必要があります。Nutanix 案件登録は、Cisco のセールス PSS/AM が Nutanix 案件登録の提出を担当します。案件登録が Nutanix によって承認されると、承認の電子メールが Cisco のセールス担当者へ送信されます。この承認書は、後で Cisco の見積書に添付する必要があります。
- お客様の要件が判明したら、Nutanix Sizer ツール ([Nutanix Sizer](#)) にアクセスし、ガイド付き販売アンケートに回答して、お客様の要件を満たす Nutanix 構成仕様を確保します。
- 最上位の発注 SKU HCI-R2L-M6-OFFER を使用して、CCW で構成を構築します。CCW 設定を使用して案件を作成します。Nutanix ソフトウェアを含むすべての案件は、非標準案件承認プロセスを通過する必要があります。Cisco Sales AM は、Nutanix 案件登録に関する情報、割引要求の正当性、および Nutanix からの関連する承認書を添付して、非標準案件を提出する必要があります。
- コマーシャルファイナンスは、非標準割引を入力し、割引が Nutanix が共有するゾーン割引ガイドラインに沿っていることを確認するために必要なデュレデリジェンスが行われた後に承認します。
- 非標準案件が承認されると、注文に変換できるようになります。
- Nutanix ソフトウェアは Cisco Smart License ではありません。ライセンスは Nutanix によって実行され、Nutanix ポータルで管理されます。Nutanix を含むすべての注文品目について、注文の送信者は、Nutanix SKU の CCW 注文品目の [プロビジョニング情報 (Provisioning info)] 画面にエンドカスタマー情報 (名前、電子メール、住所) を入力する必要があります。
- Nutanix は、プロビジョニング情報画面に入力されたエンドカスタマーの電子メール ID にライセンスアクティベーション電子メールを送信します。

Nutanix を使用した Cisco Compute Hyperconverged M6 サーバーの注文構造はオフアー構造を拒否する



製品 ID (PID) カタログ

注： 部品番号の完全なリストについては、『[Cisco Compute Hyperconverged with Nutanix-HCIAF220 M6 All-NVMe/All-Flash Server](#)』および『[Cisco Compute Hyperconverged with Nutanix-HCIAF240 M6 All-Flash Server](#)』を参照してください。

表 1. 主要ラインのバンドル (MLB) の PID

| 製品 ID (PID) | 説明 |
|------------------|--|
| HCI-R2L-M6-OFFER | Cisco コンピューティング ハイパーコンバージドが M6 HX 移行オファーを失うことを拒否 |

表 2. HCI ラック サーバーのメジャー ライン PID

| 製品 ID (PID) | 説明 |
|-------------------------------|--|
| HCIAF220C-M6SN (All NVMe) | Cisco コンピューティング ハイパーコンバージド HCIAF220cM6 All-NVMe サーバー |
| HCIAF220C-M6SN-FRE (All NVMe) | CCHC R2L Free HCIAF220cM6 All-NVMe Free サーバー |

| 製品 ID (PID) | 説明 |
|--------------------------------|---|
| HCIAF240C-M6SX (All Flash) | Cisco コンピューティング ハイパーコンバージド HCIAF240cM6 All-Flash サーバー |
| HCIAF240C-M6SX-FRE (All Flash) | CCHC R2L Free HCIAF240cM6 All-Flash Free サーバー |
| HCIAF220C-M6S (All Flash) | Cisco コンピューティング ハイパーコンバージド HCIAF220cM6 All-Flash サーバー |
| HCIAF220C-M6S-FRE (All Flash) | CCHC R2L Free HCIAF220cM6 All-Flash サーバー |

表 3. ファブリック インターコネク트의メジャー回線 PID

| 製品 ID (PID) | 説明 |
|-----------------|---|
| HCI-FI-6536-M6 | Cisco Compute Hyperconverged ファブリック インターコネクート 6536 |
| HCI-FI-64108-M6 | Cisco Compute Hyperconverged ファブリック インターコネクート 64108 |
| HCI-FI-6454-M6 | Cisco Compute Hyperconverged ファブリック インターコネクート 6454 |

表 4. Nutanix ソフトウェアおよび Professional メジャーライン PID

| 製品 ID (PID) | 説明 |
|-------------|-------------------------------|
| NTX-SW | Nutanix ソフトウェア 3Y 以降 |
| NTX-SW-FRE | Nutanix R2L Free ソフトウェア 3Y 以上 |
| NTX-SW-PS | Nutanix Professional サービス |

表 5. Cisco Intersight メジャーライン PID

| 製品 ID (PID) | 説明 |
|---------------|-----------------------|
| DC-MGT-SAAS | Cisco Intersight SaaS |
| CNDL-DESELECT | 条件付き選択解除 |

ステップバイステップの発注プロセス

注:

- 部品番号の完全なリストについては、『[Cisco Compute Hyperconverged with Nutanix-HCIAF220 M6 All-NVMe/All-Flash Server](#)』および『[Cisco Compute Hyperconverged with Nutanix-HCIAF240 M6 All-Flash Server](#)』を参照してください。
- 製品の設定に進む前に、Nutanix Sizer Tool (<https://sizer.nutanix.com/#/home>) を参照してください。

ハードウェア コンポーネントの構成

ステップ 1.



Set preferences for this estimate [v](#)

Search by Sku , Program ID , Description and Product Family [Add](#) [Find Products & Solutions](#) [Actions](#) [v](#)

i The product discounts are cascaded to subscription items, however subscription items may only be eligible for lower discounts. To apply the proper discount to subscription items, click on "MORE" and then, "Apply Discount".

[Remove Selected Lines](#) [Apply Success Track](#) [More](#) [v](#) Filter By [All Items](#) [v](#) [☰](#) [☰](#)

| <input type="checkbox"/> | Hardware, Software and Services | Estimated Lead Time i | Unit List Price (USD) | Qty | Unit Net Price (USD) | Discount (%) | Extended Net Price (USD) |
|--------------------------|--|------------------------------|-----------------------|-----|----------------------|--------------|--------------------------|
| <input type="checkbox"/> | 1.0 HCI-R2L-M6-OFFER more i HCI Refuse to Lose M6 HX Migration Offer ⚠ Invalid as of 28-Mar-2024 04:57:48 PDT Select Options Validate Recommended Content Add Note More Actions v | Not Applicable | 0.00 | 1 | 0.00 | 0.00 | 0.00 |

[Add Subtotal](#)

- CCW で HCI-R2L-M6-OFFER PID を検索し、[追加 (Add)] ボタンをクリックします。
- Configurator を入力するために、[オプションの選択 (Select Options)] をクリックします。

ステップ 2.

HCI RACK SERVER

Bundle Configuration: HCI-R2L-M6-OFFER **Est. List Price: 21,000.00** **Total: 33,070.47**

Set service preferences for this configuration [v](#)

⚠ 1: CISCO INTERSIGHT requires a minimum of 1 component(s). Please add additional quantities as necessary. (CE100010)
 2: The category CISCO INTERSIGHT is required. (CE100103)
 3: Please refer to the Nutanix Sizer Tool: <https://sizer.nutanix.com/#/home> before you proceed to do the Product Configuration. (CE202322)
 4: Please note that if Nutanix Mission Critical Software Support is purchased, it is recommended that Customer upgrade to CX Success Track Level 1 or Level 2 or Solution Support to ensure consistent SLA response time between Hardware and Software. Refer to https://www.cisco.com/c/dam/en_us/about/doing_business/legal/service_descriptions/docs/cisco-success-tracks.pdf for more information. (CE202322)

| Available Components | Unit List Price (USD) |
|--|----------------------------|
| HCI RACK SERVER | |
| HCIAF220C-M6S Cisco Compute Hyperconverged HCIAF220cM6 All Flash Node Estimated Lead Time: 21 days | 6,629.97 + |
| HCIAF220C-M6S-FRE CCHC R2L Free HCIAF220cM6 All Flash Node Estimated Lead Time: 21 days | 0.00 + |
| HCIAF220C-M6SN Cisco Compute Hyperconverged HCIAF220cM6 All Flash NVMe Node Estimated Lead Time: 21 days | 7,096.12 + |
| HCIAF220C-M6SN-FRE | 0.00 + |
| FABRIC INTERCONNECT | |
| NUTANIX SOFTWARE | |
| NUTANIX PROF SERVICE | |
| CISCO INTERSIGHT | |

| Product | Unit List Price (USD) | Adjusted List Price (USD) | Qty | Extended List Price (USD) |
|---|-----------------------|---------------------------|-----|---------------------------|
| HCI RACK SERVER > 4 (Min 0, Max 1200) | | | | |
| HCIAF220C-M6S Invalid + - ⚠ | | 10,550.99 | 3 | 31,652.97 |
| HCIAF220C-M6S-FRE Invalid + - ⚠ | | 1,417.50 | 1 | 1,417.50 |
| Add a HCI RACK SERVER from the left panel | | | | |
| FABRIC INTERCONNECT > 0 Selected (Min 0, Max 999999) | | | | |
| Add a FABRIC INTERCONNECT from the left panel | | | | |
| NUTANIX SOFTWARE > 2 Selected (Min 2, Max 2) | | | | |
| NTX-SW Invalid + - ⚠ | | 0.00 | 1 | 0.00 |
| Requested Start Date: 31-Mar-2024 Requested For: 36 Months From 31-Mar-2024 To 30-Mar-2027 No Auto Renewal Automatically Renews For: ⓘ Billing Frequency: Prepaid Term | | | | |
| NTX-SW-FRE Invalid + - ⚠ | | 0.00 | 1 | 0.00 |
| Requested Start Date: 31-Mar-2024 Requested For: 36 Months From 31-Mar-2024 To 30-Mar-2027 No Auto Renewal Automatically Renews For: ⓘ Billing Frequency: Prepaid Term | | | | |

- [PLUS] をクリックして、数量 3、6、9、12、15、18、21、24、27、30...300 の HCIAF220C-M6S を選択します。

- b. さらに設定が必要なため、HCI AF220C-M6S ステータスが無効になっていることに注意してください。
- c. Configurator を入力するために、[オプションの編集 (Edit Option)] をクリックします。

ステップ 3.

The screenshot displays the Cisco Configurator interface for an HCI RACK SERVER. At the top, the product is identified as 'HCI AF220C-M6S' with an estimated lead time of 21 days and a total price of 9,133.49 USD. A warning message (c) is visible: '1: A selection of minimum 2 QTY from Front Capacity or from Front SED Capacity Drive Option is required. Please adjust the selection. (CE202431)'. The left sidebar shows a 'Configuration Summary' with categories like Management Mode (a), Processor, Memory, Drive Controller, and Full Height GPU Riser Kit (b). The right sidebar shows 'Management Mode' options in a table:

| SKU | Qty | Estimated Lead Time | Unit List Price (USD) |
|---|-----|---------------------|-----------------------|
| <input checked="" type="radio"/> HCI-FI-MANAGED-M6 | 1 | 21 days | 0.00 |
| Deployment mode for Server Managed by FI | | | |
| <input type="radio"/> HCI-S-MANAGED-M6 | 1 | 21 days | 0.00 |
| Deployment mode for Standalone Server Managed by Intersight | | | |

- a. 左側のカテゴリ ウィンドウからペリフェラルを選択して、HCI AF220C-M6S を構成します。
- b. PID は右側のウィンドウにリストされます。プロセッサ、ドライブ、および PCI ライザーなどの一部の PID は、タイプまたはシリーズに応じてグループ化されます。右側の SKU ウィンドウの上にあるグループ化されたオプションから選択します。
- c. 警告メッセージに従って、最低限必要なオプション PID を構成します。
- d. 完了したら [完了 (Done)] をクリックします。

ステップ 4.

HCI RACK SERVER

Bundle Configuration
 HCI-R2L-M6-OFFER

Estimated Lead Time
 21 days

Price List
 Global

Total
 538,076.82

HCIAF220C-M6S

CPU

Memory

Drives

1: CISCO INTERSIGHT requires a minimum of 1 component(s). Please add additional quantities as necessary. (CE100010)
 2: The category CISCO INTERSIGHT is required. (CE100103)
 3: Please refer to the Nutanix Sizer Tool: <https://sizer.nutanix.com/#home> before you proceed to do the Product Configuration. (CE202322)
 4: Please note that if Nutanix Mission Critical Software Support is purchased, it is recommended that Customer upgrade to CX Success Track Level 1 or Level 2 or Solution Support to ensure consistent SLA response time between Hardware and Software. Refer to https://www.cisco.com/c/dam/en_us/about/doing_business/legal/service_descriptions/docs/cisco-success-tracks.pdf for more information. (CE202322)

| Available Components | Unit List Price (USD) | HCI RACK SERVER > 4 Selected (Min 0, Max 1200) | Unit List Price (USD) | Adjusted List Price (USD) | Qty | Extended List Price (USD) |
|---|-----------------------|--|-----------------------|---------------------------|-----|---------------------------|
| HCI RACK SERVER HCIAF220C-M6S Cisco Compute Hyperconverged HCIAF220cM6 All Flash Node Estimated Lead Time: 21 days + | 6,622.97 | HCIAF220C-M6S Valid Cisco Compute Hyperconverged HCIAF220cM6 All Flash Node Add Custom Name Edit Options Edit Services/Subscriptions Remove Line | 47,465.88 | 47,465.88 | 3 | 536,659.32 |
| HCIAF220C-M6S-FRE CCHC R2L Free HCIAF220cM6 All Flash Node Estimated Lead Time: 21 days + | 0.00 | HCIAF220C-M6S-FRE Invalid CCHC R2L Free HCIAF220cM6 All Flash Node Add Custom Name Edit Options Edit Services/Subscriptions Remove Line | 1,417.50 | 1,417.50 | 1 | 1,417.50 |
| HCIAF220C-M6SN Cisco Compute Hyperconverged HCIAF220cM6 All Flash NVMe Node Estimated Lead Time: 21 days + | 7,096.12 | Add a HCI RACK SERVER from the left panel | | | | |
| FABRIC INTERCONNECT + | 0.00 | Add a FABRIC INTERCONNECT from the left panel | | | | |
| NUTANIX SOFTWARE + | 0.00 | Add a NUTANIX SOFTWARE from the left panel | | | | |
| NTK-SW Invalid Nutanix Software 3Y and above Add Custom Name Edit Options Remove Line Dependent Hardware | 0.00 | NTK-SW Invalid Nutanix Software 3Y and above Add Custom Name Edit Options Remove Line Dependent Hardware | 0.00 | 0.00 | 1 | 0.00 |
| Requested Start Date: 01-Apr-2024 Requested For: 36 Months From 01-Apr-2024 To 31-Mar-2027 Automatically Renews For: No Auto Renewal Billing Frequency: Prepaid Term | | | | | | |
| NTK-SW-FRE Invalid Nutanix R2L Free Software 3Y and above Add Custom Name Edit Options Remove Line Dependent Hardware | 0.00 | NTK-SW-FRE Invalid Nutanix R2L Free Software 3Y and above Add Custom Name Edit Options Remove Line Dependent Hardware | 0.00 | 0.00 | 1 | 0.00 |
| Requested Start Date: 01-Apr-2024 Requested For: 36 Months From 01-Apr-2024 To 31-Mar-2027 Automatically Renews For: No Auto Renewal Billing Frequency: Prepaid Term | | | | | | |

- a. ステータスには現在、[有効 (Valid)] として表示されています。
- b. 同じ構成の倍数の数量を増やします。
- c. 「PLUS」をクリックして、異なるオプション/数量の同じ製品を追加するか、異なる製品を選択します。

ステップ 5.

HCI RACK SERVER

HCI AF220C-M6S **Services/Subscriptions**

Bundle Configuration: HCI-R2L-M6-OFFER Estimated Price: 21,417.50

Get service preferences for this configuration ▼ Cancel Done

⚠️ 1: CISCO INTERSIGHT requires a minimum of 1 component(s). Please add additional quantities as necessary. (CE100010)
 2: The category CISCO INTERSIGHT is required. (CE100103)
 3: Please refer to the Nutanix Sizer Tool: <https://sizer.nutanix.com/#home> before you proceed to do the Product Configuration. (CE202322)
 4: Please note that if Nutanix Mission Critical Software Support is purchased, it is recommended that Customer upgrade to CX Success Track Level 1 or Level 2 or Solution Support to ensure consistent SLA response time between Hardware and Software. Refer to https://www.cisco.com/c/dam/en_us/about/doing_business/legal/service_descriptions/docs/cisco-success-tracks.pdf for more information. (CE202322)

| Available Components | Unit List Price (USD) |
|--|-----------------------|
| HCI RACK SERVER | |
| HCI AF220C-M6S Cisco Compute Hyperconverged HCI AF220cM6 All Flash Node Estimated Lead Time: 21 days | 6,622.97 |
| HCI AF220C-M6S-FRE CCHC R2L Free HCI AF220cM6 All Flash Node Estimated Lead Time: 21 days | 0.00 |
| HCI AF220C-M6SN Cisco Compute Hyperconverged HCI AF220cM6 All Flash NVMe Node Estimated Lead Time: 21 days | 7,096.12 |
| HCI AF220C-M6SN-FRE | 0.00 |
| FABRIC INTERCONNECT | |
| NUTANIX SOFTWARE | |
| NUTANIX PROF SERVICE | |
| CISCO INTERSIGHT | |

| HCI RACK SERVER > 4 Selected (Min 0, Max 1200) | | | | |
|--|-----------------------|---------------------------|-----|---------------------------|
| Product | Unit List Price (USD) | Adjusted List Price (USD) | Qty | Extended List Price (USD) |
| HCI AF220C-M6S Valid Cisco Compute Hyperconverged HCI AF220cM6 All Flash Node Add Custom Name Edit Options Edit Services/Subscriptions Remove Line | 47,465.88 | | 3 | 536,859.32 |
| HCI AF220C-M6S-FRE Invalid CCHC R2L Free HCI AF220cM6 All Flash Node Add Custom Name Edit Options Edit Services/Subscriptions Remove Line | 1,417.50 | | 1 | 1,417.50 |

Add a HCI RACK SERVER from the left panel

| FABRIC INTERCONNECT > 0 Selected (Min 0, Max 999999) | | | | |
|---|-----------------------|---------------------------|-----|---------------------------|
| Product | Unit List Price (USD) | Adjusted List Price (USD) | Qty | Extended List Price (USD) |
| NTX-SW Invalid Nutanix Software 3Y and above Add Custom Name Edit Options Remove Line Dependent Hardware | | 0.00 | 1 | 0.00 |
| NTX-SW-FRE Invalid Nutanix R2L Free Software 3Y and above Add Custom Name Edit Options Remove Line Dependent Hardware | | 0.00 | 1 | 0.00 |

| NUTANIX SOFTWARE > 2 Selected (Min 2, Max 2) | | | | |
|---|-----------------------|---------------------------|-----|---------------------------|
| Product | Unit List Price (USD) | Adjusted List Price (USD) | Qty | Extended List Price (USD) |
| NTX-SW Invalid Nutanix Software 3Y and above Add Custom Name Edit Options Remove Line Dependent Hardware | | 0.00 | 1 | 0.00 |
| NTX-SW-FRE Invalid Nutanix R2L Free Software 3Y and above Add Custom Name Edit Options Remove Line Dependent Hardware | | 0.00 | 1 | 0.00 |

a. [サービス/サブスクリプションの編集 (Edit Services/Subscriptions)] をクリックして、ハードウェア サポートの期間を編集します。

注: ハードウェア サポートの期間は、ソフトウェア サブスクリプション期間と一致させることをお勧めします。

ステップ 6.

HCI RACK SERVER

HCIAF220C-M6S → **Services/Subscriptions**

Service Subscription: HCIAF220C-M6S
 Price List: Global Price List in US Dollars (USD)
 Service Total (USD): 4,252.50
 Subscription Total (USD): 0.00

You may receive additional discounts because you selected two or more years of service. To review your discounts you can go to the Order or Quoting discount pages. (C0124)

Service: Non Serviceable Products

The duration that you entered has been successfully applied to all the services. (C0329)

Service Options

Choose Service Level from: All Service Programs

Search by Name & Description

Note: Cisco may still install another compatible service if required. Compatible services are the services that come with primary service and are based on products.

Time Duration: Duration (36), Delay service start to, Co-Term service to

Buttons: Reset, Apply

| Service SKU | Product SKU | Unit List Price (USD) | Qty | Total List Price (USD) |
|--|--|-----------------------|-----------|------------------------|
| Cisco Customer Experience Level 1 (1 ITEM) SERVICE PROGRAM | L1NCO (CX LEVEL 1 8X7XNCDOS) SUMMARY | | 36 Months | |
| CON-L1NCO-HCIAFM6S | CX LEVEL 1 8X7XNCDOS Cisco Compute Hyperconve... | 4,252.50 | 1 | 4,252.50 |
| CX LEVEL 1 8X7XNCDOS Cisco Compute Hyperconve... SERVICE SKU | HCIAF220C-M6S Cisco Compute Hyperconverged HCIAF220cM6 All Flas... PRODUCT SKU | | 1 | |

Buttons: Remove All Services, Remove All Additional Services

Configuration Summary: All prices shown in USD
 Services: 4,252.50

Buttons: Cancel, Done

- a. [期間 (Term Duration)] を入力します。
- b. [適用 (Apply)] をクリックし、[完了 (Done)] をクリックします。

注： Nutanix ミッションクリティカルソフトウェアサポートを購入した場合は、ハードウェアとソフトウェアの間で一貫した SLA 応答時間を確保するために、CX Success Track レベル 1 またはレベル 2 またはソリューションサポートにアップグレードすることをお勧めします。詳細については、

https://www.cisco.com/c/dam/en_us/about/doing_business/legal/service_descriptions/docs/cisco-success-tracks.pdf を参照してください。

ステップ 7.

HCI RACK SERVER

Bundle Configuration
HCI-R2L-M6-OFFER

Price List Global Price (USD) Total 546,581.82

HCIAF220C-M6S-FRE

Set service preferences for this configuration

1: CISCO INTERSIGHT requires a minimum of 1 component(s). Please add additional quantities as necessary. (CE100010)
2: The category CISCO INTERSIGHT is required. (CE100103)
3: Please refer to the Nutanix Sizer Tool: <https://sizer.nutanix.com/#home> before you proceed to do the Product Configuration. (CE202322)
4: Please note that if Nutanix Mission Critical Software Support is purchased, it is recommended that Customer upgrade to CX Success Track Level 1 or Level 2 or Solution Support to ensure consistent SLA response time between Hardware and Software. Refer to https://www.cisco.com/c/dam/en_us/about/doing_business/legal/service_descriptions/docs/cisco-success-tracks.pdf for more information. (CE202322)

Available Components Unit List Price (USD)

HCI RACK SERVER

HCIAF220C-M6S 6,622.97
Cisco Compute Hyperconverged HCIAF220cM6 All Flash Node
Estimated Lead Time: 21 days

HCIAF220C-M6S-FRE
CCHC R2L Free HCIAF220cM6 All Flash Node
Estimated Lead Time: 21 days

HCIAF220C-M6SN 7,096.12
Cisco Compute Hyperconverged HCIAF220cM6 All Flash NVMe
Note
Estimated Lead Time: 21 days

HCIAF220C-M6SN-FRE 0.00

FABRIC INTERCONNECT

NUTANIX SOFTWARE

NUTANIX PROF SERVICE

CISCO INTERSIGHT

HCI RACK SERVER > 4 Selected (Min 0, Max 1200)

| Product | Unit List Price (USD) | Adjusted List Price (USD) | Qty | Extended List Price (USD) |
|--|-----------------------|---------------------------|-----|---------------------------|
| HCIAF220C-M6S Valid Cisco Compute Hyperconverged HCIAF220cM6 All Flash Node Add Custom Name Edit Options Edit Services/Subscriptions Remove Line | | 50,300.88 | 3 | 545,164.32 |
| HCIAF220C-M6S-FRE Invalid CCHC R2L Free HCIAF220cM6 All Flash Node Add Custom Name Edit Options Edit Services/Subscriptions Remove Line | | 1,417.50 | 1 | 1,417.50 |

Add a HCI RACK SERVER from the left panel

FABRIC INTERCONNECT > 0 Selected (Min 0, Max 999999)

Add a FABRIC INTERCONNECT from the left panel

NUTANIX SOFTWARE > 2 Selected (Min 2, Max 2)

| Product | Unit List Price (USD) | Adjusted List Price (USD) | Qty | Extended List Price (USD) |
|---|-----------------------|---------------------------|-----|---------------------------|
| NTX-SW Invalid Nutanix Software 3Y and above Add Custom Name Edit Options Remove Line Dependent Hardware | | 0.00 | 1 | 0.00 |
| NTX-SW-FRE Invalid Nutanix R2L Free Software 3Y and above Add Custom Name Edit Options Remove Line Dependent Hardware | | 0.00 | 1 | 0.00 |

Requested Start Date 01-Apr-2024 Requested For 36 Months From 01-Apr-2024 To 31-Mar-2027 Automatically Renews For No Auto Renewal Billing Frequency Prepaid Term

- Free ノードの選択例：「PLUS」をクリックして、(Paid ノードの数量 / 3) の数量で HCIAF220C-M6S-FRE
- さらに構成が必要なため、HCIAF220C-M6S-FRE ステータスが無効になっていることに注意してください。
- Configurator を入力するために、[オプションの編集 (Edit Option)] をクリックします。

注： Paid ノードと Free ノードの構成は同一である必要があります。

ステップ 8.

HCI RACK SERVER

Product Configuration: HClAF220C-M6S-FRE part of HCl-RACK SERVER
 Price List: Global
 Total (USD): 0.00

Warning Messages:

- 1: A selection of minimum 2 QTY from Front Capacity or from Front SED Capacity Drive Option is required. Please adjust the selection.
- 2: A selection of Power Cables and PSU-Input High Line 220VAC or PSU-Input Low Line 110VAC is required. Please adjust the selection.
- 3: A selection of HCl-M2-I240GB-M6 or HCl-M2-240G-M6 is required when HCl-M2-HWRAID-M6 is selected. Please adjust the selection.
- 4: HCl-SAS-220M6 is defaulted under Drive Controller. (CE100033)
- 5: HCl-M2-HWRAID-M6 is defaulted under Best Drive. (CE100033)

Configuration Summary

| Category | Qty | Extended List Price (USD) |
|----------------------------|-----|---------------------------|
| Management Mode | | |
| HCl-FI-MANAGED-M6 | 1 | 0.00 |
| Processor | | |
| Memory | | |
| Drive Controller | | |
| HCl-SAS-220M6 | 1 | 0.00 |
| Total | | 0.00 |
| Estimated Lead Time | | 21 days |

Management Mode Selection Table:

| SKU | Qty | Estimated Lead Time | Unit List Price (USD) |
|---|-----|---------------------|-----------------------|
| <input checked="" type="radio"/> HCl-FI-MANAGED-M6 EVP**** Deployment mode for Server Managed by FI | 1 | 21 days | 0.00 |
| <input type="radio"/> HCl-IS-MANAGED-M6 EVP**** Deployment mode for Standalone Server Managed by Intersight | 1 | 21 days | 0.00 |

Buttons: Cancel, Done

- 左側のカテゴリ ウィンドウから周辺機器を選択して、HClAF220C-M6S-FRE を構成します。
- PID は右側のウィンドウにリストされます。プロセッサ、ドライブ、および PCI ライザーなどの一部の PID は、タイプまたはシリーズに応じてグループ化されます。右側の SKU ウィンドウの上にあるグループ化されたオプションから選択します。
- 警告メッセージに従って、最低限必要なオプション PID を構成します。
- 完了したら [完了 (Done)] をクリックします。

ステップ 9.

HCI RACK SERVER

Bundle Configuration: HCI-R2L-M6-OFFER | Estimated Lead Time: 21 days | Price List: Global Pri | Total: 546,581.82

Set service preferences for this configuration | **HCIAF220C-M6S-FRE** | Cancel Done

1: CISCO INTERSIGHT requires a minimum of 1 component(s). Please add additional quantities as necessary. (CE100010)
 2: The category CISCO INTERSIGHT is required. (CE100103)
 3: Please refer to the Nutanix Sizer Tool: <https://sizer.nutanix.com/whome> before you proceed to do the Product Configuration. (CE202322)
 4: Please note that if Nutanix Mission Critical Software Support is purchased, it is recommended that Customer upgrade to CX Success Track Level 1 or Level 2 or Solution Support to ensure consistent SLA response time between Hardware and Software. Refer to https://www.cisco.com/c/dam/en_us/about/doing_business/legal/service_descriptions/docs/cisco-success-tracks.pdf for more information. (CE202322)

| Available Components | Unit List Price (USD) |
|--|-----------------------|
| HCI RACK SERVER | |
| HCIAF220C-M6S Cisco Compute Hyperconverged HCIAF220cM6 All Flash Node Estimated Lead Time: 21 days | 6,822.97 |
| HCIAF220C-M6S-FRE CCHC R2L Free HCIAF220cM6 All Flash Node Estimated Lead Time: 21 days | 0.00 |
| HCIAF220C-M6SN Cisco Compute Hyperconverged HCIAF220cM6 All Flash NVMe Node Estimated Lead Time: 21 days | 7,096.12 |
| HCIAF220C-M6SN-FRE | 0.00 |
| FABRIC INTERCONNECT | |
| NUTANIX SOFTWARE | |
| NUTANIX PROF SERVICE | |
| CISCO INTERSIGHT | |

| Product | Unit List Price (USD) | Adjusted List Price (USD) | Qty | Extended List Price (USD) |
|-------------------------|-----------------------|---------------------------|-----|---------------------------|
| HCIAF220C-M6S Valid | 50,300.88 | | 3 | 545,164.32 |
| HCIAF220C-M6S-FRE Valid | 1,417.50 | | 1 | 1,417.50 |

Product: HCIAF220C-M6S-FRE Valid

Requested Start Date: 01-Apr-2024 | Requested For: 36 Months From 01-Apr-2024 To 31-Mar-2027 | Automatically Renews For: No Auto Renewal | Billing Frequency: Prepaid Term

- a. ステータスには現在、[有効 (Valid)] として表示されています。
- b. 同じ構成の倍数の数量を増やします。
- c. 「PLUS」をクリックして、異なるオプション/数量の同じ製品を追加するか、異なる製品を選択します。

ステップ 10.

HCI RACK SERVER

HCI AF220C-M6S-FRE **Services/Subscriptions**

Bundle Configuration: HCI-R2L-M6-OFFER

Set service preferences for this configuration

1: CISCO INTERSIGHT requires a minimum of 1 component(s). Please add additional quantities as necessary. (CE100010)
 2: The category CISCO INTERSIGHT is required. (CE100103)
 3: Please refer to the Nutanix Sizer Tool: <https://sizer.nutanix.com/#/home> before you proceed to do the Product Configuration. (CE202322)
 4: Please note that if Nutanix Mission Critical Software Support is purchased, it is recommended that Customer upgrade to CX Success Track Level 1 or Level 2 or Solution Support to ensure consistent SLA response time between Hardware and Software. Refer to https://www.cisco.com/c/dam/en_us/about/doing_business/legal/service_descriptions/docs/cisco-success-tracks.pdf for more information. (CE202322)

| Available Components | Unit List Price (USD) |
|--|-----------------------|
| HCI RACK SERVER | |
| HCI AF220C-M6S Cisco Compute Hyperconverged HCI AF220cM6 All Flash Node Estimated Lead Time: 21 days | 6,622.97 |
| HCI AF220C-M6S-FRE CCHC R2L Free HCI AF220cM6 All Flash Node Estimated Lead Time: 21 days | 0.00 |
| HCI AF220C-M6SN Cisco Compute Hyperconverged HCI AF220cM6 All Flash NVMe Node Estimated Lead Time: 21 days | 7,096.12 |
| HCI AF220C-M6SN-FRE | 0.00 |
| FABRIC INTERCONNECT | |
| NUTANIX SOFTWARE | |
| NUTANIX PROF SERVICE | |
| CISCO INTERSIGHT | |

| HCI RACK SERVER > 4 Selected (Min 0, Max 1200) | | | | |
|--|-----------------------|---------------------------|-----|---------------------------|
| Product | Unit List Price (USD) | Adjusted List Price (USD) | Qty | Extended List Price (USD) |
| HCI AF220C-M6S Valid Cisco Compute Hyperconverged HCI AF220cM6 All Flash Node Add Custom Name Edit Options Edit Services/Subscriptions Remove Line | | 50,300.88 | 3 | 545,164.32 |
| HCI AF220C-M6S-FRE Valid CCHC R2L Free HCI AF220cM6 All Flash Node Add Custom Name Edit Options Edit Services/Subscriptions Remove Line | | 1,417.50 | 1 | 1,417.50 |

Add a HCI RACK SERVER from the left panel

| FABRIC INTERCONNECT > 0 Selected (Min 0, Max 999999) | | | | |
|---|-----------------------|---------------------------|-----|---------------------------|
| Product | Unit List Price (USD) | Adjusted List Price (USD) | Qty | Extended List Price (USD) |
| NTX-SW Invalid Nutanix Software 3Y and above Add Custom Name Edit Options Remove Line Dependent Hardware | | 0.00 | 1 | 0.00 |
| Requested Start Date: 01-Apr-2024 Requested For: 36 Months From 01-Apr-2024 To 31-Mar-2027 Automatically Renews For: No Auto Renewal Billing Frequency: Prepaid Term | | | | |
| NTX-SW-FRE Invalid Nutanix R2L Free Software 3Y and above Add Custom Name Edit Options Remove Line Dependent Hardware | | 0.00 | 1 | 0.00 |
| Requested Start Date: 01-Apr-2024 Requested For: 36 Months From 01-Apr-2024 To 31-Mar-2027 Automatically Renews For: No Auto Renewal Billing Frequency: Prepaid Term | | | | |

Add a FABRIC INTERCONNECT from the left panel

NUTANIX SOFTWARE > 2 Selected (Min 2, Max 2)

a. [サービス/サブスクリプションの編集 (Edit Services/Subscriptions)] をクリックして、ハードウェアサポートの期間を編集します。

注： ハードウェア サポートの期間は、ソフトウェア サブスクリプション期間と一致させることをお勧めします。

ステップ 11.

HCI RACK SERVER

Service Subscription: HCIAF220C-M6S-FRE Price List: Global Price List in US Dollars (USD) Subscription Total (USD): 4,252.50

HCIAF220C-M6S-FRE **Services/Subscriptions**

You may receive additional discounts because you selected two or more years. See Quoting discount pages. (C0124)

Service: Non Serviceable Products

The duration that you entered has been successfully applied to all the services. (C0329)

Service Options

Choose Service Level from: All Service Programs

Search by Name & Description

Note: Cisco may still install another compatible service if required. Compatible services are the services that come with primary service and are based on products.

Time Duration: Duration Delay service start to Co-Term service to

Duration: **b**

 b

| Service SKU | Product SKU | Unit List Price (USD) | Qty | Total List Price (USD) |
|--|--|-----------------------|-----------------------|------------------------|
| Cisco Customer Experience Level 1 (1 ITEM) SERVICE PROGRAM | L1NCO (CX LEVEL 1 8X7XNCDOS) SUMMARY | | Duration 36 Months | |
| CON-L1NCO-HC220M6S CX LEVEL 1 8X7XNCDOS CCHC R2L Free HCIAF220... | HCIAF220C-M6S-FRE CCHC R2L Free HCIAF220dM6 All Flash Node PRODUCT SKU | 4,252.50 | 1 | 4,252.50 |

Configuration Summary All prices shown in USD

Services 4,252.50

 b

- a. [期間 (Term Duration)] を入力します。
- b. [適用 (Apply)] をクリックし、[完了 (Done)] をクリックします。

注： Nutanix ミッションクリティカルソフトウェアサポートを購入した場合は、ハードウェアとソフトウェアの間で一貫した SLA 応答時間を確保するために、CX Success Track レベル 1 またはレベル 2 またはソリューションサポートにアップグレードすることをお勧めします。詳細については、https://www.cisco.com/c/dam/en_us/about/doing_business/legal/service_descriptions/docs/cisco-success-tracks.pdf を参照してください。

ステップ 12.

HCI RACK SERVER

Bundle Configuration: HCI-R2L-M6-OFFER | Estimated Lead Time: 21 days | Price List: Global Price List (USD) | Total: 611,205.30

Set service preferences for this configuration: **HCIAF220C-M6S**, **HCIAF220C-M6S-FRE**

Split HW Lines for Multiple Ship Location

1: Please refer to the Nutanix Sizer Tool: <https://sizer.nutanix.com/#/home> before you proceed to do the Product Configuration. (CE202322)
 2: Please note that if Nutanix Mission Critical Software Support is purchased, it is recommended that Customer upgrade to CX Success Track Level 1 or Level 2 or Solution Support to ensure consistent SLA response time between Hardware and Software. Refer to https://www.cisco.com/c/dam/en_us/about/doing_business/legal/service_descriptions/docs/cisco-success-tracks.pdf for more information. (CE202322)

| Available Components | Unit List Price (USD) |
|---|-----------------------|
| HCI RACK SERVER | |
| HCIAF220C-M6S Cisco Compute Hyperconverged HCI AF220cM6 All Flash Node Estimated Lead Time: 21 days | 6,622.97 |
| HCIAF220C-M6S-FRE CCHC R2L Free HCI AF220cM6 All Flash Node Estimated Lead Time: 21 days | 0.00 |
| HCIAF220C-M6SN Cisco Compute Hyperconverged HCI AF220cM6 All Flash NVMe Node Estimated Lead Time: 21 days | 7,096.12 |
| FABRIC INTERCONNECT | |
| NUTANIX SOFTWARE | |
| NUTANIX PROF SERVICE | |
| CISCO INTERSIGHT | |

| HCI RACK SERVER > 4 Selected (Min 0, Max 1200) | | | | |
|--|-----------------------|---------------------------|-----|---------------------------|
| Product | Unit List Price (USD) | Adjusted List Price (USD) | Qty | Extended List Price (USD) |
| HCIAF220C-M6S Valid | | 50,300.88 | 2 | 363,442.88 |
| Cisco Compute Hyperconverged HCI AF220cM6 All Flash Node | | | | |
| Site 1 | | | | |
| HCIAF220C-M6S Valid | | 50,300.88 | 1 | 50,300.88 |
| Cisco Compute Hyperconverged HCI AF220cM6 All Flash Node | | | | |
| Site 2 | | | | |
| HCIAF220C-M6S-FRE Valid | | 4,252.50 | 1 | 4,252.50 |
| CCHC R2L Free HCI AF220cM6 All Flash Node | | | | |
| Site 2 | | | | |

Add a HCI RACK SERVER from the left panel

| FABRIC INTERCONNECT > 1 Selected (Min 0, Max 999999) | | | | |
|--|-----------------------|---------------------------|-----|---------------------------|
| Product | Unit List Price (USD) | Adjusted List Price (USD) | Qty | Extended List Price (USD) |
| HCI-FI-6536-M6 Valid | | 55,092.24 | 1 | 56,748.48 |
| Cisco Compute Hyperconverged Fabric Interconnect 6536 | | | | |
| Add Custom Name Edit Options Edit Services/Subscriptions Remove Line | | | | |

- a. サーバーまたはハードウェア コンポーネントを単一の注文を使用して複数の場所に出荷する必要がある場合、ユーザーは現在の行を複数の行に分割する必要があります。例を次に示します。

ステップ 13.

Fabric Interconnect

Software Image
Software License
Power Supply

| Available Components | Unit List Price (USD) |
|---|-----------------------|
| HCI RACK SERVER | |
| FABRIC INTERCONNECT | |
| HCI-FI-6536-M6 Cisco Compute Hyperconverged Fabric Interconnect 6536 Estimated Lead Time: 21 days | 35,196.24 |
| HCI-FI-64108-M6 Cisco Compute Hyperconverged Fabric Interconnect 64108 Estimated Lead Time: 21 days | 69,897.75 |
| HCI-FI-6454-M6 Cisco Compute Hyperconverged Fabric Interconnect 6454 Estimated Lead Time: 21 days | 48,390.75 |
| NUTANIX SOFTWARE | |
| NUTANIX PROF SERVICE | |
| CISCO INTERSIGHT | |

| HCI RACK SERVER > 3 Selected (Min 0, Max 1200) | | | | |
|--|---|---------------------------|-------------------|---------------------------|
| Product | Unit List Price (USD) | Adjusted List Price (USD) | Qty | Extended List Price (USD) |
| HCI-FI-6536-M6 Invalid | | 48,948.24 | 2 | 101,208.96 |
| Cisco Compute Hyperconverged Fabric Interconnect 6536 | | | | |
| Add Custom Name Edit Options Edit Services/Subscriptions Remove Line | | | | |
| Add a HCI RACK SERVER from the left panel | | | | |
| FABRIC INTERCONNECT > 2 Selected (Min 0, Max 999999) | | | | |
| Product | Unit List Price (USD) | Adjusted List Price (USD) | Qty | Extended List Price (USD) |
| HCI-FI-6536-M6 Invalid | | 48,948.24 | 2 | 101,208.96 |
| Cisco Compute Hyperconverged Fabric Interconnect 6536 | | | | |
| Add Custom Name Edit Options Edit Services/Subscriptions Remove Line | | | | |
| Add a FABRIC INTERCONNECT from the left panel | | | | |
| NUTANIX SOFTWARE > 2 Selected (Min 2, Max 2) | | | | |
| Product | Unit List Price (USD) | Adjusted List Price (USD) | Qty | Extended List Price (USD) |
| NTX-SW Invalid | | 0.00 | 1 | 0.00 |
| Nutanix Software 3Y and above | | | | |
| Add Custom Name Edit Options Remove Line Dependent Hardware | | | | |
| Requested Start Date | Requested For | Automatically Renews For | Billing Frequency | |
| 01-Apr-2024 | 36 Months From 01-Apr-2024 To 31-Mar-2027 | No Auto Renewal | Prepaid Term | |
| NTX-SW-FRE Invalid | | 0.00 | 1 | 0.00 |
| Nutanix R2L Free Software 3Y and above | | | | |
| Add Custom Name Edit Options Remove Line Dependent Hardware | | | | |
| Requested Start Date | Requested For | Automatically Renews For | Billing Frequency | |
| 01-Apr-2024 | 36 Months From 01-Apr-2024 To 31-Mar-2027 | No Auto Renewal | Prepaid Term | |

- a. 「PLUS」をクリックして、[MLB]の下にある HCI-FI-6536-M6 ATO で数量 2 を選択します。

- b. さらに構成が必要なため、HCI-FI-6536-M6 ATO ステータスが「無効」であることに注意してください。
- c. Configurator を入力するために、[オプションの編集 (Edit Option)] をクリックします。

ステップ 14.

The screenshot displays the Cisco Configurator interface for the product HCI-FI-6536-M6. The top section shows the product configuration and estimated lead time (21 days). Below this, a list of default options is shown, including Software Image, Software License, and Power Supply. The Configuration Summary table on the left lists the following items:

| Category | Qty | Extended List Price (USD) |
|----------------------------|-----|---------------------------|
| Deployment Mode | | |
| HCI-UCSM-MODE-M6 | 1 | 0.00 |
| Software Image | | |
| N10-MGT018 | 1 | 0.00 |
| Software License | | |
| HCI-FI-6500-SW | 1 | 9,045.00 |
| Power Supply | | |
| HCI-PSU-6536-ACM6 | 2 | 3,312.48 |
| Power Cable | | |
| Total | | 47,532.48 |
| Estimated Lead Time | | 21 days |

The right side of the interface shows the 'Power Cable' options table:

| SKU | Qty | Estimated Lead Time | Unit List Price (USD) |
|-----------------|-----|---------------------|-----------------------|
| NO-POWER-CORD | 2 | 3 days | 0.00 |
| CAB-250V-10A-BR | 2 | 7 days | 0.00 |
| CAB-JPN-3PIN | 2 | 21 days | 0.00 |
| CAB-9K10A-AU | 2 | 7 days | 0.00 |
| CAB-9K12A-NA | 2 | 7 days | 0.00 |

- a. 左側のウィンドウから周辺機器を選択して、HCI-FI-6536-M6 を構成します。展開モード、ソフトウェアイメージ、ソフトウェアライセンス、および電源がデフォルトで選択されています。トランシーバケーブル、および QSFP ケーブルはオプションの選択です。
- b. 電源ケーブルは必須の選択です。
- c. 完了したら [完了 (Done)] をクリックします。

ステップ 15.

Fabric Interconnect

Available Components Unit List Price (USD)

- HCI RACK SERVER
- HCI AF220C-M6S 6,622.97
Cisco Compute Hyperconverged HCI AF220cM6 All Flash Node
Estimated Lead Time: 21 days
- HCI AF220C-M6S-FRE 0.00
CCHC R2L Free HCI AF220cM6 All Flash Node
Estimated Lead Time: 21 days
- HCI AF220C-M6SN 7,096.12
Cisco Compute Hyperconverged HCI AF220cM6 All Flash NVMe Node
Estimated Lead Time: 21 days
- FABRIC INTERCONNECT
- NUTANIX SOFTWARE
- NUTANIX PROF SERVICE
- CISCO INTERSIGHT

HCI RACK SERVER > 4 Selected (Min 0, Max 4)

HCI-FI-6536-M6 → **Software Image**
Software License
Power Supply

| Product | Unit List Price (USD) | Adjusted List Price (USD) | Qty | Extended List Price (USD) |
|--------------------------|-----------------------|---------------------------|-----|---------------------------|
| HCI AF220C-M6S Valid | | | 3 | 545,164.32 |
| HCI AF220C-M6S-FRE Valid | 4,252.50 | | 1 | 4,252.50 |

Add a HCI RACK SERVER from the left panel

FABRIC INTERCONNECT > 2 Selected (Min 0, Max 999999)

| Product | Unit List Price (USD) | Adjusted List Price (USD) | Qty | Extended List Price (USD) |
|----------------------|-----------------------|---------------------------|-----|---------------------------|
| HCI-FI-6536-M6 Valid | | 48,948.24 | 2 | 101,208.96 |

Add a FABRIC INTERCONNECT from the left panel

NUTANIX SOFTWARE > 2 Selected (Min 2, Max 2)

| Product | Unit List Price (USD) | Adjusted List Price (USD) | Qty | Extended List Price (USD) |
|--------------------|-----------------------|---------------------------|-----|---------------------------|
| NTX-SW Invalid | | 0.00 | 1 | 0.00 |
| NTX-SW-FRE Invalid | | 0.00 | 1 | 0.00 |

Requested Start Date: 01-Apr-2024
Requested For: 36 Months From 01-Apr-2024 To 31-Mar-2027
Automatically Renews For: No Auto Renewal
Billing Frequency: Prepaid Term

a. ステータスには現在、[有効 (Valid)]として表示されています。

ステップ 16.

Fabric Interconnect

Available Components Unit List Price (USD)

- HCI RACK SERVER
- HCI AF220C-M6S 6,622.97
Cisco Compute Hyperconverged HCI AF220cM6 All Flash Node
Estimated Lead Time: 21 days
- HCI AF220C-M6S-FRE 0.00
CCHC R2L Free HCI AF220cM6 All Flash Node
Estimated Lead Time: 21 days
- HCI AF220C-M6SN 7,096.12
Cisco Compute Hyperconverged HCI AF220cM6 All Flash NVMe Node
Estimated Lead Time: 21 days
- FABRIC INTERCONNECT
- NUTANIX SOFTWARE
- NUTANIX PROF SERVICE
- CISCO INTERSIGHT

HCI RACK SERVER > 4 Selected (Min 0, Max 4)

HCI-FI-6536-M6 → **Services/Subscriptions**

| Product | Unit List Price (USD) | Adjusted List Price (USD) | Qty | Extended List Price (USD) |
|--------------------------|-----------------------|---------------------------|-----|---------------------------|
| HCI AF220C-M6S Valid | 50,300.88 | | 3 | 545,164.32 |
| HCI AF220C-M6S-FRE Valid | 4,252.50 | | 1 | 4,252.50 |

Add a HCI RACK SERVER from the left panel

FABRIC INTERCONNECT > 2 Selected (Min 0, Max 999999)

| Product | Unit List Price (USD) | Adjusted List Price (USD) | Qty | Extended List Price (USD) |
|----------------------|-----------------------|---------------------------|-----|---------------------------|
| HCI-FI-6536-M6 Valid | | 48,948.24 | 2 | 101,208.96 |

Add a FABRIC INTERCONNECT from the left panel

NUTANIX SOFTWARE > 2 Selected (Min 2, Max 2)

| Product | Unit List Price (USD) | Adjusted List Price (USD) | Qty | Extended List Price (USD) |
|--------------------|-----------------------|---------------------------|-----|---------------------------|
| NTX-SW Invalid | | 0.00 | 1 | 0.00 |
| NTX-SW-FRE Invalid | | 0.00 | 1 | 0.00 |

Requested Start Date: 01-Apr-2024
Requested For: 36 Months From 01-Apr-2024 To 31-Mar-2027
Automatically Renews For: No Auto Renewal
Billing Frequency: Prepaid Term

a. [サービス/サブスクリプションの編集 (Edit Services/Subscriptions)] をクリックして、ハードウェアサポートの期間を編集します。

注： ハードウェア サポートの期間は、ソフトウェア サブスクリプション期間と一致させることをお勧めします。

ステップ 17.

The screenshot displays the configuration interface for a Cisco Fabric Interconnect service. At the top, a green box highlights the 'Fabric Interconnect' title. Below it, the service details for 'HCI-FI-6536-M6' are shown, including a price list and a service total of 9,216.00 USD. A green box also highlights the 'Services/Subscriptions' section. In the 'Service Options' section, the 'Time Duration' is set to 36 months. Red arrows labeled 'b' indicate the steps: entering the duration, clicking 'Apply', and clicking 'Done'. A 'Configuration Summary' table at the bottom right shows the service and its price.

| Service SKU | Product SKU | Unit List Price (USD) | Qty | Total List Price (USD) |
|---|--|-----------------------|-----|------------------------|
| Cisco Customer Experience Level 1 (1 ITEM) SERVICE PROGRAM SUMMARY | L1NCO (CX LEVEL 1 8X7XNCDOS) Duration 36 Months | | | |
| CON-L1NCO-HCIFIM6 CX LEVEL 1 8X7XNCDOS Cisco Compute Hyperconver... SERVICE SKU | HCI-FI-6536-M6 Cisco Compute Hyperconverged Fabric Interconnect 6536 PRODUCT SKU | 9,216.00 | 1 | 9,216.00 |

- [期間 (Term Duration)] を入力します。
- [適用 (Apply)] をクリックし、[完了 (Done)] をクリックします。

注： Nutanix ミッションクリティカルソフトウェアサポートを購入した場合は、ハードウェアとソフトウェアの間で一貫した SLA 応答時間を確保するために、CX Success Track レベル 1 またはレベル 2 またはソリューションサポートにアップグレードすることをお勧めします。詳細については、https://www.cisco.com/c/dam/en_us/about/doing_business/legal/service_descriptions/docs/cisco-success-tracks.pdf を参照してください。

Nutanix Software Product Scope offering in Refuse to Lose Offer

| | |
|---|---|
| Nutanix Cloud Infrastructure (NCI) | NCI is a complete software stack to unify your hybrid cloud infrastructure including compute, storage and network, hypervisors, and containers, in public or enterprise clouds. |
| Nutanix Cloud Infrastructure Data (NCI-D) | Delivers rich data and storage services but does not include Nutanix compute and networking capabilities. No support for AHV. |
| Nutanix Cloud Infrastructure Edge (NCI-E) | Provides a Distributed Infrastructure Platform for small Edge Deployments. |

NUTANIX CLOUD INFRASTRUCTURE (NCI)



NUTANIX CLOUD INFRASTRUCTURE DATA (NCI-D)

NT-NCI-D-PRO-PR

License Tiers:

- STR (Starter)
- PRO (Professional)
- ULT (Ultimate)

Support Tier:

- PR (Production)
- MC (Mission Critical)
- FP: (US Federal Production)
- FM: (US Federal Mission Critical)

Available Feature Add-Ons:

- Security
SKU: NT-A-NCI-D-SEC-PR
 - Advanced Replication
SKU: NT-A-NCI-D-ADR-PR
- Feature Add-on license can only be added to NCI PRO tier licenses**

NUTANIX CLOUD INFRASTRUCTURE EDGE (NCI-E)

NT-NCI-E-PRO-PR

License Tiers:

- STR (Starter)
- PRO (Professional)
- ULT (Ultimate)

Support Tiers:

- PR (Production)
- MC (Mission Critical)
- AP (ASP Production)
- FM (US Federal Mission Critical)

- 1 TiB of NUS Pro per NCI-Edge cluster is included at no cost with NCI-Edge.
- NCI-Edge licenses must run on a dedicated licensed cluster with no core-based licensing. Mixing of NCI-Edge licenses with other types of NCI licensing within a cluster is not supported.
- NCI-Edge is limited to a maximum of 25 VMs in a cluster, with each VM being limited to a maximum of 96GB of memory.

Metric - VMs

ステップ 18.

NUTANIX SOFTWARE

NTX-SW

NCI

NCI-D

NCI-E

| Product | Unit List Price (USD) | Adjusted List Price (USD) | Qty | Extended List Price (USD) |
|--------------------------|-----------------------|---------------------------|-----|---------------------------|
| HCI AF220C-M6S Valid | | 50,300.88 | 3 | 545,164.32 |
| HCI AF220C-M6S-FRE Valid | | 4,252.50 | 1 | 4,252.50 |

| Product | Unit List Price (USD) | Adjusted List Price (USD) | Qty | Extended List Price (USD) |
|----------------------|-----------------------|---------------------------|-----|---------------------------|
| HCI-FI-6536-M6 Valid | | 55,092.24 | 2 | 113,496.96 |

| Product | Unit List Price (USD) | Adjusted List Price (USD) | Qty | Extended List Price (USD) |
|--------------------|-----------------------|---------------------------|-----|---------------------------|
| NTX-SW Invalid | | 0.00 | 1 | 0.00 |
| NTX-SW-FRE Invalid | | 0.00 | 1 | 0.00 |

Requested Start Date: 01-Apr-2024

Requested For: 36 Months From 01-Apr-2024 To 31-Mar- No Auto Renewal

Automatically Renews For: 2027

Billing Frequency: Prepaid Term

- a. NTX-SW（有料 Nutanix ソフトウェア）は、必須の選択として事前を選択されています。
- b. [オプションの選択（Select Options）]を選択して、製品を構成します。

注： NTX-SW のサブスクリプション期間は、36 ～ 60 カ月です。

ステップ 19.

NUTANIX SOFTWARE

| | | | |
|--|--|---|-----------------------------------|
| Offer Configuration NTX-SW(Part of HCI-R2L-M6-OFFER) | Estimated Lead Time NA | <div style="background-color: #4CAF50; color: white; padding: 5px; border-radius: 5px; font-weight: bold; display: inline-block;">NTX-SW</div> | Total (USD) 0.00 |
| Requested Terms and Billing | | <div style="background-color: #4CAF50; color: white; padding: 5px; border-radius: 5px; font-weight: bold; display: inline-block; margin-bottom: 5px;">NCI</div> <div style="background-color: #4CAF50; color: white; padding: 5px; border-radius: 5px; font-weight: bold; display: inline-block; margin-bottom: 5px;">NCI-D</div> <div style="background-color: #4CAF50; color: white; padding: 5px; border-radius: 5px; font-weight: bold; display: inline-block;">NCI-E</div> | Billing Frequency Prepaid Term |
| Requested Start Date 01-Apr-2024 | Requested For 36 Months From 01-Apr-2024 To 31-Mar-2027 | No Auto Renewal | |

1: Cisco will apply a standard lead time to your requested start date based on the selected product. Cisco may not be able to honor the requested start date (RSD). In some cases, our systems may require additional lead-time to provision your services. Submitting a RSD that is too early could cause customer subscription billing issues. Verify the requested start date with your implementation team that aligns with customer deployment readiness. (C0742)

2: Your subscription will start and be eligible to be invoiced: i) 30 days or less (7 days for A-FLEX/A-FLEX-3) after Cisco notifies you that any portion of the subscription is ready for you to provision OR, ii) the day any portion of the subscription is provisioned by Cisco, whichever of the two events happens first. (C01007)

REQUESTED FOR 36 Months From 01-Apr-2024 To 31-Mar-2027

| | |
|---|---|
| Requested Start Date ← a Day: 1, Month: Apr, Year: 2024 <small>Enter any date up between 29-Mar-2024 and 26-Jun-2024</small> | End Date ← b <input checked="" type="radio"/> Effective For 36 Months <small>Enter any whole month value from 36-84</small> <input type="radio"/> Co-Term to an End Date Day: 31, Month: Mar, Year: 2027 <small>Enter any date up between 31-Mar-2027 and 31-Mar-2031</small> |
| Automatically Renews On ← b <input type="radio"/> No Auto Renewal <input checked="" type="checkbox"/> Auto Renewal (Off) | Billing Frequency ← b <input checked="" type="radio"/> Prepaid Term <input type="radio"/> Prepaid Term |

- a. 希望開始日（RSD）は、HW Ship Date に依存するようになり、HW が出荷されると自動的に開始されます。RSD を変更すると、ソフトウェアは選択した RSD またはハードウェア出荷日のいずれか遅い方から開始されます。
- b. 【終了日（End Date）】（月単位の期間）はデフォルトで【36 か月（36 Months）】に設定され、【自動更新（オン/オフ）（Auto Renewal (on/off)）】はデフォルトで【オフ（Off）】に設定され、【請求頻度（Billing Frequency）】はデフォルトで【前払い期間（Prepaid Term）】に設定されます。それに応じて設定を変更することもできます。

ステップ 20.

NUTANIX SOFTWARE

| | | | |
|--|--|------------------------------|---------------------------|
| Offer Configuration NTX-SW(Part of HCI-R2L-M6-OFFER) | Estimated Lead Time NA | Price List Global Pr | Total (USD) 190,341.27 |
| Requested Terms and Billing | | NTX-SW | NCI |
| Requested Start Date 01-Apr-2024 | Requested For 36 Months From 01-Apr-2024 To 31-Mar-2027 | Automatic No Auto Renewal | NCI-D |
| | | | NCI-E |

1: To complete your order, please review product terms and acknowledge checkbox under EULA category from Configuration Summary (left-hand side). (CE202343)
 2: It is recommended that the user purchase Nutanix Professional Services: NCI Design Workshop + NCI Cluster Deployment or Expansion from NTX-SW-PS. (CE202155)

Your subscription will start and be eligible to be invoiced: i) 30 days or less (7 days for A-FLEX/A-FLEX-3) after Cisco notifies you that any portion of the subscription is ready for you to provision OR, ii) the day any portion of the subscription is provisioned by Cisco, whichever of the two events happens first. (C01007)

| Configuration Summary | | |
|--|--------------------|------------------------------------|
| Nutanix Cloud Infrastructure (NCI) | | |
| SKU | Qty | List Price |
| NT-NCI-STR-PR | 192 <i>Core</i> | \$27,5378 <i>Per Core/Month</i> |
| Nutanix Cloud Infrastructure Data (NCI-D) | | |
| Nutanix Cloud Infrastructure Edge (NCI-E) | | |
| EULA | | |
| Nutanix Support | | |
| SKU | Qty | List Price |
| SVS-NT-SUP | 1 | \$0.00 |
| Total | | \$190,341.27 |

| NTX-SW > Nutanix Cloud Infrastructure (NCI) | | | | |
|---|---------------|--|------------------------------------|--------|
| Nutanix Cloud Infrastructure (NCI) | | | | |
| Core | SKU | Description | Unit List Price (USD) | Action |
| 192 | NT-NCI-STR-PR | NCI Starter SW LIC & Production SW Supp per Core | \$27,5378 <i>Per Core/Month</i> | |

Restore Configuration Cancel Review Changes

- a. NTX-SW (Paid Nutanix ソフトウェア) の場合、Nutanix クラウドインフラストラクチャ (NCI) または Nutanix クラウドインフラストラクチャ データ (NCI-D) ライセンスが選択されている場合は、Paid サーバーで選択したプロセッサ コアの数量と一致する必要があります。サーバーの数量 : HCIAF220C-M6S = 3 プロセッサの数量 : HCI-CPU-I6430 = サーバーごとに 2、つまり 6 CPU。各 CPU には 32 個のコアがあり、合計コアは 192 個です。したがって、Nutanix ソフトウェア ライセンスの必要数量 = 192 です。

ステップ 21.

NUTANIX SOFTWARE

| | | | |
|--|--|------------------------|-----------------------------------|
| Offer Configuration NTX-SW(Part of HCI-R2L-M6-OFFER) | Estimated Lead Time NA | Price List Global P | Total (USD) 22,595.38 |
| Requested Terms and Billing ✎ | | | |
| Requested Start Date 📅 01-Apr-2024 | Requested For 36 Months From 01-Apr-2024 To 31-Mar-2027 | Automated No Auto | Billing Frequency Prepaid Term |

1: To complete your order, please review product terms and acknowledge checkbox under EULA category from Configuration Summary (left-hand side). (CE202343)

2: It is recommended that the user purchase Nutanix Professional Services: NCI Design Workshop + NCI Cluster Deployment or Expansion from NTX-SW-PS. (CE202155)

Your subscription will start and be eligible to be invoiced: i) 30 days or less (7 days for A-FLEX/A-FLEX-3) after Cisco notifies you that any portion of the subscription is ready for you to provision OR, ii) the day any portion of the subscription is provisioned by Cisco, whichever of the two events happens first. (C01007) ✕

Configuration Summary

Nutanix Cloud Infrastructure (NCI)

Nutanix Cloud Infrastructure Data (NCI-D)

Nutanix Cloud Infrastructure Edge (NCI-E)

| SKU | Qty | List Price |
|-----------------|-------------------------------|--|
| NT-NCI-E-STR-PR | 15 <i>Virtual Machines</i> | \$41.8433 <i>Per Virtual Machines/Month</i> |

EULA

Nutanix Support

| SKU | Qty | List Price |
|--------------|-----|--------------------|
| Total | | \$22,595.38 |

Restore Configuration
Cancel
Review Changes

NTX-SW > Nutanix Cloud Infrastructure Edge (NCI-E)

| Virtual Machines | SKU | Description | Unit List Price (USD) | Action |
|------------------|-----------------|--|--|--------|
| 15 | NT-NCI-E-STR-PR | NCI STR SW LIC for Edge Sites & Prod SW Supp Service per VM | \$41.8433 <i>Per Virtual Machines/Month</i> | 🗑️ |

↑

- a. NTX-SW (Paid Nutanix ソフトウェア) の場合、Nutanix クラウドインフラストラクチャ エッジ (NCI-E) ライセンスが選択されている場合、サーバーごとに最大 5 個の NCI-E ライセンスを選択できます。Paid サーバーの数量 : HCIAF220C-M6S = 3 したがって、許可される NCI-E ライセンスの数量は 15 です。

ステップ 22.

NUTANIX SOFTWARE

Offer Configuration: NTX-SW(Part of HCI-R2L-M6-OFFER) Estimated Lead Time: NA Total (USD): 190,341.27

Requested Terms and Billing

Requested Start Date: 01-Apr-2024 Requested For: 36 Months From 01-Apr-2024 To 31-Mar-2027

1: To complete your order, please review product terms and acknowledge checkbox under EULA category from Configuration Summary
 2: It is recommended that the user purchase Nutanix Professional Services: NCI Design Workshop + NCI Cluster Deployment or Expansion from NTX-SW-PS. (CE202155)

Your subscription will start and be eligible to be invoiced: i) 30 days or less (7 days for A-FLEX/A-FLEX-3) after Cisco notifies you that any portion of the subscription is ready for you to provision OR, ii) the day any portion of the subscription is provisioned by Cisco, whichever of the two events happens first. (C01007)

Configuration Summary

| SKU | Qty | List Price |
|--|--------------------|------------------------------------|
| Nutanix Cloud Infrastructure (NCI) | | |
| NT-NCI-STR-PR | 192 <i>Core</i> | \$27,5378 <i>Per Core/Month</i> |
| Nutanix Cloud Infrastructure Data (NCI-D) | | |
| Nutanix Cloud Infrastructure Edge (NCI-E) | | |
| EULA | | |
| Nutanix Support | | |
| SVS-NT-SUP | 1 | \$0.00 |
| Total | | \$190,341.27 |

NTX-SW > EULA

EULA

To complete your order, please check the box to the right to acknowledge and agree to the EULA Terms:

By checking this box or otherwise placing an order for a Nutanix product or service, you agree that: (1) use of Nutanix products and receipt of Nutanix services is governed solely by the Nutanix License and Services Agreement located at https://www.nutanix.com/legal/eula; (2) if you are a partner or distributor, or are otherwise placing an order on behalf of another person (a "Customer"), you have included a statement in your written order with the Customer that use of Nutanix products is governed solely by the Nutanix License and Services Agreement located at https://www.nutanix.com/legal/eula, and have obtained an acknowledgment from the Customer accepting the foregoing terms, and you agree to provide reasonable evidence of the Customer's acceptance of such terms to Nutanix upon the direct request of Nutanix; (3) Cisco makes no warranty regarding Nutanix products and services and Nutanix makes no warranty regarding Cisco products and services; (4) Cisco does not provide support for Nutanix products and services and Nutanix does not provide support for Cisco products and services; and (5) Cisco may provide the Customer's name, address, and other order details to Nutanix (and the customer has provided all necessary consents to permit the same).

Buttons: Restore Configuration, Cancel, Review Changes

- a. 注文を完了するには、右側のチェックボックスをオンにして、EULA 条件を確認して同意してください
- b. [変更の確認 (Review Changes)] をクリックして、[完了 (Done)] をクリックします。

ステップ 23.

NUTANIX SOFTWARE

Available Components

| Component | Unit List Price (USD) |
|---|-----------------------|
| HCI RACK SERVER | |
| FABRIC INTERCONNECT | |
| NUTANIX SOFTWARE | |
| NTX-SW | 0.00 |
| Nutanix Software 3Y and above 1 required | |
| NTX-SW-FRE | 0.00 |
| Nutanix R2L Free Software 3Y and above 1 required | |
| NUTANIX PROF SERVICE | |
| CISCO INTERSIGHT | |

HCI RACK SERVER > 4 Selected (Min 0, Max 100)

| Product | Unit List Price (USD) | Adjusted List Price (USD) | Qty | Extended List Price (USD) |
|--------------------|-----------------------|---------------------------|-----|---------------------------|
| NTX-SW-FRE | | | | |
| HCIACF220C-M6S | 50,300.88 | | 3 | 545,164.32 |
| HCIACF220C-M6S-FRE | 4,252.50 | | 1 | 4,252.50 |

FABRIC INTERCONNECT > 2 Selected (Min 0, Max 999999)

| Product | Unit List Price (USD) | Adjusted List Price (USD) | Qty | Extended List Price (USD) |
|----------------|-----------------------|---------------------------|-----|---------------------------|
| HCI-FI-6536-M6 | 55,092.24 | | 2 | 113,496.96 |

NUTANIX SOFTWARE > 2 Selected (Min 2, Max 2)

| Product | Unit List Price (USD) | Adjusted List Price (USD) | Qty | Extended List Price (USD) |
|------------|-----------------------|---------------------------|-----|---------------------------|
| NTX-SW | 27.54 | | 1 | 190,341.27 |
| NTX-SW-FRE | 0.00 | | 1 | 0.00 |

Requested Start Date: 01-Apr-2024 Requested For: 36 Months From 01-Apr-2024 To 31-Mar-2027 Automatically Renews For: 2027 Billing Frequency: Prepaid Term

- a. NTX-SW-FRE (Free Nutanix ソフトウェア) が必須の選択として事前に選択されています。
- b. [オプションの編集 (Edit Options)] をクリックして、製品を構成します。

ステップ 24. NTX-SW-FRE のサブスクリプション期間は、36 ~ 60 ヶ月です。

The screenshot shows the configuration page for Nutanix Software. At the top, there's a green box labeled 'NUTANIX SOFTWARE'. Below it, the 'Offer Configuration' section shows 'NTX-SW-FRE (Part of HCI-R2L-M6-OFFER)'. The 'Requested Terms and Billing' section shows 'Requested Start Date' as 01-Apr-2024 and 'Requested For' as 36 Months From 01-Apr-2024 To 31-Mar-2027. A blue arrow points from the 'NTX-SW-FRE' option to the 'NCI', 'NCI-D', and 'NCI-E' options. Red arrows labeled 'a' and 'b' point to the 'Requested Start Date' and 'End Date' fields, respectively. The 'Requested Start Date' is set to 01-Apr-2024, and the 'End Date' is set to 31-Mar-2027. The 'Billing Frequency' is set to 'Prepaid Term'. There are also 'Cancel' and 'Save Changes' buttons at the bottom right.

- a. 希望開始日 (RSD) は、HW Ship Date に依存するようになり、HW が出荷されると自動的に開始されます。RSD を変更すると、ソフトウェアは選択した RSD またはハードウェア出荷日のいずれか遅い方から開始されます。
- b. [終了日 (End Date)] (月単位の期間) はデフォルトで [36 か月 (36 Months)] に設定され、[自動更新 (オン/オフ) (Auto Renewal (on/off))] はデフォルトで [オフ (Off)] に設定され、[請求頻度 (Billing Frequency)] はデフォルトで [前払い期間 (Prepaid Term)] に設定されます。それに応じて設定を変更することもできます。

ステップ 25.

NUTANIX SOFTWARE

| | | | |
|--|--|--|--|
| Offer Configuration NTX-SW-FRE(Part of HCI-R2L-M6-OFFER) | Estimated Lead Time NA | Price List General Price List (U | Total (USD) 63,447.09 |
| Requested Terms and Billing | | NTX-SW-FRE | <div style="border: 1px solid black; padding: 2px; display: inline-block; margin-bottom: 5px;">NCI</div> <div style="border: 1px solid black; padding: 2px; display: inline-block; margin-bottom: 5px;">NCI-D</div> <div style="border: 1px solid black; padding: 2px; display: inline-block;">NCI-E</div> |
| Requested Start Date 01-Apr-2024 | Requested For 36 Months From 01-Apr-2024 To 31-Mar-2027 | Automatically Renew No Auto Renewal | Billing Frequency Prepaid Term |

1: To complete your order, please review product terms and acknowledge checkbox under EULA category from Configuration Summary (left-hand side). (CE202343)
 2: It is recommended that the user purchase Nutanix Professional Services: NCI Design Workshop + NCI Cluster Deployment or Expansion from NTX-SW-PS. (CE202155)

Your subscription will start and be eligible to be invoiced: i) 30 days or less (7 days for A-FLEX/A-FLEX-3) after Cisco notifies you that any portion of the subscription is ready for you to provision OR, ii) the day any portion of the subscription is provisioned by Cisco, whichever of the two events happens first. (C01007)

| Configuration Summary | | |
|--|-------------------|------------------------------------|
| Nutanix Cloud Infrastructure (NCI) | | |
| SKU | Qty | List Price |
| NT-NCI-STR-PR | 64 <i>Core</i> | \$27,5378 <i>Per Core/Month</i> |
| Nutanix Cloud Infrastructure Data (NCI-D) | | |
| Nutanix Cloud Infrastructure Edge (NCI-E) | | |
| EULA | | |
| Nutanix Support | | |
| SKU | Qty | List Price |
| S/S.NT.SI.P | 1 | \$0.00 |
| Total | | \$63,447.09 |

Restore Configuration
Cancel
Review Changes

NTX-SW-FRE > Nutanix Cloud Infrastructure (NCI)

| Core | SKU | Description | Unit List Price (USD) | Action |
|------|---------------|--|------------------------------------|--------|
| 64 | NT-NCI-STR-PR | NCI Starter SW LIC & Production SW Supp per Core | \$27,5378 <i>Per Core/Month</i> | 🗑️ |

- a. NTX-SW-FRE (Free Nutanix ソフトウェア) の場合、Nutanix クラウドインフラストラクチャ (NCI) または Nutanix クラウドインフラストラクチャ データ (NCI-D) ライセンスが選択されている場合は、Free サーバーで選択したプロセッサコアの数量と一致する必要があります。Free サーバーの数量：HCI AF220C-M6S-FRE = 1。プロセッサの数量：HCI-CPU-I6430 = サーバーごとに 2、つまり 2 CPU。各 CPU には 32 個のコアがあり、合計コアは 64 個です。したがって、Nutanix ソフトウェア ライセンスの必要数量 = 64 です。

注： 注： NTX-SW-FRE で選択した Nutanix ソフトウェア PID は、NTX-SW で選択した Nutanix ソフトウェア PID と同じである必要があります。

ステップ 26.

NUTANIX SOFTWARE

| | | | |
|--|--|-----------------|-----------------------------------|
| Offer Configuration NTX-SW-FRE (Part of HCI-R2L-M6-OFFER) | Estimated Lead Time NA | Price Global | Total (USD) 7,531.79 |
| Requested Terms and Billing | | | |
| Requested Start Date 01-Apr-2024 | Requested For 36 Months From 01-Apr-2024 To 31-Mar-2027 | No A | Billing Frequency Prepaid Term |

NTX-SW-FRE

NCI
NCI-D
NCI-E

1: To complete your order, please review product terms and acknowledge checkbox under EULA category from Configuration Summary (left-hand side). (CE202343)
2: It is recommended that the user purchase Nutanix Professional Services: NCI Design Workshop + NCI Cluster Deployment or Expansion from NTX-SW-PS. (CE202155)

Your subscription will start and be eligible to be invoiced: i) 30 days or less (7 days for A-FLEX/A-FLEX-3) after Cisco notifies you that any portion of the subscription is ready for you to provision OR, ii) the day any portion of the subscription is provisioned by Cisco, whichever of the two events happens first. (C01007)

Configuration Summary

Nutanix Cloud Infrastructure (NCI)

Nutanix Cloud Infrastructure Data (NCI-D)

Nutanix Cloud Infrastructure Edge (NCI-E)

| SKU | Qty | List Price |
|-----------------|------------------------------|--|
| NT-NCI-E-STR-PR | 5 <i>Virtual Machines</i> | \$41,8433 <i>Per Virtual Machines/Month</i> |

EULA

Nutanix Support

| SKU | Qty | List Price |
|--------------|-----|-------------------|
| Total | | \$7,531.79 |

Restore Configuration Cancel Review Changes

NTX-SW-FRE > Nutanix Cloud Infrastructure Edge (NCI-E)

Nutanix Cloud Infrastructure Edge (NCI-E)

| Virtual Machines | SKU | Description | Unit List Price (USD) | Action |
|------------------|-----------------|---|--|--------|
| 5 | NT-NCI-E-STR-PR | NCI STR SW LIC for Edge Sites & Prod SW Supp Service per VM | \$41,8433 <i>Per Virtual Machines/Month</i> | |

- a. NTX-SW-FRE (Free Nutanix ソフトウェア) の場合、Nutanix Cloud Infrastructure Edge (NCI-E) ライセンスが選択されている場合、サーバーごとに最大 5 つの NCI-E ライセンスを選択できます。ここでは、有料サーバーの数量 : H CIAF220C-M6S-FRE = 1 したがって、許可される NCI-E ライセンスの数量は 5 です。

注： 注： NTX-SW-FRE で選択した Nutanix ソフトウェア PID は、NTX-SW で選択した Nutanix ソフトウェア PID と同じである必要があります。

ステップ 27.

NUTANIX SOFTWARE

| | | | |
|--|--|--|-----------------------------------|
| Offer Configuration NTX-SW-FRE(Part of HCI-R2L-M6-OFFER) | Estimated Lead Time NA | Price List Global Price | Total (USD) 63,447.09 |
| Requested Terms and Billing | NTX-SW-FRE | <div style="border: 1px solid green; padding: 2px; display: inline-block;">NCI</div> <div style="border: 1px solid green; padding: 2px; display: inline-block;">NCI-D</div> <div style="border: 1px solid green; padding: 2px; display: inline-block;">NCI-E</div> | Billing Frequency Prepaid Term |
| Requested Start Date 01-Apr-2024 | Requested For 36 Months From 01-Apr-2024 To 31-Mar-2027 | Automatically Renewes For No Auto R | |

1: To complete your order, please review product terms and acknowledge checkbox under EULA category from Configuration Summary (left-hand side). (CE202343)
 2: It is recommended that the user purchase Nutanix Professional Services: NCI Design Workshop + NCI Cluster Deployment or Expansion from NTX-SW-PS. (CE202155)

Your subscription will start and be eligible to be invoiced: i) 30 days or less (7 days for A-FLEX/A-FLEX-3) after Cisco notifies you that any portion of the subscription is ready for you to provision OR, ii) the day any portion of the subscription is provisioned by Cisco, whichever of the two events happens first. (C01007)

Configuration Summary

Nutanix Cloud Infrastructure (NCI)

| SKU | Qty | List Price |
|---------------|------------|-----------------------------|
| NT-NCI-STR-PR | 64 Core | \$27,5378 Per Core/Month |

Nutanix Cloud Infrastructure Data (NCI-D)

Nutanix Cloud Infrastructure Edge (NCI-E)

EULA ← a

Nutanix Support

| SKU | Qty | List Price |
|--------------|-----|--------------------|
| SVS-NT-SHIP | 1 | \$n.n |
| Total | | \$63,447.09 |

Restore Configuration Cancel Review Changes ← b

NTX-SW-FRE > EULA

EULA

To complete your order, please check the box to the right to acknowledge and agree to the EULA Terms. ← a

By checking this box or otherwise placing an order for a Nutanix product or service, you agree that: (1) use of Nutanix products and receipt of Nutanix services is governed solely by the Nutanix License and Services Agreement located at <https://www.nutanix.com/legal/eula>; (2) if you are a partner or distributor, or are otherwise placing an order on behalf of another person (a "Customer"), you have included a statement in your written order with the Customer that use of Nutanix products is governed solely by the Nutanix License and Services Agreement located at <https://www.nutanix.com/legal/eula>, and have obtained an acknowledgment from the Customer accepting the foregoing terms, and you agree to provide reasonable evidence of the Customer's acceptance of such terms to Nutanix upon the direct request of Nutanix; (3) Cisco makes no warranty regarding Nutanix products and services and Nutanix makes no warranty regarding Cisco products and services; (4) Cisco does not provide support for Nutanix products and services and Nutanix does not provide support for Cisco products and services; and (5) Cisco may provide the Customer's name, address, and other order details to Nutanix (and the customer has provided all necessary consents to permit the same).

- a. 注文を完了するには、右側のチェックボックスをオンにして、EULA 条件を確認して同意してください
- b. [変更の確認 (Review Changes)] をクリックして、[完了 (Done)] をクリックします。

Nutanix Professional Services SKU

- Each professional SKU is 1-Year Term.
- The professional services needs to consumed within 1-Year period

| Product | Stage | Professional Services Offerings |
|---------|---------|-------------------------------------|
| NCI | Design | NCI Design Workshop |
| | Deploy | NCI Cluster Deployment or Expansion |
| | Migrate | Virtual Machine Migration Workshop |
| | Migrate | Virtual Machine Migration |

ステップ 28.

The screenshot displays a shopping cart interface with the following items:

| Product | Unit List Price (USD) | Adjusted List Price (USD) | Qty | Extended List Price (USD) |
|--|-----------------------|---------------------------|-----|---------------------------|
| FABRIC INTERCONNECT > 2 Selected (Min 0, Max 999999) | | | | |
| HCI-FI-6536-M6 | 55,092.24 | 55,092.24 | 2 | 113,496.96 |
| NUTANIX SOFTWARE > 2 Selected (Min 2, Max 2) | | | | |
| NTX-SW | 27.54 | 27.54 | 1 | 190,341.27 |
| NTX-SW-FRE | 27.54 | 27.54 | 1 | 63,447.09 |
| NUTANIX PROF SERVICE > 1 Selected (Min 0, Max 1) | | | | |
| NTX-SW-PS | -- | -- | 1 | -- |

- ユーザーは NTX-SW-PS を購入することをお勧めします。をクリックして選択してください
- [編集 (Edit)] オプションをクリックして、製品を構成します。

ステップ 29.

NUTANIX PROF SERVICE

Offer Configuration: NTX-SW-PS (Part of HCI-R2L-M6-OFFER) | Estimated Lead Time: NA | Price List (USD)

NTX-SW-PS → **DESIGN**
DEPLOYMENT
WORKSHOP

Requested Terms and Billing: Requested Start Date: 01-Apr-2024 | Requested For: 1 Months From 01-Apr-2024 To 30-Apr-2024

To complete your order, please review product terms and acknowledge checkbox under EULA category from Configuration Summary (left-hand side), (CE202343)

Your subscription will start and be eligible to be invoiced: i) 30 days or less (7 days for A-FLEX/A-FLEX-3) after Cisco notifies you that any portion of the subscription is ready for you to provision OR, ii) the day any portion of the subscription is provisioned by Cisco, whichever of the two events happens first. (C01007)

Configuration Summary

Nutanix Cloud Infrastructure (NCI) Services ← **a**

EULA

Nutanix Support

| SKU | Qty | List Price |
|------------|-----------|--------------------------|
| SVS-NT-SUP | 1 Each | \$0.00 Per Each/Month |

Total \$0.00

Restore Configuration | Cancel | Review Changes

NTX-SW-PS > Nutanix Cloud Infrastructure (NCI) Services

Nutanix Cloud Infrastructure (NCI) Services

NCI Design Workshop ← **a**

| Units | SKU | Description | Unit List Price (USD) | Action |
|-------|----------------|---|--|--------|
| Qty | NT-W-DS-STR | NCI Design Workshop - Starter - Workshop Only | Enter Qty to see List Price Per Units/Month | |
| Qty | NT-W-DS-STR-SD | NCI Design Workshop - Starter - Standard Doc | Enter Qty to see List Price Per License/Month | |
| Qty | NT-W-DS-STR-ED | NCI Design Workshop - Starter - Enhanced Doc | Enter Qty to see List Price Per License/Month | |
| Qty | NT-W-DS-PRO | NCI Design Workshop - Pro - Workshop Only | Enter Qty to see List Price Per Sites/Month | |
| Qty | NT-W-DS-PRO-SD | NCI Design Workshop - Pro - Standard Doc | Enter Qty to see List Price Per Sites/Month | |
| Qty | NT-W-DS-PRO-ED | NCI Design Workshop - Pro - Enhanced Doc | Enter Qty to see List Price Per Sites/Month | |
| Qty | NT-W-DS-ULT-SD | NCI Design Workshop - Ultimate - Standard Doc | Enter Qty to see List Price Per Sites/Month | |
| Qty | NT-W-DS-ULT-ED | NCI Design Workshop - Ultimate - Enhanced Doc | Enter Qty to see List Price Per Sites/Month | |

NCI Cluster Deployment or Expansion ← **a**

| Units | SKU | Description | Unit List Price (USD) | Action |
|-------|-----------------|--|--|--------|
| Qty | NT-S-DP-STR-AVB | NCI Cluster Deployment or Expansion - Starter - AHV - Base | Enter Qty to see List Price Per Units/Month | |
| Qty | NT-S-DP-STR-AVV | NCI Cluster Deployment or Expansion - Starter - AHV - Var | Enter Qty to see List Price Per Node/Month | |

- a. NTX-SW 下で NCI ライセンスを選択しているため、Nutanix Professional Services を選択することをお勧めします。NCI Design Workshop + NCI Cluster Deployment または Expansion SKU
- b. NCI Cluster Deployment または Expansion Variable SKU の数量は、サーバー QTY と一致する必要があります。

ステップ 30.

NUTANIX SOFTWARE

Offer Configuration: NTX-SW-PS(Part of HCI-R2L-M6-OFFER) Estimated Lead Time: NA Price List: Global Price Total (USD): 0.00

Requested Terms and Billing **NTX-SW-PS** **DESIGN** **DEPLOYMENT** **WORKSHOP**

Requested Start Date: 01-Apr-2024 Requested For: 1 Months From 01-Apr-2024 To 30-Apr-2024 Automatical: No Auto Renewal Billing Frequency: Prepaid Term

To complete your order, please review product terms and acknowledge checkbox under EULA category from Configuration Summary (left-hand side). (CE202343)

Your subscription will start and be eligible to be invoiced: i) 30 days or less (7 days for A-FLEX/A-FLEX-3) after Cisco notifies you that any portion of the subscription is ready for you to provision OR, ii) the day any portion of the subscription is provisioned by Cisco, whichever of the two events happens first. (C01007)

Configuration Summary

Nutanix Cloud Infrastructure (NCI) Services

EULA ← a

Nutanix Support

| SKU | Qty | List Price |
|------------|-----------|--------------------------|
| SVS-NT-SUP | 1 Each | \$0.00 Per Each/Month |

Total \$0.00

Restore Configuration Cancel **Review Changes** ← b

NTX-SW-PS > EULA

EULA

To complete your order, please check the box to the right to acknowledge and agree to the EULA Terms: ← a

By checking this box or otherwise placing an order for a Nutanix product or service, you agree that: (1) use of Nutanix products and receipt of Nutanix services is governed solely by the Nutanix License and Services Agreement located at <https://www.nutanix.com/legal/eula>; (2) if you are a partner or distributor, or are otherwise placing an order on behalf of another person (a "Customer"), you have included a statement in your written order with the Customer that use of Nutanix products is governed solely by the Nutanix License and Services Agreement located at <https://www.nutanix.com/legal/eula>, and have obtained an acknowledgment from the Customer accepting the foregoing terms, and you agree to provide reasonable evidence of the Customer's acceptance of such terms to Nutanix upon the direct request of Nutanix; (3) Cisco makes no warranty regarding Nutanix products and services and Nutanix makes no warranty regarding Cisco products and services; (4) Cisco does not provide support for Nutanix products and services and Nutanix does not provide support for Cisco products and services; and (5) Cisco may provide the Customer's name, address, and other order details to Nutanix (and the customer has provided all necessary consents to permit the same).

- a. 注文を完了するには、右側のチェックボックスをオンにして、EULA 条件を確認して同意してください
- b. [変更の確認 (Review Changes)] をクリックして、[完了 (Done)] をクリックします。

ステップ 31.

Cisco Intersight

DC-MGT-SAAS

Available Components Unit List Price (USD)

- ① HCI RACK SERVER
- ① FABRIC INTERCONNECT
- ① NUTANIX SOFTWARE
- ① NUTANIX PROF SERVICE
- ① CISCO INTERSIGHT

DC-MGT-SAAS Cisco Intersight SaaS 0.00

CNDL/DESELECT Conditional/Default Estimated Lead Time: --

| Product | Unit List Price (USD) | Adjusted List Price (USD) | Qty | Extended List Price (USD) |
|---|-----------------------|---------------------------|-----|---------------------------|
| HCI-AF220C-M6S Valid Add Custom Name Edit Options Edit Services/Subscriptions Remove Line | 50,300.88 | | 3 | 545,164.32 |
| HCI-AF220C-M6S-FRE Valid Add Custom Name Edit Options Edit Services/Subscriptions Remove Line | | | | 4,252.50 |
| FABRIC INTERCONNECT - 2 Selected (Min 0, Max 999999) | | | | |
| HCI-FI-6534-M6 Valid Add Custom Name Edit Options Edit Services/Subscriptions Remove Line | 55,092.24 | | 2 | 113,496.96 |
| NUTANIX SOFTWARE - 2 Selected (Min 2, Max 2) | | | | |
| NTX-SW Valid Add Custom Name Edit Options Remove Line Dependent Hardware | 27.54 | | 1 | 190,341.27 |
| NTX-SW-FRE Valid Add Custom Name Edit Options Remove Line Dependent Hardware | 27.54 | | 1 | 63,447.09 |
| NUTANIX PROF SERVICE - 1 Selected (Min 0, Max 1) | | | | |
| NTX-SW-PS Valid Add Custom Name Edit Options Remove Line Dependent Hardware | 29,882.57 | | 1 | 29,208.08 |
| CISCO INTERSIGHT - 1 Selected (Min 1, Max 1) | | | | |
| DC-MGT-SAAS Invalid Add Custom Name Edit Options Remove Line Dependent Hardware | | | 1 | |

Requested Start Date: 01-Apr-2024 Requested For: 36 Months From 01-Apr-2024 To 31-Mar-2027 Automatically Renews For: No Auto Renewal Billing Frequency: Prepaid Term

Requested Start Date: 01-Apr-2024 Requested For: 12 Months On 01-Apr-2027 Automatically Renews For: No Auto Renewal Billing Frequency: Prepaid Term

← a ← b

- a. ハードウェア サポートの期間は、ソフトウェア サブスクリプション期間と同調させることをお勧めします。
- b. Intersight ソフトウェアを以前に購入していない場合は、Intersight を選択する必要があります。構成するには、「PLUS」をクリックして、[オプションの編集 (Edit Options)] をクリックします。

ステップ 32.

The screenshot shows the Cisco Intersight configuration interface. At the top, there is a green box labeled "Cisco Intersight" with an arrow pointing to a blue box labeled "DC-MGT-SAAS". Below this, the "Requested Terms and Billing" section is visible. It includes fields for "Requested Start Date" (01-Apr-2024), "Requested For" (36 Months From 01-Apr-2024 To 31-Mar-2027), "Automatically Renews For" (12 Months On 01-Apr-2027), and "Billing Frequency" (Prepaid Term). There are also red arrows labeled 'a' and 'b' pointing to the "Requested Start Date" field, the "End Date" field (set to 36 Months), the "Auto Renewal" toggle (set to On), and the "Billing Frequency" dropdown (set to Prepaid Term).

- a. 希望開始日 (RSD) は、HW Ship Date に依存するようになり、HW が出荷されると自動的に開始されます。RSD を変更すると、ソフトウェアは選択した RSD またはハードウェア出荷日のいずれか遅い方から開始されます。
- b. [終了日 (End Date)] (月単位の期間) はデフォルトで [36 か月 (36 Months)] に設定され、[自動更新 (オン/オフ) (Auto Renewal (on/off))] はデフォルトで [オフ (Off)] に設定され、[請求頻度 (Billing Frequency)] はデフォルトで [前払い期間 (Prepaid Term)] に設定されます。それに応じて設定を変更することもできます。

ステップ 33.

Cisco Intersight

DC-MGT-SAAS

Offer Configuration: DC-MGT-SAAS(Part of HCI-R2L-M6-OFFER) | Estimated Lead Time: NA | Price List: Global | Total (USD): 0

Requested Terms and Billing

Requested Start Date: 01-Apr-2024 | Requested For: 36 Months From 01-Apr-2024 To 31-Mar-2027 | Automatically Renews For: 12 Months On 01-Apr-2027 | Billing Frequency: Prepaid Term

Please note that Cisco recommends Solution Support with Intersight which solves complex issues on average 44% faster than product support. For complete details, please refer to the following URL: https://www.cisco.com/c/m/en_us/customer-experience/support/solution-support.html (CE202322)

Your subscription will start and be eligible to be invoiced: i) 30 days or less (7 days for A-FLEX/A-FLEX-3) after Cisco notifies you that any portion of the subscription is ready for you to provision OR, ii) the day any portion of the subscription is provisioned by Cisco, whichever of the two events happens first. (C01007)

Configuration Summary

Cisco Intersight 2.0 Infrastructure Services

| SKU | Qty | List Price |
|---|----------|--------------------------|
| DC-MGT-IS-SAAS-ES | 4 Device | \$35.00 Per Device/Month |
| Cisco Intersight Workload Optimizer (IWO) - SaaS | | |
| Cisco Intersight Support | | |
| SKU | Qty | List Price |
| SVS-DCM-SUPT-BAS | 1 Each | \$0.00 Per Each/Month |
| Auto Expansion | | |
| Total | | \$5,040.00 |

DC-MGT-SAAS > Cisco Intersight 2.0 Infrastructure Services

Cisco Intersight 2.0 Infrastructure Services

| Device | SKU | Description | Unit List Price (USD) | Action |
|--------|--------------------|---|--|--------|
| 4 | DC-MGT-IS-SAAS-ES | Infrastructure Services SaaS/CVA - Essentials | \$35.00 Per Device/Month | |
| Qty | DC-MGT-IS-SAAS-AD | Infrastructure Services SaaS/CVA - Advantage | Enter Qty to see List Price Per Device/Month | |
| Qty | DC-MGT-IS-PVAPP-ES | Infrastructure Services PVA - Essentials | Enter Qty to see List Price Per Device/Month | |
| Qty | DC-MGT-IS-PVAPP-AD | Infrastructure Services PVA - Advantage | Enter Qty to see List Price Per Device/Month | |

Add-Ons

| Device | SKU | Description | Unit List Price (USD) | Action |
|--------|----------------|---|--|--------|
| Qty | DC-MGT-IS-UCSD | UCS Director - 1 Server License (includes Network, Storage) | Enter Qty to see List Price Per Device/Month | |

- a. オファー DC-MGT-SAAS の下の Cisco Intersight 2.0 インフラストラクチャ サービス ライセンスの数量は、選択されたサーバの数量と同じである必要があります。数量を入力します。

ステップ 34.

Cisco Intersight

DC-MGT-SAAS

Offer Configuration: DC-MGT-SAAS(Part of HCI-R2L-M6-OFFER) | Estimated Lead Time: NA | Price List: Global | Total (USD): 0

Requested Terms and Billing

Requested Start Date: 01-Apr-2024 | Requested For: 36 Months From 01-Apr-2024 To 31-Mar-2027 | Automatically Renews For: 12 Months On 01-Apr-2027 | Billing Frequency: Prepaid Term

Please note that Cisco recommends Solution Support with Intersight which solves complex issues on average 44% faster than product support. For complete details, please refer to the following URL: https://www.cisco.com/c/m/en_us/customer-experience/support/solution-support.html (CE202322)

Your subscription will start and be eligible to be invoiced: i) 30 days or less (7 days for A-FLEX/A-FLEX-3) after Cisco notifies you that any portion of the subscription is ready for you to provision OR, ii) the day any portion of the subscription is provisioned by Cisco, whichever of the two events happens first. (C01007)

Configuration Summary

DC-MGT-SAAS > Cisco Intersight Support

Cisco Intersight Support

| Each | SKU | Description | Unit List Price (USD) | Action |
|------|------------------|------------------------------|--|--------|
| Qty | SVS-SSTCS-DCMGMT | Solution Support for DC Mgmt | Enter Qty to see List Price Per Each/Month | |
| Qty | SVS-L1DCS-INTER | CXL1 for INTERSIGHT | Enter Qty to see List Price Per Each/Month | |
| Qty | SVS-L2DCS-INTER | CXL2 for INTERSIGHT | Enter Qty to see List Price Per Each/Month | |
| 1 | SVS-DCM-SUPT-BAS | Basic Support for DCM | \$0.00 Per Each/Month | |

- a. Cisco Intersight License には、個別のサポートが付属しています。基本組み込み型サポートはデフォルトの選択です。Nutanix ミッションクリティカル ソフトウェア サポートを購入した場合は、お客様が HW の Solution Support または CX Success Track L1 または L2 にアップグレードすることをお勧めします。

ステップ 35.

The screenshot shows a configuration tool interface with a sidebar on the left titled 'Available Components' and a main table on the right. The sidebar lists various components like HICAF220C-M65, HICAF220C-M65-FRE, HICAF220C-M65-N, HICAF220C-M65-FRE, FABRIC INTERCONNECT, NUTANIX SOFTWARE, NUTANIX PROF SERVICE, and CISCO INTERSIGHT. The main table displays a list of products with columns for Unit List Price, Adjusted List Price, Qty, and Extended List Price. A red box labeled 'a' highlights the 'Nutanix Software' section, and a red box labeled 'b' highlights the 'Nutanix Professional Service' section. A red box labeled 'c' is in the top right corner near the 'Done' button. A red arrow points from 'a' to the 'Valid' status of the software items.

- a. 各製品のステータスが [有効 (Valid)] であり、警告メッセージがなくなると MLB の構成が完了します。
- b. 「PLUS」をクリックして、展開して、各製品に行った選択を表示します。
- c. MLB 構成を完了するために、[完了 (Done)] をクリックします。

ステップ 36.

The screenshot displays a procurement system interface with the following components and details:

| Product | Unit List Price (USD) | Adjusted List Price (USD) | Qty | Extended List Price (USD) |
|---|-----------------------|---------------------------|-----|---------------------------|
| HCI RACK SERVER - 4 | | | | |
| HCI AF220C-M63 | | | | 545,164.32 |
| HCI AF220C-M63-FRE | 4,252.50 | | 1 | 4,252.50 |
| FABRIC INTERCONNECT - 2 Selected (Min 0, Max 999999) | | | | |
| HCI-FI-4633-M6 | 55,002.24 | | 2 | 113,496.96 |
| NUTANIX SOFTWARE - 2 Selected (Min 2, Max 2) | | | | |
| NTX-SW | 27.54 | | 1 | 190,341.27 |
| NTX-SW-FRE | 27.54 | | 1 | 63,447.09 |
| NUTANIX PROF SERVICE - 1 Selected (Min 0, Max 1) | | | | |
| NTX-SW-P9 | 26,882.57 | | 1 | 29,208.08 |
| CISCO INTERSIGHT - 1 Selected (Min 1, Max 1) | | | | |
| CNDL-DESELECT | 0.00 | | 1 | 0.00 |

- CNDL-DESELECT は、お客様が EA 契約を介して Cisco Intersight ライセンスをすでに購入している場合、または注文が Disti Fulfillment である場合にのみ選択することを意図しています。「PLUS」をクリックして選択してください
- サーバーが機能するには、Intersight の選択が必要であることに注意してください。[オプションの選択 (Select Options)] をクリックして構成します。

ステップ 37.

Cisco Intersight

Product Configuration: CNDL-DESELECT part of HCI-R2L-M6-OFFER Estimated Lead Time: 7 days Price List: US

CNDL-DESELECT

⚠️ CNDL-DESELECT quantity 1 requires a minimum quantity of 1 from Reason Codes (CE100012)

Configuration Summary View Full Summary

| Category | Qty | Extended List Price (USD) |
|---------------------|-----|---------------------------|
| Reason Codes | | |

Total 0.00
Estimated Lead Time 7 days

Reset Configuration Cancel Done

Option Search Multiple Options Search

CNDL-DESELECT > Reason Codes

Reason Codes ⚠️

| SKU | Qty | Estimated Lead Time | Unit List Price (USD) |
|--|-----|---------------------|-----------------------|
| <input type="radio"/> OPTOUT-OWN-EA License not needed: Customer already owns Licenses in an EA | 1 | 3 days | 0.00 |
| <input type="radio"/> OPTOUT-OWN-LIC License not needed: Customer already owns License | 1 | 3 days | 0.00 |
| <input type="radio"/> OPTOUT-DISTI-ONLY For Disti when ordering mandatory licenses separately | 1 | 3 days | 0.00 |

[Show Incompatible SKUs](#)

a. 適切な [理由コード (Reason Code)] を選択してください

ステップ 38.

Bundle Configuration: HCI-R2L-M6-OFFER Estimated Lead Time: 21 days Price List: Global Price List (USD) Total: \$45,910.22

⚠️ 1. Please refer to the Nutanix Sizer Tool: https://sizer.nutanix.com/#home before you proceed to do the Product Configuration. (CE202322)
⚠️ 2. Please note that Intersight is required selection. If you have not previously purchased Intersight please make selection. (CE202322)
⚠️ 3. Please note that if Nutanix Mission Critical Software Support is purchased, it is recommended that Customer upgrade to CPE.

⚠️ Level 1 or Level 2 or Solution Support to ensure consistent SLA response time between Hardware and Software. Refer to https://www.cisco.com/c/en/us/about/doing_business/legal/service_descriptions/doc/cisco-success-tracks.pdf for more information. (CE202322)

Available Components

- HCI RACK SERVER
- HCI R2L-M6-S 6,822.87
- HCI R2L-M6-S-FRE 0.00
- HCI R2L-M6-SN 7,096.52
- HCI R2L-M6-SN-FRE 0.00
- FABRIC INTERCONNECT
- NUTANIX SOFTWARE
- NUTANIX PROF SERVICE
- CISCO INTERSIGHT

BACK SERVER - 4 Selected (Min: 0, Max: 1200)

| Product | Unit List Price (USD) | Adjusted List Price (USD) | Qty | Extended List Price (USD) |
|--|-----------------------|---------------------------|-----|---------------------------|
| HCI R2L-M6-S Valid Cisco Compute Hyperconverged HCI R2L-M6-S All Flash Node | 50,300.00 | | 3 | 145,904.12 |
| HCI R2L-M6-S-FRE Valid CNDL R2L-Free HCI R2L-M6-S All Flash Node | 4,252.50 | | 1 | 4,252.50 |

FABRIC INTERCONNECT - 2 Selected (Min: 0, Max: 999999)

| Product | Unit List Price (USD) | Adjusted List Price (USD) | Qty | Extended List Price (USD) |
|--|-----------------------|---------------------------|-----|---------------------------|
| HCI-F14538-M6 Valid Cisco Compute Hyperconverged Fabric Interconnect 9336 | 55,982.24 | | 2 | 111,964.48 |

NUTANIX SOFTWARE - 2 Selected (Min: 2, Max: 2)

| Product | Unit List Price (USD) | Adjusted List Price (USD) | Qty | Extended List Price (USD) |
|---|-----------------------|---------------------------|-----|---------------------------|
| NTX-19W Valid Nutanix Software 19 and above | 27.54 | | 1 | 190,341.27 |
| NTX-19W-FRE Valid Nutanix R2L-Free Software 19 and above | 27.54 | | 1 | 62,447.09 |

NUTANIX PROF SERVICE - 1 Selected (Min: 0, Max: 1)

| Product | Unit List Price (USD) | Adjusted List Price (USD) | Qty | Extended List Price (USD) |
|--|-----------------------|---------------------------|-----|---------------------------|
| NTX-19W-PS Valid Nutanix Professional Service | 29,205.08 | | 1 | 29,205.08 |

CISCO INTERSIGHT - 1 Selected (Min: 1, Max: 1)

| Product | Unit List Price (USD) | Adjusted List Price (USD) | Qty | Extended List Price (USD) |
|--|-----------------------|---------------------------|-----|---------------------------|
| CNDL-DESELECT Valid Conditional Default | 0.00 | | 1 | 0.00 |

a. 各製品のステータスが [有効 (Valid)] であり、警告メッセージがなくなると MLB の構成が完了します。

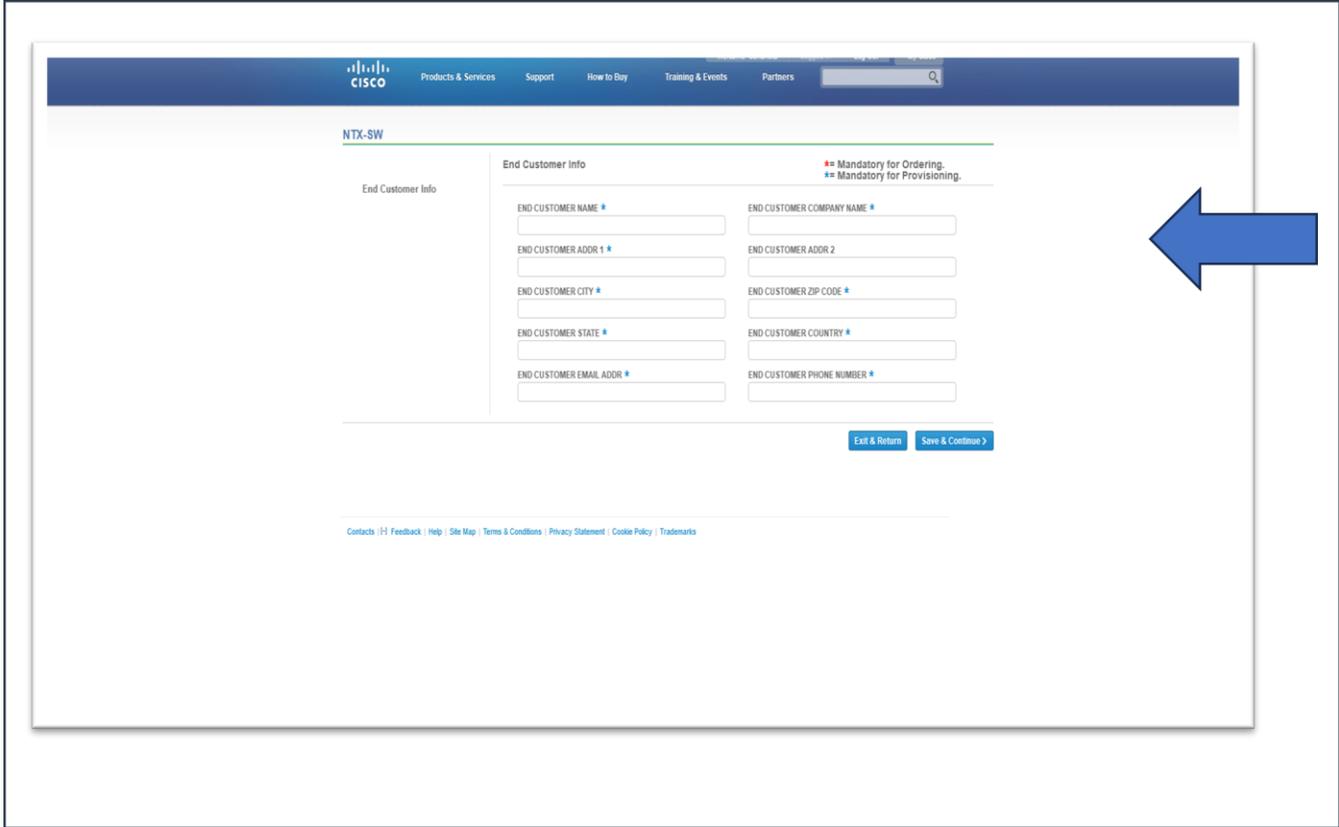
- b. 「PLUS」をクリックして、展開して、各製品に行った選択を表示します。
- c. MLB 構成を完了するために、[完了 (Done)]をクリックします。

Nutanix ソフトウェア プロビジョニングの詳細

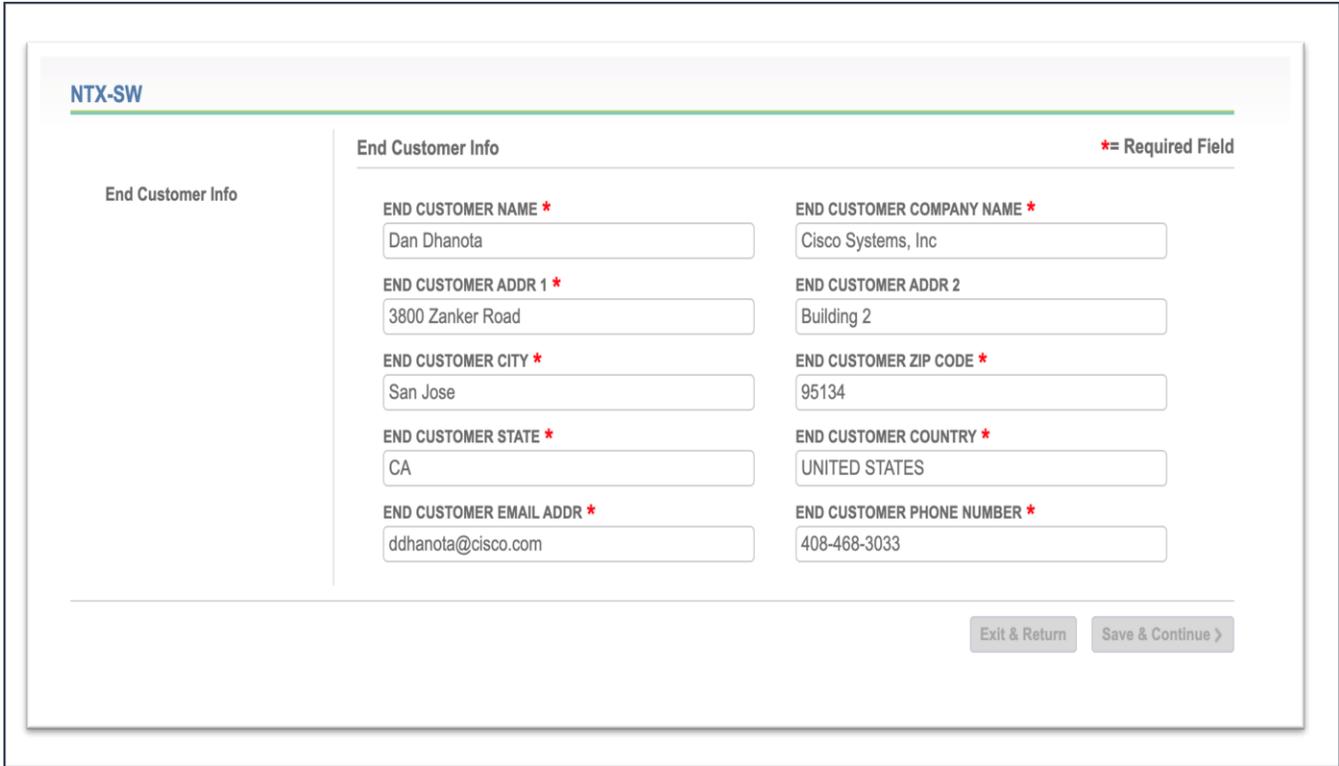
以下のフィールドにプロビジョニングの詳細を入力します。

The screenshot displays the Nutanix software provisioning interface. At the top, there is a navigation bar with tabs for Catalog, Estimates, Deals & Quotes, Orders, Subscriptions & Services, and Software. Below the navigation bar, there is a search bar and a set of tabs for LABEL.TABS.ITEMS, Discounts, Shipping and Install, Billing, and Review and Submit. The main content area shows order details, including ORDER NAME, WEB ORDER ID, PURCHASE ORDER #, PRICE LIST, END CUSTOMER SMART ACCOUNT, STATUS, INTENDED USE, CREATED BY, LAST UPDATED BY, and HOLDING SMART ACCOUNT. Below this, there is a section for 'Set preferences for this order' with buttons for 'Check Local Validations', 'Save', and 'Save and Continue'. A message indicates that federal preferences defined for this order will not be reflected in the corresponding quotes or estimates. Below this, there is a search bar and a table of line items. The table has columns for P.O. Line Reference, Estimated Lead Time, Unit List Price (USD), Qty, and Ext. List Price (USD). The first line item is '1.0 NTX-SW Nutanix Software 3Y and above' with a unit list price of 27.54 and a quantity of 1, resulting in an extended list price of 991.36. Below the table, there are several fields for provisioning details, including 'Requested Start Date', 'Requested For Months', 'Automatically Renews For', 'Billing Frequency', and 'Provision Details'. A blue arrow points to the 'Provision Details' field, which is currently set to 'Incomplete'.

エンドユーザーの情報を以下のフィールドに入力します。



参照/例については、以下の記入済みフォームを参照してください。



関連資料

スペック シート :

[Cisco Compute Hyperconverged with Nutanix-HCIAF220 M6 All-NVMe/All-Flash Server](#)

[Cisco Compute Hyperconverged with Nutanix-HCIAF240 M6 All-Flash Server](#)

[Nutanix Sizer](#) ツール

Sizer ユーザーガイド : <https://portal.nutanix.com/page/documents/details?targetId=Sizer-User-Guide:Sizer-User-Guide>

Nutanix Professional Services の詳細については、

<https://www.nutanix.com/content/dam/nutanix/resources/datasheets/professional-services-service-descriptions.pdf> を参照してください。

Nutanix SW オプション : <https://www.nutanix.com/products/cloud-platform/software-options>

翻訳について

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